

2018-19



# Winner Global Generics & Biosimilars Awards 2019



Company of the Year, Asia-Pacific

Global Generics &
Biosimilars Awards
Informa Pharma Intelligence

# ANNUAL REPORT 2018-19



BEXIMCO PHARMACEUTICALS LIMITED



We continually strive to provide access to safe, effective and affordable medicines. Over the last 4 decades of operation, our motto has remained the same: ensuring health and wellbeing of the people.



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# About the Company



Beximco Pharmaceuticals Ltd. is a leading manufacturer and exporter of medicines in Bangladesh. Incorporated in 1976, the company started its operation by importing products from Bayer, Germany and Upjohn, USA and selling them in the local market. In 1980 Beximco began manufacturing of these products under licensing arrangement and launched its own formulation brands in 1983. From that humble beginning, Beximco Pharma has grown from strength to strength, and today it has become an emerging global generic drug company from the region. Beximco's manufacturing facilities have been accredited by the leading global regulatory authorities, and medicines manufactured by the company are now being exported to more than 50 countries including the highly regulated markets of USA, Europe, Canada and Australia. The Company has won the National Export (Gold) trophy for 5 times and remains the only company in the country to win the highly prestigious SCRIP Award as the Best Pharma Company in an Emerging Market. It also has the unique distinction as the only Bangladeshi company listed on the AIM of London Stock Exchange. Beximco Pharma also has a majority stake in Nuvista Pharma (formerly Organon Bangladesh), a leading hormone and steroid manufacturer in the country.

The company currently employs more than 4,500 employees including doctors, pharmacists, engineers, chemists, accountants, business graduates and other white collar professionals.

# Corporate Information



#### **Operational Headquarters**

19 Dhanmondi R/A, Road # 7 Dhaka- 1205, Bangladesh Phone: +880-2-58611001 Fax: +880-2-58614601 E-mail: info@bpl.net

Website: www.beximcopharma.com

#### **Corporate Headquarters**

17 Dhanmondi R/A, Road # 2 Dhaka- 1205, Bangladesh Phone: +880-2-58611891 Fax: +880-2-58613470 E-mail: beximchq@bol-online.com

#### **Factory**

#### **Tongi Unit**

126 Kathaldia, Auchpara, Tongi, Gazipur-1711, Bangladesh

#### Kaliakoir Unit

Plot No. 1070/1083, Mouchak Kaliakoir, Gazipur Bangladesh

#### Stock Exchange Listing

Dhaka Stock Exchange Ltd.
Chittagong Stock Exchange Ltd.
AIM of London Stock Exchange plc (GDRs)

#### **Public Relations**

IMPACT PR
Apartment # A-1, House # 17,
Road # 4, Gulshan-1,
Dhaka-1212, Bangladesh

FTI Consulting LLP 200 Aldersgate Aldersgate Street, London EC1A 4HD United Kingdom

#### Legal Advisor

Rafique-ul Huq Barrister-at-Law 47/1 Purana Paltan Dhaka-1000, Bangladesh

#### **Auditors**

M. J. Abedin & Co. Chartered Accountants National Plaza (3rd Floor) 109, Bir Uttam C. R. Datta Road Dhaka- 1205, Bangladesh

#### Banker

Janata Bank Ltd. AB Bank Ltd.

#### For GDRs

#### **Nominated Advisor**

SPARK Advisory Partners Limited 5 St. John's Lane, EC1M 4BH, London, UK No.1 Aire Street, Leeds, LS1 4PR, UK

#### **Broker**

SP Angel Corporate Finance LLP Prince Frederick House 35-39 Maddox Street, London W1S 2PP, United Kingdom

#### Custodian

HSBC Level 4, Shanta Western Tower 186 Bir Uttam Mir Shawkat Ali Road Tejgaon Industrial Area Dhaka- 1208, Bangladesh

#### **Depositary**

The Bank of New York Mellon 240 Greenwich Street, 22W New York, NY 10286- USA



# **Mission**



We are committed to enhancing human health and wellbeing by providing contemporary and affordable medicines, manufactured in full compliance with global quality standards. We continually strive to improve our core capabilities to address the unmet medical needs of the patients and to deliver outstanding results for our shareholders.

# **Vision**



We will be one of the most trusted, admired and successful pharmaceutical companies in the region with a focus on strengthening research and development capabilities, creating partnerships and building presence across the globe.

## **Core Values**



Our core values define who we are; they guide us to take decisions and help realize our individual and corporate aspirations.

#### **Commitment to quality**

We adopt industry best practices in all our operations to ensure highest quality standards of our products.

#### **Customer satisfaction**

We are committed to satisfying the needs of our customers, both internal and external.

#### People focus

We give high priority on building capabilities of our employees and empower them to realize their full potential.

#### **Accountability**

We encourage transparency in everything we do and strictly adhere to the highest ethical standards. We are accountable for our own actions and responsible for sustaining corporate reputation.

#### **Corporate social responsibility**

We actively take part in initiatives that benefit our society and contribute to the welfare of our people. We take great care in managing our operations with high concern for safety and environment.



1976

Company incorporated



1980

Started manufacturing products of Bayer AG, Germany and Upjohn Inc., USA, under license agreements



1983

Launched own formulation brands



1985

Listed on Dhaka Stock Exchange



Journey Towards Excellence (

2008

GMP accreditation from TGA, Australia and Gulf Central Committee for Drug Registration, for GCC states as the first Bangladeshi company



2013

Commenced export of ophthalmic products to Europe



2014

 GMP accreditation from Taiwan Food & Drug Administration (TFDA)

and Health Canada

• Commenced export to Australia and Romania





1993

Commencement of export of formulation products to Russia



2003

Introduced anti-retroviral (ARV) drugs as the first Bangladeshi company



2005

Got listed on the Alternative Investment Market (AIM) of London Stock Exchange (LSE) through issuance of GDRs



2006

Launched CFC free HFA inhalers for the first time in Bangladesh

# 2015-16

- GMP approval from the U.S. FDA as the first Bangladeshi company
   Launched generics
- Launched generic version of revolutionary hepatitis C drugs
   Sovaldi® and Harvoni®
- Entered the Gulf pharma market (Kuwait)



# 2016-17

- Commenced export to the USA.
  - First overseas collaboration with BioCare Manufacturing Sdn Bhd, Malaysia



# 2017-18

- Won the "Scrip Award" in the category of "Best company in an emerging market"
- Oral solid dosage facility received WHO prequalification
- Acquired 85.22% stake in Nuvista Pharma Limited



# 2018-19

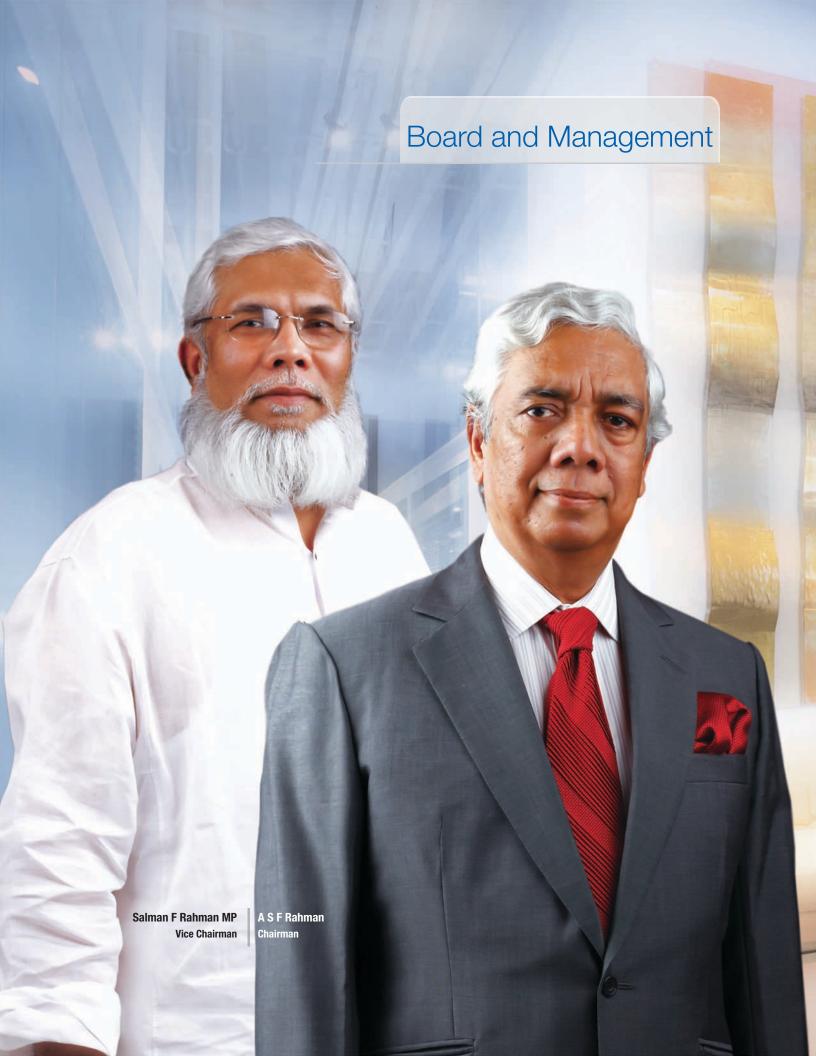
- Won the "Scrip Award" in the category of "Community Partnership of the Year"
- GMP approval from Malta Medicines Authority



We take it minute by minute, drop by drop, molecule by molecule. The miracle of a pyramid is in the perfection of every stone. The miracle of life is in the health of every cell. At Beximco Pharma, we are tireless at achieving such perfection in every molecule of our medicines. That's our little contribution to life.

#### Here's to perfection. Here's to life.





# The Board of Directors



Chairman

A S F Rahman

Salman F Rahman MP Vice Chairman
Nazmul Hassan MP Managing Director

Osman Kaiser Chowdhury Director Abu Bakar Siddiqur Rahman Director Iqbal Ahmed Director

Dr. Abdur Rahman Khan Independent Director
Shah Monjurul Hoque Independent Director
Mohammad Asad Ullah, FCS Company Secretary

# **Audit Committee**



Dr. Abdur Rahman Khan Chairman
Shah Monjurul Hoque Member
Osman Kaiser Chowdhury Member
Mohammad Asad Ullah, FCS Company Secretary

# Nomination and Remuneration Committee



Shah Monjurul Hoque Iqbal Ahmed Osman Kaiser Chowdhury Mohammad Asad Ullah, FCS Chairman Member Member Company Secretary

# **Executive Committee**



Osman Kaiser Chowdhury Nazmul Hassan MP Rabbur Reza Mohammad Ali Nawaz Afsar Uddin Ahmed Member of the Board of Directors Managing Director Chief Operating Officer Chief Financial Officer Director, Commercial

# Directors' Profile





**Ahmed Sohail Fasihur Rahman** 

Chairman

Mr. Ahmed Sohail Fasihur Rahman is the Chairman and founder of Beximco Group. He is a distinguished business personality of the country and has received many awards and accolades for his outstanding contribution to country's industrial development. Mr. Rahman was instrumental in introducing best-inclass corporate practice in Bangladesh and is widely credited as the architect of Group's successful global strategy.

He graduated with Honours in Physics from the University of Dhaka in 1966, and also studied in the United Kingdom. Mr. Rahman held key positions with many reputed organizations, serving as the Chairman of IFIC Bank Limited, Director of Industrial Promotion & Development Company Limited, Arab Bangladesh Bank Limited, Pubali Bank Limited and Investment Corporation of Bangladesh.

He is currently a member of the Board of Governors of North South University Foundation, the first Private Sector University in Bangladesh.



Salman Fazlur Rahman MP

Vice Chairman

Mr. Salman Fazlur Rahman MP is an industrialist, philanthropist and politician of Bangladesh. A Member of Parliament, Mr. Rahman currently serves as the Prime Minister's Private Industry and Investment Adviser, with the rank and status of a cabinet minister, principally tasked with promoting trade, business and investment in the country.

He is best known as the co-founder and vice chairman of the Beximco Group, the country's largest private conglomerate, comprising of four publicly listed and seventeen privately held companies. He anchored the key initiatives that have helped to build Beximco's corporate identity at home and abroad, and led the Group into becoming a leading industrial conglomerate in the country.

He was the President of SAARC Chamber of Commerce and Industry, Federation of Bangladesh Chambers of Commerce and Industries (FBCCI), Metropolitan Chamber of Commerce and Industry (MCCI), Bangladesh Textile Mills Association, Bangladesh Association of Pharmaceutical Industry and Association of Television Channel Owners (ATCO).

Currently, he is the Chairman of the Board of Governors, Bangladesh Enterprise Institute, a leading think tank focusing on the growth of private enterprise in Bangladesh. He is also the Chairman of IFIC Bank Limited, Chairman of the Board of Editors, the Independent, one of the leading English-language newspapers, Chairman of the Independent Television, a popular and influential 24-hour news channel and the Chairman of Abahani Ltd. the nation's premier sporting club and the Adviser of Bangladesh Association of Pharmaceutical Industries (BAPI).

Mr. Rahman has many accolades to his name and he holds a degree from Karachi University.



Nazmul Hassan MP Managing Director

Mr. Nazmul Hassan MP is the Managing Director of Beximco Pharmaceuticals Ltd. and the Chairman of Nuvista Pharma Ltd. He is also the Director of the Board of Bangladesh Antibiotic Industries Limited, Independent Television and Padma Mining and Energy Limited.

Mr. Hassan obtained his graduation degree in Public Administration from the University of Dhaka and an MBA degree in Marketing from Institute of Business Administration (IBA). He also received executive education from University of California Los Angeles (UCLA) and Kellogg School of Management, Chicago.

Since 2009, Mr. Hassan has been an elected Member of Parliament (MP) of Bangladesh for three consecutive terms. He is also a Member of the Parliamentary Committee for Finance, Sports & Defense. Mr. Hassan is currently the President of Bangladesh Association of Pharmaceutical Industries (BAPI). He is involved with various national and international committees and task force on healthcare and drug policy.

Mr. Hassan is the elected President of Bangladesh Cricket Board (BCB) and Asian Cricket Council (ACC), Director of International Cricket Council (ICC) Board and ICC Business Corporation (IBC). He is the President of IBA Alumni Association and a Member of the American Management Association and the Australian Institute of Management.

A prominent and highly respected business leader in the country, Mr. Hassan received the prestigious Asia's Most Influential Leader award at the Asian Brand Summit 2013, Dubai for his outstanding business leadership.



Osman Kaiser Chowdhury Director

Mr. Osman Kaiser Chowdhury is a member of the Institute of Chartered Accountants of England and Wales and a Fellow member of the Institute of Chartered Accountants of Bangladesh. He is involved with Beximco Group for over 39 years and is currently the Director of Group Finance and Corporate Affairs, Chief Executive Officer of Beximco Power Ltd. and Beximco Engineering Ltd. He has over 13 years' experience working abroad, including the United Kingdom.

Mr. Chowdhury is a member of the Board of Directors of a number of listed and non-listed Companies including Bangladesh Export Import Company Ltd., Beximco Synthetics Ltd., Shinepukur Ceramics Ltd and Beximco Securities Ltd.



**Abu Bakar Siddiqur Rahman** Director

Mr. Abu Bakar Siddiqur Rahman holds senior positions at a number of entities within the Beximco Group of companies and has over 47 years business experiences in trading, jute, textiles, pharmaceuticals and other sectors. He has been in the Board of Beximco Pharma since 1993. Mr. Rahman is also a member of the Board of Directors of Bangladesh Export Import Company Limited.



**Iqbal Ahmed** Director

Mr.Iqbal Ahmed has been with the Beximco Group since 1972 and holds senior positions in a number of entities within the Beximco Group of companies. He received his Bachelor's Degree in Science from the University of Dhaka in 1966. He has over 47 years business experiences in trading, jute, textile, pharmaceuticals, engineering, IT and other sectors. He has been in the board of Beximco Pharma since 1985. He was the publisher of "The Independent" and the "Muktakantha" an English and a Bengali national daily newspaper respectively, in Bangladesh.



**Dr. Abdur Rahman Khan** Independent Director

Dr. Abdur Rahman Khan is a very senior and prominent physician in Bangladesh. He was the Chief Consultant Physician and Professor of Medicine, BIRDEM (Bangladesh Institute of Research and Rehabilitation in Diabetes, Endocrine and Metabolic Disorders) and Chairman, Board of Management of BIRDEM. Mr. Khan is a fellow of the Royal College of Physicians of London and College of Physicians and Surgeons of Bangladesh. He is a Member of National Council of Diabetic Association of Bangladesh, Member of the International Diabetes Federation and an honorary member of the Association of Military Surgeons, USA. He joined Bangladesh Army as a Commissioned Officer in Army Medical Corps and retired as a Major General. He was an Advisor to the Caretaker Government of Bangladesh and previously Vice President of the Red Crescent and Red Cross society of Bangladesh.



Shah Monjurul Hoque Independent Director

Mr. Shah Monjurul Hoque is a practicing lawyer in the Supreme Court of Bangladesh, both in the High Court Division and Appellate Division. Mr. Hoque is the founder of Hoque & Associates, a law firm in Bangladesh, of which he is the Proprietor (a position equivalent to that of a director). He has held various academic appointments in the field of law and has also acted as legal adviser to a number of corporate clients in Bangladesh and as the enlisted lawyer of several Bangladeshi banks.







**Mohammad Asad Ullah** 

**Executive Director & Company Secretary** 

Mr. Mohammad Asad Ullah has been working with Beximco Group since 1983. He obtained his Bachelor of Arts and Master of Law degree from Dhaka University. He also holds an MBA with major in Human Resource Management.

Mr. Asad Ullah qualified as Chartered Secretary from the Institute of Chartered Secretaries of Bangladesh (ICSB) and is a Fellow Member of the institute. He was four times President of the Institute. He is a widely experienced person with long career in Company Secretarial functions.

# **Executive Committee**



Executive Committee comprises of five members- Mr. Osman Kaiser Chowdhury, Mr. Nazmul Hassan MP, Mr. Rabbur Reza, Mr. Mohammad Ali Nawaz and Mr. Afsar Uddin Ahmed. Mr. Chowdhury and Mr. Hassan are also members of the Board of Directors.



Rabbur Reza Chief Operating Officer

Mr. Rabbur Reza, the Chief Operating Officer of the Company, has 24 years of experience in pharmaceutical industry, in the areas of sales, marketing and brand management, international business development, operations management, acquisition and partnerships etc. He had previously worked for Biotech and Milton Pharmaceuticals in Australia. He is also serving as the Managing Director of Nuvista Pharma, a subsidiary of Beximco Pharma, since its acquisition.

Mr. Reza holds a Bachelor of Pharmacy from Panjab University, India and an MBA from Queensland University of Technology (QUT), Australia. He received executive education in Strategy and Leadership at Harvard Business School, USA and London Business School, UK.

He is a fellow of Australian Institute of Management, a member of Pharmaceutical Society of Australia, and also a member of Montreal Protocol's Medical Technical Options Committee (United Nations Environment Program–UNEP). Mr. Reza received the prestigious "Australian Alumni Excellence Awards 2014" in the category of Business and Leadership.



Mohammad Ali Nawaz Chief Financial Officer

Mr. Mohammad Ali Nawaz qualified as a CMA from the institute of Cost and Management Accountants of Bangladesh, and is currently a Fellow Member of the Institute. He also obtained an MBA from the Institute of Business Administration, University of Dhaka.

After joining as a management trainee in 1990, he worked for different entities within the Beximco group of companies, in varying capacities. He possesses diversified skills and experience in Accounting, Finance, HRM, Project Management, Supply Chain and Operations Management. He attended a number of training courses, seminars and symposiums at home and abroad in various functional areas including organizational leadership.



**Afsar Uddin Ahmed**Director Commercial

Mr. Afsar Uddin Ahmed completed his MBA from the Institute of Business Administration (IBA), University of Dhaka, with a major in Marketing. He also received advanced management training at International Management Centre, Ilkley College, UK.

Mr. Ahmed has worked in and supervised a number of operational areas of BPL including Marketing, Sales, Distribution, Exports, Planning, Procurement, MIS, Business Development, Project Management and API business. Mr. Ahmed also worked as the Country Manager of BPL's Pakistan operation.

He worked for Sanofi-Aventis as Director Marketing of its Bangladesh business overseeing the marketing operations of several business units.

# Management Committee





Nazmul Hassan MP Managing Director



Osman Kaiser Chowdhury Member of the Board of Directors



Rabbur Reza Chief Operating Officer



Mohammad Ali Nawaz Chief Financial Officer



Rizvi UI Kabir Director, Marketing



Afsar Uddin Ahmed Director, Commercial



Lutfur Rahman Director, Manufacturing



Shamim Momtaz Director, Manufacturing



Mohd. Tahir Siddique Director, Quality



A R M Zahidur Rahman
Director, Production



Zakaria Seraj Chowdhury Head of Distribution Services & Director, International Marketing



Jamal Ahmed Choudhury
Executive Director, Accounts & Finance



Ms. Roksana Hassan

Executive Director, Financial Compliance
Audit and Internal Control



Prabir Ghose
Executive Director, Quality Assurance



Dr. Selina Akter Executive Director Department of Medical Affairs



M A Arshad Bhuiyan Deputy General Manager, HR



# Our Manufacturing Capabilities



#### **Tongi Site**

Company's main manufacturing site at Tongi, Gazipur, is spread over an area of 23 acres which houses a number of self-contained production units including oral solids, metered dose inhalers, intravenous fluids, liquids, ointments, creams, suppositories, ophthalmic drops, injectables, prefilled syringes, nebulizer solutions, insulin, dry powder inhaler, small scale API unit, etc. The site has its own infrastructure to ensure adequate generation and distribution of electricity with an installed capacity of 15 MW. It also contains water purification, effluent treatment, liquid nitrogen and steam generation plant/facilities. There is 125,000 sq ft 5-tier warehouse to accommodate materials and finished products maintaining the GMP compliance. In this year our oral solid dosage facility was approved by the Malta Medicines Authority (European Union). These facilities incorporate modern technological advancements with automated material handling systems and multilevel designs. Machineries and equipments are predominantly of European origin and are capable of manufacturing high tech complex products like bilayer, effervescent, oral thin films, etc. meeting the standard of highly regulated market.

The company is now implementing a massive expansion project to build facilities for manufacturing solid, semi solid, liquid, cream and ointments to diversify product portfolio and expand production capacity. A purpose built five storied building with total floor space about 600,000 sq ft has been constructed to accommodate the production facilities. The project will have the capacity to produce 5 billion tablet, capsules, sachets etc., 130 million bottles and 70 million tubes for semi-solid products.

#### **Kaliakoir Site**

The Kaliakoir plant contains manufacturing facilities for penicillin products, both formulation and active pharmaceutical ingredients (APIs). In compliance with cGMP regulations, the penicillin production is carried out at this facility which is few miles away from the Tongi site.

All the plants are highly automated with equipment sourced from reputed suppliers based in Germany, USA, UK, Switzerland, China, India etc.





Oral Solid Dosage Facility













# Our Global Accreditations



Benchmarked to the highest global regulatory standards, Beximco Pharma's manufacturing facilities have been audited and approved by the following global agencies:

- U.S. FDA
- Therapeutic Goods Administration (TGA), Australia
- Malta Medicines Authority (European Union)
- Health Canada
- GCC (Gulf)
- WHO (World Health Organization).

#### Approved by the U.S. FDA

also Certified by













# First Bangladeshi pharma company to export medicine to **U.S.A**







# What We Offer

Beximco Pharma currently produces more than 300 generics available in well over 500 presentations and also produces a number of active pharmaceutical ingredients (APIs). Beximco Pharma's portfolio encompasses various therapeutic categories namely antibiotics, analgesics, anti-diabetics, respiratory, cardiovascular, central nervous system, dermatology, gastrointestinal etc. The company has sound expertise with specialized and advanced drug delivery systems such as metered dose inhalers, dry powder inhalers, nasal sprays, sterile ophthalmics, lyophilized injectables, oral thin films, suppositories etc. that have provided strong differentiation for the company. Many of its brands remain consistent leaders in their respective therapeutic categories and the company continuously reviews and expands its product portfolio in order to ensure that people have access to newer, better treatment options at affordable cost. Napa, Napa Extra, Neofloxin, Atova, Azmasol, Bizoran, Amdocal, Tofen etc. have been household names with strong brand equity. The expanding portfolio, including high value, differentiated, and difficult to copy products, will continue to drive strong growth in the coming days. Company also focusses on strengthening API portfolio and its pipeline includes a number of patented, high value products.

# Global Presence



Commencing export operations with the sales of APIs to Hong Kong in 1992 and finished formulation in 1993, BPL has emerged as a leading exporter of pharmaceuticals in the country. It remains the only company in the country to export medicines to USA, which is the world's largest and most stringent pharma market. Since receiving US FDA approval in 2015, the Company has so far received approval for 7 products in the US market. This year Beximco Pharma acquired a portfolio of eight Abbreviated New Drug Applicatons (ANDAs) from Sandoz inc., a division of Novartis. In the year Company saw registration of 50 products in 23 countries. Currently Beximco exports 270 generic drugs to more than 50 countries across all the continents. The company now has a strategic focus to build and strengthen presence in the regulated markets for value added generics and has a rich pipeline of products for the same. The company has a sound track record of partnerships and alliances with leading global MNCs namely GSK, Sandoz, Novartis, Pharmacia and Upjohn, Bayer Inc. etc.



# Research and Development



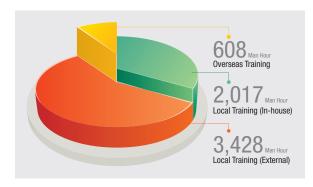
Our research and development activities are closely focused on market needs and driven by technological progress. As an emerging global generic drug company, our key strength lies in our ability to excel in developing technologically complex and differentiated products. Our state-of-the-art R&D lab facilitates the development of innovative and difficult products with a focus on creating unique market opportunities. We have given top priority in building and strengthening our capabilities to excel in formulating technologically complex products such as multi-layer tablet, sustained release formulation, dispersible tablet, metered dose inhalers, dry powder inhalers, prefilled syringes, lyophilized injectables, sterile ophthalmics, oral thin films etc. We are also pursuing research collaboration with universities and biotech companies both at home and abroad for strengthening our capabilities in selected areas.



# Our People



We always recognize that people are the cornerstone of our success. Our dedicated and highly capable employees, with their collective resolve to excel, have always led us to achieve new milestones. Beximco Pharma currently employs more than 4,500 people. Its strong pool of talents includes professionals like pharmacists, chemists, doctors, microbiologists, engineers and business executives. We seek to provide a safe and secured workplace that inspires people to be the best they can be. We believe our ability to transform ourselves is largely driven through empowering our people and thus we strive to provide each and every of our employees with an environment that instills pride, fosters growth and encourages innovation.



#### **Training and Development**

We constantly seek to attract and retain the best talent in the industry and take initiatives to ensure that our people are enabled and inspired to grow individually and professionally along with the Company. Beximco Pharma regularly carries out wide range of training and professional development programs across different functions of the organizations. In the last financial year, we conducted more than 6,000 man-hours of training for our employees in addition to routine training on in-plant GMP Compliance and Selling skills for our field colleagues.











#### **Gender Diversity**



We pursue equal opportunity policy for all of our employees working throughout the organization. The Company's employment and recruitment policy does not contain any discriminative provision with respect gender, religion or caste, rather where male and female are found to be equally qualified, female candidate gets the preference. Employment of female workers in the industry is low due to country's socio-economic and cultural factors. Beximco Pharma has already started a packaging line in the production plant run exclusively by female workers. We have a number of female employees who are working in managerial positions and leadership roles, three of them promoted in the year under review. The number of female in our 16 member Management Committee has risen to three from previous two. Female employment in the Company is gradually rising.

#### **Employee Retention**

The Company has an effective employee retention program which includes employee compensation, recognition and reward system, work-life balance, communication and feedback, effective teamwork etc. The Company also has the best practices in developing workplace culture for its employees.

#### **Female Employee**



#### **Employee Turnover**



#### **Employee Welfare**

In addition to providing compensation packages competitive to the industry, Beximco Pharma takes on a good number of voluntary initiatives for overall employee welfare. The Company arranges annual picnic, employee family day program, cultural program etc., to strengthen inter-personal bonding. Various inter and intra-company sports events are also organized for physical and mental fitness. Employees at our manufacturing plants and head offices are provided meals almost at no cost. The Company provides education stipends to the meritorious children of our workers; routine health checkup, free of cost doctor's consultation for self and family members and need based special financial support for medical purposes are also available for them.















# Environment, Health and Safety



We are well aware of our responsibilities to protect our environment and to promote a sustainable eco-friendly operations. We consciously select technology that is friendly to the environment and comply with the environmental codes. Our production process is designed with plant having modern state of art technology. We have created adequate facilities and employed appropriate process to keep the environmental effects of the manufacturing activities to a practicable minimum level.

We are also committed to provide a safe and healthy working environment to ensure health and safety of our employees, contractors, visitors and neighbors who may be affected by our operations.

We identify and control all foreseeable hazards to life, property or environment. We ensure that gaseous emission and liquid or solid wastes from our operations are minimized, controlled and disposed of by the best practicable means. As a commitment to protect the health and environment, Beximco Pharma has already implemented proper Occupational Health and Industrial Hygiene and Effluent Management System in its manufacturing site.

#### **Management of Solid Wastes**

The solid wastes generated from pharmaceutical operation may have degrading effect on the environment and ecological system. Our solid wastes are managed adequately to comply with the environmental regulations. The entire waste management is handled with the Best Available Technologies (BAT) that include incineration plant, dust control units and scrubber to ensure zero discharge of solid waste that may harm the surrounding ecological system. Beximco has installed one of the largest incinerators having capacity 250kg/ hr. depending on calorific value of the products. Materials are burned in the primary chamber at 800° C. Gaseous emissions evolved from the chemicals are burned in the secondary chamber at 1200° to 1400° C. Retention time in the second chamber is 2 seconds. Different parameters of the gas finally generated from the incinerator are well within acceptable limit. As per international guideline, the height of the chimney is more than 30 meter.

# **Management of Liquid Wastes and Gaseous Emissions**

The liquid wastes are produced from the operation of factory. A considerable amount of waste water is generated in factory premises, which are mainly from washing of machineries and utensils, floors empty bottles etc., The other source of liquid waste consists of dissolved and suspended API, excipients, laboratory re-agents; water from cooling tower.

Beximco Pharma has proper control on the waste generated from the plant. We have the largest waste water treatment plant at our factory. No toxic wastes water are discharged into the open land or surface water bodies without treatment. About 50% of this water is recycled and used for gardening, car washing and water scrubber of incinerator. Settled sludge is incinerated. The Chemical Oxygen Demand (COD) and Biological Oxygen Demand (BOD) of the released water are well within the national limit. The quality of treated water complies with the requirements of DoE.

All equipment are provided with efficient filters in the exhaust to confine dust particles and controlled by Building Automation System (BAS). Also certain areas contain High Efficiency Particulate Aid Filter (HEPA) and proper scrubber for further protection of the environment. The collected dust particles from filters are then incinerated. Gaseous products such as SO2, NO2, NO etc. in the surrounding areas are monitored and kept within normal level.

#### **Management of Noise, Odor and Vibration**

Noise and certain vibrations commonly produced by the electromechanical equipment may affect workers and the environment at the vicinity.

The noise requires no mitigation step as the factory is located in a non-residential/commercial area falling under 'Ga' area (mixed) as per standard. The machineries are low noise type and hence has very insignificant effect. The working personnel inside the plant are provided with Personal Protective Equipment (PPE). Vibration problems are mitigated as the reactors are located at a proper distance from the boundary level. There is no major odor problem as the factory premises

are regularly disinfected and scrubbers are installed in the main header of gas emission line.

#### Occupational Health and Safety Measurements and Industrial Hygiene

Beximco Pharma is determined to the protection and promotion of employee health and safety. We identify and assess potential exposure to chemical and physical stresses utilizing qualitative and quantitative analysis. Significant risks to chemical and physical stresses are controlled by isolation, engineering control, administrative control and providing protective equipment. EHS aspects are considered before procurement of any equipment. EHS attribute is a part of User Specification Requirement (URS) of all equipment. All machine and moving parts are covered and interlocked through sensors to protect employees from physical injury. Eating, smoking or drinking is not permitted in the manufacturing areas and analytical labs where chemical exposures are possible. Appropriate work uniforms and lab coats are provided where required.

We have identified noisy area and provided proper ear protection to the workers working in that area. Proper eye protection is provided to the employees working with chemicals. We also identify, assess and control the factors that may lead to musculoskeletal or other ergonomically related disorders. Automation in most of the areas reduce work stress. Employees are trained on different EHS issues including firefighting, personnel protective equipment, First Aid, material safety data sheet (MSDS).

No hot area is present in the factory premise. All working areas including warehouse are temperature controlled. All areas are provided with emergency exit with proper signage. Where ever applicable, flame proof appliances, fire door etc. are used. Partitions are made with PU panel capable to retain fire for a significant time period.

All employees undergo pre-employment and annual health check-up organized by the company. Company has contracted physicians specialised in Medicine, Gynecology, Child health etc. These physicians carries out their practices at Tongi area, close to the factory locations. Employees can consult with them free of cost twice in a week.

The Company has a sick bay. Employees can take advice from the qualified physicians engaged by the company. Company has also contracted with nearest clinic for handling of emergencies. The Company owns ambulances to send

patients to the hospitals and clinics in emergency cases. We provided first aid box to each department of our facility with necessary items.

Company conducts mock evacuation drill twice in a year in order to prepare the employees to act properly during any emergency raise. Total area is covered by fire hydrant pump. Standalone fire extinguishers are provided in all areas as per government regulation.

Company has its EHS committee comprising of high level management employees. They meet once in every two months to evaluate overall EHS situation and resolve identified issues. BPL conducts EHS audit once in a year. The Company also has a policy on "Environment Health and Safety" which is mandatory for all.

#### **Child Labour**

The Company strictly complies with the codes of Bangladesh Labor Act in all respects including restrictive provisions relating to "Employment of Adolescent". No Child labor is directly or indirectly employed in any part of the Company.

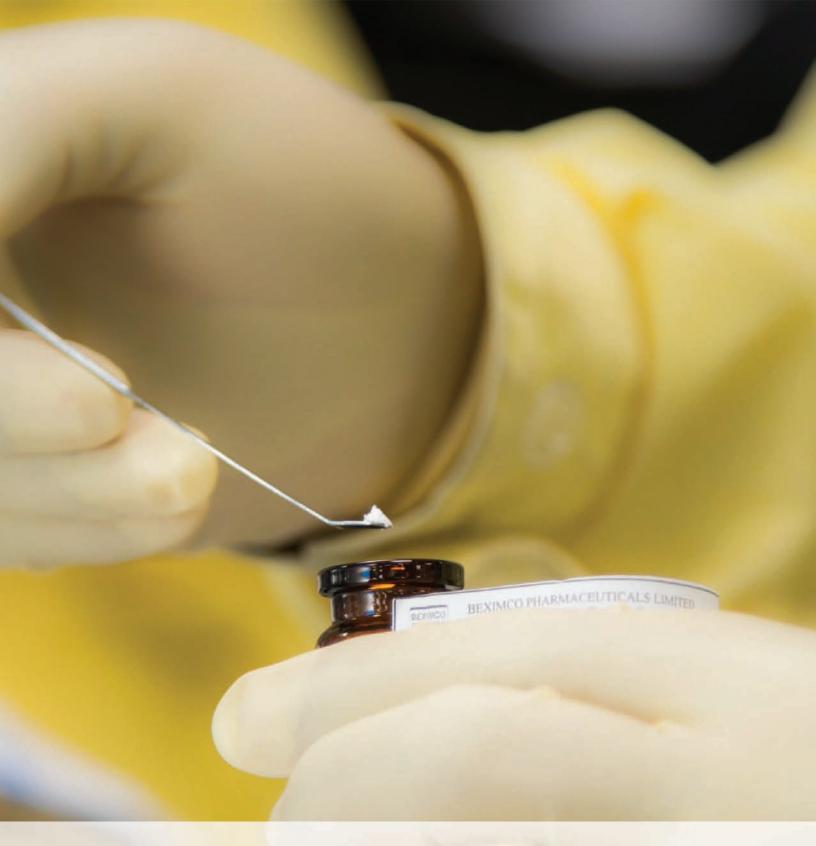
#### **Success Stories**

Beximco Pharma is committed to inspire, enable, and invest in opportunities that help preserve environment. It's a matter of great pride that, we were among the first few in the world who proactively converted all the CFC based inhalers to ozone benign HFA formulations.

Beximco Pharma received "Occupational Safety and Health (OSH) Good Practice Award 2018" at the National Occupational Safety and Health day celebration on April 28, 2019. We have ISO 14001 (Environment Management System) certification and OHSAS 18001 (Occupational Health and Safety Management) certification for our high standard of compliance.

We seek to comply with the relevant environmental laws and regulations applicable in the country. We work with regulatory agencies in the implementation of an effective environmental policy totally in compliance with government regulations. As such all our manufacturing facilities have got the relevant certifications from the Department of Environment.

We provide support to various government and non-governmental organizations that work for environment. Beximco Pharma was one of the sponsors of "National Tree Plantation Campaign and Fair 2019".



At Beximco Pharma, we strive to do what matters most to the patients: providing high quality, contemporary treatment options and make them affordable.



### What We Do for the Society



Corporate social responsibility (CSR) at Beximco Pharma stems from the ideology of providing sustainable value to the society. We strongly believe we can only be successful if we create value not just for the company but also for the society we live in. We invest in CSR activities and in doing so we achieve sustainability and growth by improving the health and wellbeing of the people. Some of our major CSR activities carried out in 2018-19 were:

#### **Community Care Program**



Beximco Pharma and DSM Nutritional Products, Switzerland have joined forces through a partnership with the Center for Human Nutrition and the Sight & Life Global Nutrition Research Institute at the Johns Hopkins University Bloomberg School of Public Health and the JiVitA Maternal and Child Research Institute of the Johns Hopkins University-Bangladesh, Gaibandha with the goal to support community nutrition and health research intended to test, discover, inform and guide policies that can lift the health burden of micronutrient deficiencies among women, infants and children in impoverished regions of rural Bangladesh and South Asia. Driven by shared values in public health and a commitment to contribute resources that can promote equity, both companies work hand-in-hand with each other and with the Johns Hopkins team to manufacture, bottle, test and deliver tens of millions of micronutrient supplements for the JiVitA Research Institute.

Beximco Pharma was awarded the Scrip Award for "Community Partnership of the Year" at the 14th Annual Scrip Awards ceremony held in London on 28 November 2018 for its decade long work with DSM and Johns Hopkins University to improve nutrition in rural Bangladesh. Other nominees in this category were AstraZeneca, IQVIA India, and Oxford PharmaGenesis.

#### **Promoting Education**

# Education for Underprivileged Children and Students



Beximco Pharma has been sponsoring 3 Computer Literacy Centers (CLCs) in partnership with Computer Literacy Program (CLP), USA and its implementation partner in Bangladesh-Dnet. The main objective is to the promote computer learning and information technology among the underprivileged students of Bangladesh. Beximco currently sponsors 3 CLCs in two different districts.

Computer Literacy Program (CLP) is the pioneer, an award winning non-formal model, and under this initiative, students in rural schools receive hands-on computer literacy training free of charge. Since 2004, Dnet has established 263 CLC centers in 55 districts and trained over 700 teachers (16% female) to transform students in digital literate. Through this program more than 100,000 students (49% female) successfully completed basic course on computer literacy.

Beximco's partnership with Dnet and CLP will help create computer learning opportunities for underprivileged students in rural areas and villages.

#### **Eradicating Hunger, Poverty and Malnutrition**

Support to Spreeha Bangladesh Foundation



Beximco Pharma extended support to Spreeha Bangladesh Foundation through donation of medicines. Mr. Rabbur Reza, Chief Operating Officer, Beximco Pharma handed over the medicines, as a part of its CSR initiatives, to Mr. Tazin Shadid, Founder and CEO of Spreeha Bangladesh. Spreeha Bangladesh Foundation is a Bangladesh based social enterprise working closely with underprivileged communities since 2008 and provides services under the categories of healthcare, education, skills training and outreach programs.

#### Support to Shuchona Foundation



Beximco Pharma continued to provide support to Shuchona Foundation which is a not-for-profit advocacy, research and capacity-building organization specializing in Neuro-Developmental Disorders (NDDs) and mental health.

#### **Supporting Preventive Healthcare**

Nationwide Vitamin D Screening



Beximco Pharma has conducted 3 Vitamin D Screening programs in Bogra, Khulna and Rangpur. More than 1000 doctors from different parts of the country participated in these programs.

#### AO Trauma Workshop



Beximco Pharma was the scientific partner of AO Trauma workshop held during September 14-16 and October 26-28.

#### **Encouraging Environment Sustainability**

National Tree Plantation Campaign and Fair



Beximco Pharma was one of the sponsors of "National Tree Plantation Campaign and Fair 2019" held on June 20, 2019 at Bangabandhu International Conference Centre (BICC).

#### **Inspiring Leadership and skill development**

#### National Youth Assembly 2019



Beximco Pharma was a sponsor of the National Youth Assembly 2019, the largest youth assembly in the country, held during March 9-12, 2019 in Cox's Bazar. The mega event was attended by over 35,000 volunteers and youth icons from all parts of the country while corporate leaders, policy makers, MPs, entrepreneurs, and renowned personalities from the country spoke on youth leadership during the summit.

#### 6<sup>th</sup> Laboratorians National Science Festival 2019



Beximco Pharma was one of the key sponsors of "6<sup>th</sup> Laboratorians National Science Festival 2019" which offers a big platform for students to come up with innovative ideas. The festival was organized by Science Club of the laboratorians (S.C.L) of Government Laboratory High School, Dhaka during March 14-16, 2019.

#### **Promoting Art and Culture**

#### Art Exhibition of Female Artists



Beximco Pharma was a sponsor of 'Colours', an art exhibition of 8 emerging female artists of the country. Pre-eminent artist Monirul Islam and Professor Abul Barq Alvi were present at the opening of the exhibition on March 08, 2019.

#### 8<sup>th</sup> Kibria International Print Fair 2019



Beximco Pharma extended support to promote and celebrate Bangladeshi arts and culture. BPL was the proud sponsor of 8th Kibria International Print Fair 2019, held during February 15-17, 2019 at Zainul Gallery, Faculty of Fine Arts, DU. Eminent and young printmakers from various institutes and organisations exhibited their works at the event.

# Corporate Events



### Beximco Pharma Launches Human Insulin (Gensulin®) and GensuPen







On May 03, 2019 Beximco Pharmaceuticals Ltd. achieved another milestone by launching clinically proven high quality European Insulin "Gensulin" and Automated Ergonomic Insulin Injecting device "GensuPen2"









Annual Sales & Marketing Conference 2018-19 at Cox's Bazar



Annual Finance Conference at Cox's Bazar





**Plant Visits** 













# Beximco Pharma Proudly Introduces

Clinically Proven High Quality European Insulin



Powerful. Precise. Clinically Proven

For Diabetes treatment



The Automated Ergonomic Injection device for Type1 and Type 2 diabetes Patients

GensuPen

FOR GENSULIN® INSULIN

Delivering insulin with Confidence & Comfort





# 2018-19 Highlights





- · Launched a total of 20 new products, including
- Recombinant human insulin (Gensulin), together with the insulin pen (Gensupen), in collaboration with Polish biotech company, Bioton S.A.
- Four products from subsidiary, Nuvista Pharma, in the domestic market



- Completed 77 registrations for 50 products in 23 countries
- Acquired eight ANDAs from Sandoz Inc. for the US market
- Received US Food and Drug Administration (FDA) approval for two cardiovascular drugs (Nadolol and Sotalol AF) and an anti-allergy drug (Cyproheptadine)
- Launched Metformin Hydrochloride (500mg and 750mg), an anti-diabetic, extended release drug in the US market
- Successfully completed EU GMP audits by German and Malta Regulatory authorities
- · Commenced export to the UAE



• Received WHO Prequalification for Lamivudine 300 mg tablet, an antiviral product



 Received approval from the National Board of Revenue, Bangladesh as Authorised Economic Operator (AEO), a privilege given to selected companies for fast custom clearance in import and export



Won the Scrip Award for "Community Partnership of the Year", which recognises
pharma and biotech companies for the way in which they contribute to the wider
community

## Post Period Highlights



• Launched Maxhaler mDPI for the first time in Bangladesh, which is the generic version of GSK's Seretide Accuhaler



• Launched fifth product, Nadolol, a cardiovascular drug, in the US market

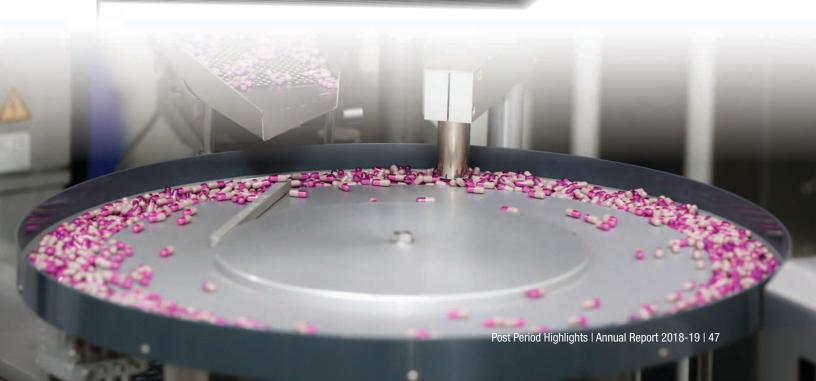


 Won Bangladesh's "National productivity and quality excellence award 2018", a recognition of outstanding contribution in increasing productivity and excellence in product quality



Received "Global Generics & Biosimilars Awards 2019" in the category of Company
of the Year, Asia Pacific, which recognises the efforts made by global generics and
biosimilars sectors, to make affordable medicines available to more patients across
the globe





# Accolades and Awards



Scrip Awards for "Community Partnership of the Year"









Beximco Pharma has won the Scrip Award for "Community Partnership of the Year" at the 14th Annual Scrip Awards ceremony held in London on 28 November 2018. The Community Partnership of the Year award is designed to acknowledge the numerous ways in which pharma and biotech companies give back to the wider community. Beximco Pharma was awarded for its decade long work with DSM and Johns Hopkins University to improve nutrition in rural Bangladesh. Other nominees in this category were AstraZeneca, IQVIA India, and Oxford Pharma Genesis.

#### Global Generics & Biosimilars Awards 2019

Company of the Year, Asia Pacific



Beximco Pharma has been recognized as the Company of the Year, Asia Pacific at the Global Generics & Biosimilars Awards 2019, held in Frankfurt, Germany, on 5 November 2019. The Company has won the award in this category after competing with global peers namely Aurobindo, MSN Laboratories, Piramal Pharma Solutions and Shanghai Henlius Biotech. Beximco Pharma COO, Mr. Rabbur Reza received the award on behalf of the Company.

The Global Generics & Biosimilars Awards are amongst the most coveted recognitions in the pharmaceutical industry, that recognize the efforts made by global generics and biosimilar companies, to make affordable medicines available to more patients across the globe.

# National Productivity and Quality Excellence Award-2018

Beximco Pharmaceuticals Limited was awarded National Productivity and Quality Excellence Award-2018 by the Ministry of Industries in recognition of outstanding contribution in increasing productivity and excellence in product quality.

Beximco Pharma secured first position under the category of Large Industry (Chemical). Industries Minister Nurul Majid Mahmud Humayun handed over the award in a ceremony held in Dhaka.



# Bangladesh Business Innovation Award 2019

Bangladesh Business Innovation Award 2019, an initiative of Bangladesh Brand Forum to promote and acknowledge innovation in the country, has recognized 19 best innovations out of 250 entries in a grand award gala on the 12<sup>th</sup> of October, 2019. Beximco Pharma was awarded in the category of Best Innovation in Healthcare for its pioneering role in introducing multidose dry powder inhaler, Maxhaler, in Bangladesh.



### National Occupational Health & Safety award 2018



Beximco Pharma won the "Health and Safety Award 2018" at the National Occupational Health & Safety Day celebration held on April 28, 2019. Mr. Shamim Momtaz, Director, Manufacturing (T-2) received the award on behalf of the company.





Just another new vista from Beximco Pharma.

# Good morning, Oxygen!

As one of the very select manufacturers of the world Beximco Pharma introduces *Maxhaler mDPI* employing sophisticated dry powder inhalation technology.



### Chairman's Statement





Dear Shareholders,

Beximco Pharma concluded another year of excellent performance. We continued our growth momentum, meeting sales and profit targets and achieving remarkable success in consistent pursuit of our strategic objectives. We expanded our domestic market at a pace ahead of the industry, accelerated growth in our export business, consolidated overseas markets, enriched and diversified our product portfolio, enhanced our manufacturing capabilities and made significant progress with our R&D initiatives.

As testament to this success, we received a number of awards from national and international organizations for our achievement in diversified fields including innovation, productivity and community services. We became Company of the Year, Asia Pacific, winning Global Generics and Biosimilar Award 2019. All these acknowledgements demonstrate our commitment to achieving excellence in the complete continuum of our business operations.

In April 2018, we completed a milestone event through the acquisition of Nuvista Pharma to supplement our organic growth in the domestic market. During the year, we successfully completed the integration of Nuvista to fully realize synergies, restructured its business and operating models to make them aligned to Beximco Pharma's winning strategies, introduced standardized operating policies and procedure and implemented several strategic initiatives to further expand and grow this important new subsidiary. We have already seen the benefit of our efforts and I remain confident of Nuvista's success as it continues to add further value to our business.

This year the Board has constituted a Nomination and Remuneration Committee. Advocate Shah Monjurul Hoque, an Independent Director, has been appointed as Chairman of the Committee. The Committee will have a significant role in assisting the Board in the nomination and selection of directors and adopting a policy driven approach to determine remuneration of the Board and top level executives.

I continue to be immensely impressed with the dedication, commitment and skills of our people. It is their efforts that drive the business forward, delivering an excellent performance and strong growth across our business. I thankfully acknowledge their contribution to the company. We are also grateful to our shareholders for extending, at all times, their invaluable support to the company, enabling the business to be in the robust position it is in today. The success we have achieved is only possible because of the collective efforts of all concerned.

I hope 2019-20 will continue to be another good year for Beximco Pharma. I remain confident that we are taking the right actions to continue to grow the business and deliver value for our shareholders. Thank you for your continued trust in us.

Thanking you

A S F Rahman

X. L. D. Lalud.

Chairman

### চেয়ারম্যানের প্রতিবেদন

#### সম্মানিত শেয়ারহোল্ডারবৃন্দ,

বেক্সিমকো ফার্মাসিউটিক্যালস তার ক্রমাগত উন্নয়নের ধারা অব্যাহত রেখে আরও একটি বছর সাফল্যের সাথে সমাপ্ত করেছে। বিক্রয় ও মুনাফার প্রবৃদ্ধির মাধ্যমে আর্থিক লক্ষ্যমাত্রা অর্জনের পাশাপাশি আমাদের কৌশলগত ব্যবসায়িক পরিকল্পনা বাস্তবায়নের ক্ষেত্রেও আমরা কাঙ্খিত অর্থগতি সাধন করেছি। অভ্যন্তরীণ বাজারে আমাদের অবস্থান আরও সুদৃঢ় হয়েছে। এ বছর আমরা যে বিক্রয় প্রবৃদ্ধি অর্জন করেছি ফার্মাসিউটিক্যালস শিল্পখাতের সার্বিক প্রবৃদ্ধির হার থেকে তা এগিয়ে। আন্তর্জাতিক বাজারে আমাদের অবস্থান আরও সুসংহত হয়েছে এবং রপ্তানী উল্লেখযোগ্য হারে বৃদ্ধি পেয়েছে। আমরা আমাদের পণ্য সম্ভারকে আরও সমৃদ্ধ করেছি, উৎপাদন সক্ষমতা বৃদ্ধি করেছি এবং গবেষণা ও উন্নয়ন কার্যক্রমকে আরও জোরদার করতে সক্ষম হয়েছি।

পণ্যের নতুনত্ব, উৎপাদনশীলতা বৃদ্ধি, সমাজসেবা ইত্যাদি বিভিন্ন ক্ষেত্রে আমাদের সাফল্যের স্বীকৃতি হিসাবে আমরা এ বছর বেশ কয়েকটি জাতীয় ও আর্ন্তজাতিক পুরস্কার লাভ করেছি। এ ছাড়া "Global Generics and Biosimilar Award-2019" এর Asia Pacific অঞ্চল ক্যাটাগরিতে আমরা Company of the Year হিসাবে স্বীকৃতি অর্জন করেছি। এ পুরস্কারসমূহ মূলত আমাদের ব্যবসায়িক কার্যক্রমের সকল ক্ষেত্রে ধারাবাহিক উন্নয়ন ও ক্রমাগত উৎকর্ষেরই স্বীকৃতি বহন করে।

অভ্যন্তরীণ বাজারে আমাদের দখলদারিত্ব বৃদ্ধির মাধ্যমে দ্রুততর বিক্রয় প্রবৃদ্ধি অর্জনের লক্ষ্যে আমরা ২০১৮ সালের এপ্রিলে নুভিস্তা ফার্মাকে অধিগ্রহণ করি। এ বছর আমরা সাফল্যের সাথে বিভিন্ন কার্যক্রমের একিভূতকরণ সম্পন্ন করেছি। আমরা নুভিস্তা ফার্মার বাণিজ্যিক ও ব্যবসায়িক মডেলকে সামঞ্জস্যকরণের মাধ্যমে বেক্সিমকো ফার্মার পরীক্ষিত ও সফল কৌশলের সাথে সমন্বিত করেছি, বিভিন্ন কার্য পরিচালন নীতিমালা প্রণয়ন করেছি এবং ব্যবসায়ের সার্বিক উন্নয়ন ও প্রবৃদ্ধির জন্য কৌশলগত নীতিমালা বাস্তবায়ন শুরু করেছি। ইতোমধ্যে আমরা এর সুফল পেতে শুরু করেছি। আমার দৃঢ় বিশ্বাস নুভিস্তা ফার্মা ক্রমাগত উন্নয়ন প্রবৃদ্ধির মাধ্যমে আমাদের ব্যবসায়ে অধিকতর মূল্য সংযোজনে গুরুত্বপূর্ণ ভূমিকা রাখবে।

আলোচ্য বছরে কোম্পানীর পরিচালনা পর্ষদ Nomination and Remuneration কমিটি নামে একটি নতুন কমিটি গঠন করেছেন। কোম্পানীর ইন্ডিপেনডেন্ট ডাইরেক্টর জনাব শাহ্ মঞ্জুরুল হককে কমিটির চেয়ারম্যান হিসাবে নিয়োগ প্রদান করা হয়েছে। এই কমিটি পরিচালক এবং উচ্চ পদস্থ কর্মকর্তাদের নিয়োগ নীতিমালা এবং পারিশ্রমিক নির্ধারণে পরিচালনা পর্ষদকে সহায়তা প্রদান করবে।

কোম্পানীর সার্বিক অগ্রগতিতে আমাদের নিবেদিতপ্রাণ কর্মীবাহিনীর অবদান অনস্বীকার্য। তাদের আনুগত্য, কর্তব্য, নিষ্ঠা ও দক্ষতার কারণেই কোম্পানীর কাঙ্খিত সাফল্য ও অগ্রগতি উত্তরোত্তর বৃদ্ধি পাচ্ছে। আমি আন্তরিকভাবে তাদেরকে ধন্যবাদ জানাচ্ছি। আমাদের সম্মানিত শেয়ারহোল্ডারবৃন্দ কোম্পানীর সকল উদ্যোগে তাদের সার্বিক সমর্থন ও সহযোগিতা অব্যাহত রেখেছেন। তাদের সার্বিক সহযোগিতার কারণেই কোম্পানী আজকের অবস্থানে পৌছাতে সক্ষম হয়েছে। এ জন্য আমি সকলের প্রতি আমার কতঞ্জতা জ্ঞাপন করছি।

আমি আশাবাদী ২০১৯-২০ বছরটিও আমাদের জন্য ভাল হবে। আমি নিশ্চিত যে, আমরা সঠিক পথেই রয়েছি এবং আমাদের গৃহীত পদক্ষেপসমূহ কোম্পানীর ব্যবসায়িক সাফল্য সুনিশ্চিত করবে এবং শেয়ারহোল্ডারদের সম্পদ বৃদ্ধিতে ভূমিকা রাখবে।

আমাদের উপর আস্থা রাখার জন্য সবাইকে অসংখ্য ধন্যবাদ।

এ এস এফ রহমান

X. L. D. Lalud

**চে**য়ারম্যান

## Management Discussion and Analysis





#### **Industry Overview**

Bangladesh is now home to one of the fastest growing economies in the world with consistent growth in GDP and per capita income and remarkable achievements in other socio-economic indicators. According to IQVIA audited data, the Bangladesh pharma market has maintained its double digit growth, 10.64% in 2018-19, with total sales reaching Tk. 223 (US \$ 2.62) billion. Improved access to healthcare facilities, health awareness of people, increasing coverage of rural areas, and higher purchasing power have largely contributed to this growth. With continued economic progress and exceptional achievements in healthcare, Bangladesh is projected to maintain this positive momentum in the coming years.

The global generics industry is also growing rapidly and this will continue to expand as countries around the world are promoting the use of generics. As per the IQVIA report, global

spending on medicines reached \$1.2 trillion in 2018 and is set to exceed \$1.5 trillion by 2023. In the next five years, more than \$100 billion worth of originator drugs will be coming off patent and the biosimilar market will be nearly three times larger than what it is today, with several key blockbuster biologics losing their patent protection. This creates immense opportunities for generic manufacturers, which Beximco Pharma can benefit from if we can properly utilize our competitive advantages. The country's pharma sector has huge export potential and the government has taken various initiatives to support the industry in realizing this potential. Pharma export from the country increased by 25.60% to \$130 million in 2018-19, which was \$103.46 million in the previous year.

Although our pharma industry has made commendable progress over the years, still we are almost entirely dependent on the import of pharmaceutical raw materials or APIs. Generic drug manufacturers around the world, including India, are heavily dependent on APIs and intermediates from China. Since 2018, hundreds of bulk drug factories in China have been shut down due to new environmental regulations. This led to shortage of API supply globally and a surge in API prices across different categories pushing up the cost of pharma production. The Bangladesh pharma industry has also been hit by this disruption in API supply.

As a part of the government's initiative to further develop the pharmaceutical sector through backward integration, an attractive incentive package has been declared for the domestic manufacture of APIs. A 10% cash incentive is already being offered to formulation exporters. The development of relevant infrastructure in the country's much awaited API Industrial Park is in progress and companies who have been allotted plots, are preparing to set up manufacturing facilities. Domestic API production would make the pharma sector more competitive and help it sustain beyond TRIPS regime.

#### **Operating and Financial Performance**

#### **Continued Double Digit Revenue Growth**

Our consolidated revenue in the domestic market increased by an overall 25.1% to reach at Tk. 20,314 million in 2018-19 compared to Tk. 16,240 million for the year 2017-18. BPL's revenue on a standalone basis, grew by 17.3% as compared to 10.2% in the prior period. Our constant strategic focus on key therapeutic segments, particularly improving product mix across the rapidly growing areas, contributed to this growth. The first time full year consolidation of our subsidiary, Nuvista Pharma, further supplemented the accelerated growth in the domestic market.

We secured a robust 69% growth in export largely driven by our sales in the US market. Revenue from export stands at Tk. 2,502 million as against Tk. 1,477 million of preceding year. Export now accounts for 11% of our revenue. It is a matter of pride that Beximco Pharma remains the sole Bangladeshi company exporting pharmaceutical products to world's most stringent and regulated market, the United States. This is yet another testament to our manufacturing excellence and adherence to strict quality policies.

#### **Strengthened Product Portfolio**

We introduced 20 products, including four from our subsidiary Nuvista Pharma, in the domestic market to expand and strengthen our existing product portfolio. The year saw a strong performance from our leading brands across key therapeutic areas with cardiovascular, respiratory and anti-diabetic posting impressive growth.

Our newly launched products cover 11 therapeutic segments, which includes hormones, oral contraceptives, ophthalmic, and cardiovascular to name a few. Importantly, we launched recombinant human insulin (Gensulin), together with the insulin pen (Gensupen), in collaboration with Polish biotech company, Bioton S.A, which is a leading global player in human insulin.

#### **Reinforcing International Market Positions**

The Company completed 77 registrations of 50 Products in 23 countries to further broaden and consolidate our export markets. In February 2019, we acquired 8 ANDAs from Sandoz, USA, taking our US portfolio to 15 including 7 in-house ANDAs. There is no doubt our growing presence as a reliable manufacturer of quality generics has increased our potential for further growth in the regulated markets including the USA. We commenced export of Metformin Hydrochloride (500mg and 750mg), an anti-diabetic, extended release product to the US market; received US Food and Drug Administration (FDA) approval for two cardiovascular drugs (Nadolol and Sotalol AF) and an anti-allergy drug (Cyproheptadine). In July 2019, we shipped Nadolol, our fifth product to the US market.

While we are reinforcing our US position, we are also finalizing the acquisition of two marketing approvals in the United Kingdom, a fast-track precursor to enter into this regulated market. We received WHO prequalification for Lamivudine 300 mg tablet, an antiviral product and completed European Union Good Manufacturing Practice (GMP) Audits by German and Malta Regulatory Authorities during the year.

#### **Profit Growth in Line with Revenue**

The Company saw an increase in both pre- and after-tax profit consistent with robust growth in sales revenue. Profit before tax increased by 17.4% over the last year to reach at Tk. 3,946 million; profit after tax also grew by 20% to reach Tk. 3,040 million.

You will find five years' comparative financial performance in the attachment to the Directors' Report.

#### **National and International Recognitions**

Being in the knowledge based industry we know innovation is the key to drive differentiation and stay ahead in the competition. We won the Bangladesh Business Innovation Award 2019 in the category of Best Innovation in Health Care. This is a recognition of our consistent effort to enrich our portfolio with differentiated products.

We also won Bangladesh's National Productivity and Quality Excellence Award 2018 in recognition of outstanding contribution to high productivity and excellence in product quality.

We strive to make a positive impact on the lives of people through our Corporate Social Responsibility initiatives and that includes our program with globally renowned institutes. It was a huge honor to win the 'Community Partnership of the Year' at the Scrip Awards, presented in London in November 2018. The Community Partnership Award recognizes pharma and biotech companies for the way in which they contribute to the wider community. Beximco Pharma and DSM Nutritional Products were awarded for their partnership with the Johns Hopkins University in supporting community nutrition and health research in rural Bangladesh and South Asia.

In November 2019, we won the Global Generics & Biosimilars Awards 2019 in the category of Company of the Year, Asia Pacific, which recognises the efforts made by global generics and biosimilars sectors, to make affordable medicines available to more patients across the globe.

Beximco Pharma also received approval from the National Board of Revenue, Bangladesh as an Authorised Economic Operator (AEO), a privilege given to selected companies for fast custom clearance in import and export.

#### **Credit Rating**

Credit Rating Information and Services Limited (CRISL), the country's leading Credit Rating company, has assigned AA+ (higher safety and high credit quality) rating in the long term and ST-1 (strong internal fund generation and outstanding alternative source of fund) rating in the short term to Beximco Pharmaceuticals Limited.

#### **Accounting Policies and Estimates**

Bangladesh has adopted International Financial Reporting Standards (IFRS)/International Accounting Standards (IAS). Beximco Pharma has been consistently applying these standards in preparation of its financial statements. Management has the discretion to decide on the accounting policies within the financial reporting framework and make estimates and provision in preparing those financial statements. The Company's accounting policies remain consistent with those of the previous year and there has been no changes in the accounting policies that could materially impact the financial statements. The accounting estimates and provisions are based on prudent judgments.

#### **Risks related to the Financial Statements**

The Company has a robust system of internal control and well-designed accounting reporting process. The Company's accounting and finance functions are manned with adequate experienced professionals. Appropriate policies and procedures, as well as adequate review and control mechanisms are in place in every steps of the financial reporting value chain to avoid, eliminate or reduce the risk of errors, omissions or material mis-statements in the financial reports. Moreover, quarterly and annual public reports are subject to rigorous review by the Board's audit committee in addition to the annual accounts being audited by independent external auditors.

#### **Looking Ahead**

We have completed a successful and exciting year as we continued to execute our well defined strategic priorities. Our domestic market is the key driver of our growth. Diversification of our product portfolio and expansion of our domestic market share will continue to remain our key strategic priority. Alongside growing in the domestic market, we are equally

focused on achieving accelerated growth in the longer term through consolidation of our export business.

A robust product pipeline is crucial for sustained growth in this highly competitive generics landscape, and, keeping that in mind, we make consistent investments in R&D with special focus on developing specialized, hi-tech delivery systems. We are stepping into new areas such as complex generics, biosimilars and oncology.

We have given special focus on strengthening our API capabilities; two of our small-scale units are now operational and producing a few high value, patented APIs. We have taken initiative to set up a large scale API production facility in the API Park to produce a number of APIs to lower dependence on import of these materials.

Built over four decades, BPL's reputation is founded on its core values, commitment to excellence and efforts to provide improved access to medicines. Quality and compliance are key pillars of our consistent growth story. We are committed to manufacture products, which conform to the highest standards of quality. We are also taking several initiatives to optimize our internal processes to capture all available synergies and improve operational efficiencies.

Looking ahead, we are committed to building a promising future by creating value for the patients we serve and for our shareholders.

**Nazmul Hassan MP** 

Nanmul Hassan

Managing Director

## Report of the Directors to the Shareholders



I am pleased to place before you the Directors' Report and the Audited Accounts of the Company for the year ended 30 June, 2019 along with the report of the auditors thereon.

#### **General Economic Overview**

Bangladesh's economy in 2018-19 performed exceedingly well with a record high 8.1% increase (Source: Asian Development Bank) in GDP. The share of the industrial sector in the GDP rose to 33.7% with 13% growth over the prior period. The nominal per capita income increased by 9% to \$1,909. The inflation rate remained under control at a moderate 6% level. Double digit growth in export earnings, higher remittances, robust private consumptions and massive government spending for infrastructure contributed to economic progress. Government and other international agencies forecast a stable future outlook with economy estimated to be growing by 8% in the fiscal year 2019-20.

The Pharmaceuticals sector within the country continues to benefit from the supportive policies of the government and country's stable economic progress. Demand for pharmaceutical products in Bangladesh is primarily driven by increased individual private spending for health. Bangladesh over the years has made a steady economic progress and it has now set the goal of being a middle income country by 2021. Improvement in the standard of living, education and increased health awareness reinforced by added purchasing power is expected to trigger the demand for pharmaceuticals and other healthcare products and services in the coming years.

As reported last year, the government declared various fiscal and non-fiscal incentive to encourage the domestic manufacture of Active Pharmaceuticals Ingredients. An attractive 10% Cash incentive on the FOB value is also available for the export of finished pharmaceuticals products subject to fulfillment of certain conditions.

A new VAT Act became effective from July 1, 2019. The Act was originally passed by the parliament a few years back but its implementation was deferred. With regard to the Pharmaceutical industry, the Act does not contain any fundamental changes to the previous one except some

automation of the documentations and reporting.

#### **Gross Margin and Profitability**

The Company delivered strong results during 2018-19. Our Consolidated Profit from Operation increased by a significant 25.8% to Tk. 5,066 million. Net Profit before tax increased by 17.4% and after tax by 20.0% to Tk. 3,946 and 3,040 respectively. The table below provides Y-o-Y sales and profit performance:

			Million Taka
	2018-2019	2017-2018	Growth
Sales Revenue	22,816	17,716	28.8%
Gross Profit	10,620	8,286	28.1%
Operating Profit	5,066	4,026	25.8%
Pre-Tax Profit	3,946	3,361	17.4%
Net Profit after Tax	3,040	2,533	20.0%

Consolidated Gross profit margin in 2018-19 slightly declined to 46.6% from 46.8%. The rises in the prices of materials in the international markets, moderate domestic inflation and depreciation of Taka against its principal foreign currency US dollar has raised the cost of goods sold. These have however, been partly neutralized by leverage of higher sales, improved product mix and planned cost management initiatives. All these together helped sustain the overall gross margin at this level.

The higher use of working capital credit facilities to support the business growth resulted in an increase in finance costs. Additionally, during the year the Company took a short term Time Loan of Tk. 2,600 million for use towards the payment of imported project materials for various projects under implementation. We repaid Tk. 1,800 million of the borrowings during the post-balance sheet period.

The Company has modified its gratuity policy, a long term deferred employee benefit plan, to make it compliant to the changes made through the Labor Act. This required an additional provisioning of Tk. 125 million during the current period to make up the shortfalls in the accumulated gratuity provisions. Despite this, the Company maintained its operating expenses at its current 24% level.

#### **Comment on Continuity of Other Income**

The government has declared 10% cash incentives on the FOB value of finished pharmaceuticals subject to fulfillment of certain conditions. Additionally, we have royalty income from the sale of few selected products in the overseas markets. These are accounted for on an accrual basis and reported as "Other Income". Both the income are linked to export. While we expect these income to continue in the future periods, the amounts are however, variable on products, markets and other factors.

#### **Profit and its Appropriation**

Amount in Taka'000						
Particulars	BPL (Stand-alone)					
raniculais	2018-19	2017-18				
Net Profit After Tax	3,023,500	2,558,971				
Adjustment for depreciation of Revalued Assets	9,175	10,383				
Profit Brought Forward	14,124,183	12,061,774				
Profit Available for Appropriation	17,156,858	14,631,128				
Proposed Dividend:						
Cash Dividend	(608,334)	(506,945)				
Profit Carried Forward	16,548,524	14,124,183				

#### **Dividend**

The Board of Directors recommends a 15.00% Cash Dividend i.e. Tk. 1.50 per share for the year ended 30 June, 2019 for onward approval at the Annual General Meeting.

During the year, no interim dividend including stock dividend has been declared or paid by the Company.

#### **Risks and Concerns**

Organizations are not free from risks that might arise both from internal and external fronts. Like any other business or industry, Beximco Pharma operating in a dynamic and competitive market is exposed to risks that may affect its business. The senior management of the Company oversees risk management processes on a continual basis. Management of risks involves identification and assessment of risks; setting standard on Company's risk appetite; and designing, implementing and monitoring policies to appropriately address various financial and non-financial risks. The identified risks, which could potentially affect the achievement of strategic, operational, financial and/or compliance objectives, are

reported to the Board. Based on the nature and extent of the risk, the senior management of the Company takes appropriate mitigating measures to avoid, eliminate or reduce risks at functional, business and corporate level on a regular basis to safeguard the Company's assets and to protect shareholders' interests.

#### **Changing Economic Conditions**

Economic advancement and consequent increase in the purchasing power of the people has direct implication on the demand for pharmaceutical products. Any decline in economic growth could, as for any other industry, impact the future demand for pharmaceutical products. Bangladesh however, maintained a steady economic progress over the years with substantial uplift in all socio-economic indexes and it is anticipated that the trend will continue in the immediate future.

#### **Market Risk**

The Company operates in a competitive domestic market. The domestic market is exposed with over 400 local manufacturers operating in the industry. However, only a small number of these have the potential to compete directly with BPL in its domestic market. BPL continuously expands and diversify its product portfolio and builds competencies to compete with the operators on price and quality both locally and internationally. Retention and expansion of the existing market share of different therapeutics categories and addition of new products in line with the changing demand of the market are the key to achieve the desired revenue and profit targets. Beximco Pharma has talented marketing and sales team and strong R&D with a proven record of success.

#### **Input Prices and Supply Chain Risk**

As with other pharmaceutical companies of the country, BPL is largely dependent on imported APIs. Any substantial increase in prices in the international market may affect future profitability of the company. To mitigate the risk, Beximco Pharma imports raw materials from multiple sources, both local and international, at competitive prices. The Company is not reliant on any single supplier for its materials and this therefore, reduces the individual supplier's influence on procurement prices. Most of the suppliers have their local agent and the Company maintains close relationship with them. Moreover, BPL manufactures few of the APIs and has plan to expand the API manufacturing facilities to further strengthen its backward linkage.

The Company's customer base is also well diversified. No

single customer or market has significant influence on demand for Company's products.

#### **Product Liability Risk**

Pharmaceutical products are usually exposed to high quality control risk. Each product is required to be marketed through a stringent compliance procedure. Manufacturing of products require the flexibility to accommodate the changing local and global regulatory needs. Any deviation from the standard may result in serious market reputational damages and might also create a regulatory barrier. Over the years BPL has been recognized locally and globally for quality standards and manufacturing excellence. Our manufacturing facilities are certified by leading global regulatory agencies. As such Beximco Pharma is exposed to less quality control risk. Additionally, the Company has taken adequate insurance cover to minimize the product liability risk.

#### **Technology Risk**

The pharmaceutical industry is a technology and research driven industry. The company's management values data security, automation of operations and technological advancement in the industry. The Company therefore continues to invest in state-of-the-art technologies, R&D and laboratory infrastructure to build its manufacturing and innovation capabilities. It maintains close ties with leading global companies and organizations to remain updated on the changes taking place in the industry.

#### **Regulatory Risk**

Uncertainties emanating from significant changes in the pharmaceutical policy, regulations, tax regime or other business laws having bearing on pharmaceutical sector may also threaten the growth potential of this business. However, policies of the Government of Bangladesh are supportive to the industry and pose no immediate risk. Rather the government has declared a number of financial and non-financial facilities for the industry to help its growth.

# Formation of Nomination and Remuneration Committee

As per provision of the Corporate Governance Code issued by Bangladesh Securities and Exchange Commission, the Board of Directors constituted a Nomination and Remuneration Committee. Mr. Shah Monjurul Hoque, an Independent Director has been made Chairman of the Committee. The Committee is composed of as follows:

Shah Monjurul Hoque : Chairman Iqbal Ahmed : Member Osman Kaiser Chowdhury : Member Mohammad Asad Ullah : Secretary

The Board has also approved the terms of reference which includes assisting the Board in the formulation of the nomination criteria setting qualifications, experiences and other attributes for directors, formal policy on determining remuneration for the directors and other top level executives.

#### **Retirement and Re-election of Directors**

Mr. Osman Kaiser Chowdhury and Mr. Abu Bakar Siddiqur Rahman, Directors of the Company retire by rotation as per Articles 126 and 127 of the Articles of Association of the Company and being eligible, offer themselves for re-election.

Both Mr. Osman Kaiser Chowdhury and Mr. Abu Bakar Siddiqur Rahman are long term directors in the Board. Detail biodata of the Directors are provided in the Directors' Profile section of this Annual Report.

#### **Re-appointment of Managing Director**

As per provision of the Company's Act 1994 Managing Directors are appointed for a period of five years. The tenure of Mr. Nazmul Hassan MP, Managing Director of the Company expired on 7<sup>th</sup> May 2019. The Board after due evaluation of his performance, has re-appointed him as Managing Director of the Company for another period of 5 years with effect from 7<sup>th</sup> May 2019 subject to confirmation of the Shareholders in the 43<sup>rd</sup> Annual General Meeting. The credentials of Mr. Hassan is given in the Directors' Profile section of this Annual Report.

#### **Auditors**

The existing Auditors, M. J. Abedin & Co., Chartered Accountants, National Plaza, 109, Bir Uttam C. R. Datta Road, Dhaka-1205 who were appointed as Auditors of the Company in the 42<sup>nd</sup> Annual General Meeting of the Company has carried out the audit for the year ended 30 June 2019.

M. J. Abedin & Co., Chartered Accountants, National Plaza, 109, Bir Uttam C.R. Datta Road, Dhaka-1205, the Auditors of the Company retires at this meeting and has expressed their willingness to continue in office for the year 2019-20. The board after due consideration of the proposal made by the Audit Committee recommends for reappointment of M. J. Abedin & Co., Chartered Accountants as auditors for the year 2019-20.

#### **Related Party Disclosure**

The Company has a number of transactions between its subsidiaries and other related parties. The transactions are carried out on an arm's length basis. The Audit Committee periodically reviews these transactions. The Full disclosure of all related party transactions are provided in the notes to the accounts.

#### **Remuneration to Directors**

All the Directors in the Board except the Managing Director are non-executive and receive no remuneration or benefits from the Company other than the Board Meeting attendance fee. The salary and other perquisites paid to the Managing Director for his service has been disclosed in the notes to the accounts.

#### **Directors' Statement on Financial Reports**

Directors are pleased to report the following:

- The financial statements together with the notes thereon have been drawn up in conformity with the Companies Act, 1994 and Securities and Exchange Rules, 1987. These statements present fairly the Company's state of affairs, the result of its operations, cash flow and changes in equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of the financial statements and that the accounting estimates are based on reasonable and prudent judgment.
- The International Accounting Standards (IASs), International Financial Reporting Standards (IFRSs) have been followed in preparation of the financial statements.
- Internal Control System is sound in design and has been effectively implemented and monitored.
- Interests of the minority shareholders have been duly protected.
- There is no significant doubt about the ability of the Company to continue as a going concern.

#### **Declaration by CEO and CFO**

Declaration by CEO and CFO on the Financial Statement of the Company is attached as Annexure- 1

#### **Key Operating and Financial Data**

The summarized key operating and financial data for 2018-2019 and immediately preceding five years is provided in Annexure- 2

#### **Management Discussion and Analysis**

Detailed discussion on the Operating and Financial performance of the Company along with other disclosures as required under Corporate Governance Code issued by Bangladesh Securities and Exchange Commission through Notification No BSEC/CMRRCD/2006-158/207/Admin/80 dated June 3, 2018 has been separately reported by the Managing Director.

#### **Board Meetings and Attendance**

Twelve Board meetings were held during the year under review. The attendance records of the Directors are as follows:

Name	Representation in the Board	Attendance in Board meetings
A S F Rahman	Chairman	11
Salman F Rahman MP	Vice Chairman	7
Nazmul Hassan MP	Managing Director	12
Osman Kaiser Chowdhury	Member	12
Iqbal Ahmed	Member	12
A B Siddiqur Rahman	Member	12
Dr. Abdur Rahman Khan	Independent Director	11
Shah Monjurul Hoque	Independent Director	11

#### **The Pattern of Shareholding**

The Shareholding of Directors, CEO, CFO, Company Secretary, Key Executives and their spouses and children are provided as Annexure- 3

#### **Corporate Governance Compliance Report**

In accordance with the requirement of Bangladesh Securities and Exchange Commission Notification No. BSEC/CMRRCD/2006-158/207/Admin/80, dated 3 June 2018, Report on "Corporate Governance Compliance" is provided as Annexure - 4

On behalf of the Board

X. L. J. Lalman

A S F Rahman Chairman

#### **Annexure-1**

The Board of Directors

Beximco Pharmaceuticals Limited

Subject: Declaration on Financial Statements for the year ended on 30 June, 2019

Dear Sirs,

Pursuant to the condition No. 1(5)(xxvi) imposed vide the Commission's Notification No. BSEC/CMRRCD/2016-158/207/Admin/80, Dated June 03, 2018 & under section 2CC of the Securities and Exchange Ordinance, 1969, we do hereby declare that:

- 1. The Financial Statements of Beximco Pharmaceuticals Limited for the year ended on 30 June, 2019 have been prepared in compliance with International Accounting Standards (IAS) or International Financial Reporting Standards (IFRS), as applicable in the Bangladesh and any departure there from has been adequately disclosed;
- 2. The estimates and judgments related to the financial statements were made on a prudent and reasonable basis, in order for the financial statements to reveal a true and fair view;
- 3. The form and substance of transactions and the Company's state of affairs have been reasonably and fairly presented in its financial statements;
- 4. To ensure above, the Company has taken proper and adequate care in installing a system of internal control and maintenance of accounting records;
- 5. Our internal auditors have conducted periodic audits to provide reasonable assurance that the established policies and procedures of the Company were consistently followed; and
- 6. The management's use of the going concern basis of accounting in preparing the financial statements is appropriate and there exists no material uncertainty related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern.

In this regard, we also certify that:

- i. We have reviewed the financial statements for the year ended on 30 June, 2019 and that to the best of our knowledge and belief:
  - a. These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - b. These statements collectively present true and fair view of the Company's affairs and are in compliance with existing accounting standards and applicable laws.
- ii. There are, to the best of knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or in violation of the code of conduct for the company's Board of Directors or its members.

Sincerely yours,

Nazmul Hassan MP Managing Director

Nanmul Masaan

Mohammad Ali Nawaz Chief Financial Officer

#### **Annexure- 2**

### **Key Operating and Financial Data**

	30 June 2019	30 June 2018	30 June 2017	30 June 2016	31 Dec 2014	31 Dec 201
					Tak	a in Thousar
Authorized Capital	15,000,000	9,100,000	9,100,000	9,100,000	9,100,000	9,100,00
Paid up Capital	4,055,564	4,055,564	4,055,564	3,862,442	3,678,516	3,503,34
Shareholders' Equity	29,864,324	27,351,837	25,072,426	23,059,412	20,920,185	19,775,5
Fixed Assets (Gross)	43,454,027	39,081,675	31,692,789	28,756,326	25,818,728	23,051,12
Net Asset Value (NAV) Per Share Tk.	73	67	62	60	57	ļ
Market Price Per Share	83.50	93.90	113.00	83.50	58.70	47.2
Price Earnings Ratio (Time)	11.16	15.02	20.58	17.47	14.82	12.3
Number of Shareholders	56,177	57,982	62,741	67,679	89,913	92,83
Foreign Investors	77	90	92	83	68	(
ICB including ICB	881	879	874	878	882	88
Investors Account						
Sponsors, General Public						
& Other Institutions	55,219	57,013	61,775	66,718	88,963	91,88
Number of employees	4,523	4,256	3,833	3,515	3,063	2,89
	July 2018 -	July 2017 -	July 2016 -	July 2015 -	Jan 2014 -	Jan 2013
	June 2019	June 2018	June 2017	June 2016	Dec 2014	Dec 20
					Tak	a in Thousai
Total Sales	22,816,630	17,716,717	15,508,777	13,785,325	11,206,886	10,490,69
Export Sales	2,502,633	1,476,978	1,078,472	861,653	500,469	671,28
Gross Profit	10,620,343	8,285,979	7,184,882	6,408,857	5,104,191	4,838,80
Profit Before Tax	3,946,065	3,361,334	2,891,482	2,564,267	2,109,556	2,093,59
Net Profit	3,040,403	2,532,654	2,226,695	1,938,894	1,528,298	1,404,70
EPS/Restated EPS- Tk.	7.48	6.25	5.49	4.78	3.96	3.8
Net Operating Cash Flow Per Share	7.30	4.49	6.49	8.21	6.02	6.0
New Product Launched-numbers	20	16	15	21	28	
Stock Dividend	-	-	-	5%*	5%	5
Cash Dividend	15.00%	12.50%	12.50%	15%*	10.00%	10.00
*18 months period.						

# Graphical View of Selected Growth Indicators

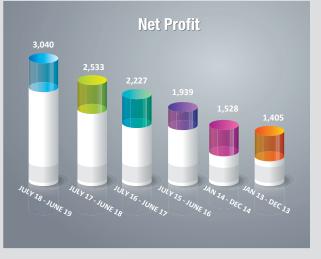


#### Taka in million









#### **Annexure-3**

### **The Pattern of Shareholding**

Name-wise details	Shares held
Parent/Subsidiary/Associate Companies and Other Related Parties:	
Beximco Holdings Ltd.	22,634,287
Bangladesh Export Import Company Ltd.	2,899,933
New Dacca Industries Ltd.	9,405,234
Beximco Engineering Ltd.	877,460
National Investment & Finance Company Ltd.	1,189,550
Directors, CEO, Company Secretary, CFO	, Head of Internal Audit and their Spouses and Minor Children:
A S F Rahman, Chairman	8,235,353
Salman F Rahman, Vice Chairman	8,254,632
Nazmul Hassan, Managing Director	13,325
Company Secretary, Spouse and Minor Children	
Chief Financial Officer, Spouse and Minor Children	
Head of Internal Audit, Spouse and Minor Children	-
Executives	-
Shareholders holding 10% or more voting interest in the Company	-

#### **Annexure-4**

# Corporate Governance Compliance Report

As per condition No. 1(5)(xxvii)

Status of compliance with the conditions imposed by the Commissions Notification No. BSEC/CMRRCD/2006-158/207/ Admin/80, dated 3 June 2018 issued under section 2CC of the Securities and Exchange Ordinance, 1969

#### (Report under Condition No. 9)

Condition No.	Title	Compliance Status ("√" in appropriate Column)		Remarks (if any)
140.		Complied	Not Complied	(II dily)
1	Board of Directors (BOD)			
1(1)	Board's Size [number of Board members to be 5 – 20]	V		
1(2)	Independent Directors (ID)			
1(2)(a)	Number of Independent Directors [at least 1/5th of the Board members shall be the Independent Directors]	V		
1(2)(b)(i)	Holding no share or holding less than 1% shares	√		
1(2)(b)(ii)	Not being a sponsor and connected with any sponsor or director or nomonated director or shareholder of the company or any of its associates, sister concerns, subsidiaries, and parents or holding entities who holds 1% or more shares of the total paid-up shares of the Company on the basis of family relationship and his or her family members are also not allowed to hold more than 1% shares of the total paid-up shares of the Company	V		
1(2)(b)(iii)	Not an executive of the company in immediately preceding 2 (two) financial years	√		
1(2)(b)(iv)	Not having any pecuniary or otherwise relationship with the company or its subsidiary/associated companies	V		
1(2)(b)(v)	Not a member or TREC (Trading Right Entitlement Certificate) holder, director or officer of any stock exchange	V		
1(2)(b)(vi)	Not a shareholder, director excepting independent director or officer of any member or TREC holder of any stock exchange or an intermediary of the capital market	V		
1(2)(b)(vii)	Not a partner or an executive or was not a partner or an executive during the preceding 3 (three) years of the company's statutory audit firm or audit firm engaged in internal audit services or audit firm conducting special audit or professional certifying compliance	V		
1(2)(b)(viii)	Not an Independent Director in more than 5 listed companies	√		
1(2)(b)(ix)	Not been convicted by a court as defaulter in any loan of a bank or NBFI	√		
1(2)(b)(x)	Not been convicted for a criminal offence	V		
1(2)(c)	To be appointed by BOD and approved by the shareholders in the AGM	√		
1(2)(d)	The post cannot remain vacant for more than 90 days	V		
1(2)(e)	Office tenure of Independent Director	V		
1(3)	Qualification of Independent Director			
1(3)(a)	Knowledgeable, having integrity, ability to ensure compliance with relevant laws and make meaningful contribution to the business	V		

Condition No.	Title	Compliance Status ("√" in appropriate Column)		Remarks (if any)
		Complied	Not Complied	(ii diiy)
1(3)(b)(i)	Business Leader: Promoter/director of an unlisted company having minimum paid up capital of Tk. 100.00 mil. or any listed company or a member of any national or international chamber of commerce/business association, or			
1(3)(b)(ii)	Corporate Leader: who is or was a top level executive not lower than CEO/ MD/ AMD/DMD/COO/ CFO/CS or Head of Finance or Accounts or Head of Internal Audit and Compliance or Head of Legal Service or a candidate with equivalent position of an unlisted company having minimum paid up capital of Tk. 100.00 mil. or of a listed company, or			
1(3)(b)(iii)	Former official of Govt./statutory/autonomous/regulatory body in the position not below 5th Grade of the national pay scale, who has at least educational background of bachelor degree in economics/commerce/business or law, or	V		
1(3)(b)(iv)	University Teacher having educational background in Economics or Commerce or Business Studies or Law, or			
1(3)(b)(v)	Practicing advocate at least in the High Court Division of Bangladesh Supreme Court or a CA/CMA/CFA/CCA/CPA or CS			
1(3)(c)	Having at least 10 (ten) years of experiences in any field mentioned in clause (b)			
1(3)(d)	Qualification of Independent Directors may be relaxed subject to prior approval of the Commission.	N/A		
1(4)	Duality of Chairperson of the Board and MD or CEO			
1(4)(a)	The positions of the Chairperson of the Board and MD and/or CEO of the company shall be different individuals	V		
1(4)(b)	MD and/or CEO of a liated company shall not hold the same position in another listed company	$\sqrt{}$		
1(4)(c)	Chairperson shall be a non-executive directors of the company	$\sqrt{}$		
1(4)(d)	The Board shall clearly define respective roles and responsibilities of the Chairperson and the MD and/or CEO	V		
1(4)(e)	In the absence of the Chairperson of the Board, the remaining members may elect from non-executive directors as Chairperson for that particular Board's meeting	V		
1(5)	Inclusions in Director's Report to Shareholders			
1(5)(i)	Industry outlook and possible future developments	V		
1(5)(ii)	Segment-wise or product-wise performance	V		Company operates in a single product segment.
1(5)(iii)	Risks and concerns including internal and external risk factors, threat to sustainability and negative impact on environment, if any	V		
1(5)(iv)	Discussion on COGS, Gross Profit and Net Profit Margins	V		
1(5)(v)	Discussion on continuity of Extra-Ordinary gain or loss	V		
1(5)(vi)	A detailed discussion on related party transactions	V		
1(5)(vii)	A statement of utilization of proceeds raised through public issues, rights issues and/or any other instruments	N/A		
1(5)(viii)	Explanation, if the financial results deteriorate after going for IPO, RPO, Right Offer, Direct Listing, etc.	N/A		
1(5)(ix)	Explanation about significant variance between Quarterly Financial performance and Annual Financial Statements	N/A		
1(5)(x)	Remuneration paid to directors including Independent Directors	√		
1(5)(xi)	Statement on fair presentation in the financial statements	√		
1(5)(xii)	Maintaining proper books of accounts	√		
1(5)(xiii)	Consistent application of appropriate accounting policies, and accounting estimates being reasonable and prudent	V		

Condition No.	Title	("√" in ap	ce Status propriate imn)	Remarks (if any)
NO.		Complied	Not Complied	(ii diry)
			Complied	
1(5)(xiv)	IAS/IFRS applied and adequate disclosure made	V		
1(5)(xv)	Soundness of internal control system and it's monitoring	√ ·		
1(5)(xvi)	A statement that minority shareholders have been protected from abusive actions by, or controlling shareholders acting either directly or indirectly	√		
1(5)(xvii)	Statement regarding ability to continue as going concern	√		
1(5)(xviii)	Significant deviations from last year's operating results	√		
1(5)(xix)	Summary of key operating/financial data of last 5 years	√		Disclosed in Annexure- 2
1(5)(xx)	Reason for non declaration of Dividend	N/A		
1(5)(xxi)	Board's statement on interim bonus share or stock dividend	N/A		
1(5)(xxii)	Number of Board meetings and attendance of directors	√		
1(5)(xxiii)	Pattern of shareholding (along with name wise details)			
1(5)(xxiii)(a)	Parent/Subsidiary/Associate Companies & related parties	√		
1(5)(xxiii)(b)	Directors, CEO, CS, CFO, HOIA, their spouses & children	√		
1(5)(xxiii)(c)	Executives (Top 5 salaried employees other than above)	√		
1(5)(xxiii)(d)	Shareholders holding 10% or more voting interest	√		
1(5)(xxiv)	Appointment/re-appointment of a director			
1(5)(xxiv)(a)	A brief resume of the director	√		
1(5)(xxiv)(b)	Nature of his/her expertise in specific functional areas	√		
1(5)(xxiv)(c)	Names of companies in which he/she holds directorship and the membership of committees of the board	√		
1(5)(xxv)	A Management's Discussion and Analysis signed by CEO or MD focusing on:			
1(5)(xxv)(a)	Accounting policies and estimation	√		
1(5)(xxv)(b)	Changes in accounting policies and estimation	√		
1(5)(xxv)(c)	Comparative analysis of financial performance or results and financial position as well as cash flows for current financial year with immediate preceding five years explaining reasons thereof	V		Disclosed in Annexure-2
1(5)(xxv)(d)	Compare such financial performance or results and financial position as well as cash flows with the peer industry scenario	V		
1(5)(xxv)(e)	Briefly explain the financial and economic scenario of the country and the globe	√		
1(5)(xxv)(f)	Risks and concerns issues related to the financial statements, explaining such risk and concerns mitigation plan of the company	V		
1(5)(xxv)(g)	Future plan or projection or forecast for company's operation, performance and financial position	V		
1(5)(xxvi)	Declaration or certification by the CEO and the CFO to the Board as required under condition No. 3(3) shall be disclosed as per Annexure- 1	V		Disclosed in Annexure- 1
1(5)(xxvii)	The report as well as certificate regarding compliance of conditions of this Code as required under condition No. 9 shall be disclosed as per Annexure-5 and Annexure-4.	√		
1(6)	Meetings of the Board of Directors			
1(6)	Shall conduct Board meetings and record the minutes of the meetings as per the provisions of the relevant Bangladesh Secretarial Standards (BSS)	V		
1(7)	Code of Conduct for the Chairperson, other Board members and Chief Executive Officer			
1(7)(a)	A code of conduct for the Chairperson of the Board based on the recommendation of the Nomination and Remuneration Committee (NRC) at condition No. 6.	V		
1(7)(b)	The code of conduct as shall be posted on the website of the company	√		

Condition No.	Title	Compliance Status ("√" in appropriate Column)		Remarks
		Complied	Not Complied	(if any)
2	Courrence of Doord of Directors of Subsidiary Company			
	Governance of Board of Directors of Subsidiary Company  Composition of BOD to be similar to holding company	.1		
2(a) 2(b)	One Independent Director to be in both holding and subsidiary company	√ √		
2(c)	Minutes of Board meetings of subsidiary company to be placed at following Board meeting of holding company	√ √		
2(d)	Minutes of respective Board meeting of holding company to state that affairs of subsidiary company be reviewed	√		
2(e)	Audit Committee of holding company to review financial statements/investments of subsidiary company	V		
3	Managing Director (MD) or Chief Executive Officer (CEO), Chief Financial Officer (CFO), Head of Internal Audit and Compliance (HIAC) and Company Secretary (CS)			
3(1)	Appointment			
3(1)(a)	Appointment of MD or CEO, CS, CFO and a HIAC	√		
3(1)(b)	The positions of the MD or CEO, CS, CFO and HIAC shall be different individuals	√		
3(1)(c)	The MD or CEO, CS, CFO and HIAC of a listed company shall not hold any executive position in any other company at the same time	V		
3(1)(d)	The Board shall clearly define respective roles, responsibilities and duties of the CFO, the HIAC and the CS	V		
3(1)(e)	The MD or CEO, CS, CFO and HIAC shall not be removed from their position without approval of the Board	V		
3(2)	The MD or CEO, CS, CFO and HIAC of the company shall attend the meetings of the Board	V		
3(3)	Duties of MD or CEO and CFO			
3(3)(a)	The MD or CEO and CFO shall certify to the Board that they have reviewed financial statements for the year	V		
3(3)(a)(i)	Financial statements do not contain anything which is materially untrue or misleading	V		
3(3)(a)(ii)	Financial statements present a true and fair view of the company's affairs and are in compliance with existing accounting standards and applicable laws	V		
3(3)(b)	The MD or CEO and CFO shall also certify that there are no transactions entered during the year which are fraudulent, illegal or in violation of the code of conduct	√		
3(3)(c)	The certification of the MD or CEO and CFO shall be disclosed in the Annual Report	√		
4	Board of Directors' Committee			
4(i)	Audit Committee	√		
4(ii)	Nomination and Remuneration Committee	√		
5	Audit Committee			
5(1)(a)	Having Audit Committee as a sub-committee of the BOD	√		
5(1)(b)	Assist the BOD in ensuring fairness of financial statements and a good monitoring system	√		
5(1)(c)	Duties of Audit Committee clearly set out in writing	√		
5(2)(a)	Audit Committee composition	√		
5(2)(b)	Audit Committee members to be non-executive	√		
5(2)(c)	Members to be "financially literate" and at least one to have 10 years of accounting/financial management experience	√		
5(2)(d)	Vacancy in Audit Committee to be filled up immediately or no later than 1 month	N/A		There has been no such vacanacy.
5(2)(e)	The CS to act as the secretary of the Audit Committee	√		

Condition No.	Title	Complian ("√" in ap Colu		Remarks (if any)
NO.		Complied	Not Complied	(ii aiiy)
5(2)(f)	No quorum in Audit Committee meeting without one Independent Director	√		
5(3)(a)	Chairperson to be an Independent Director, selected by the BOD	√		
5(3)(b)	In the absence of the Chairperson of the Audit Committee, the remaining members may elect one of themselves as Chairperson for that particular meeting	N/A		There has been no such instances
5(3)(c)	Chairperson of audit committee to remain present in AGM	√		
5(4)(a)	The Audit Committee shall conduct at least its four meetings in a financial year	√		Total 4 meetings held in the FY 2018-19.
5(4)(b)	The meeting of the Audit Committee shall be constituted in presence of either two members or two-third of the members of the Committee, whichever is higher, where presence of an Independent Director is a must	V		
5(5)	Role of Audit Committee			Referred to Report of the Audit Committee.
5(5)(a)	Oversee the financial reporting process	√		
5(5)(b)	Monitor choice of accounting policies and principles	√		
5(5)(c)	Monitor Internal Audit and Compliance process, including approval of the Internal Audit and Compliance Plan and review of the Internal Audit and Compliance Report	V		
5(5)(d)	Oversee hiring and performance of external auditors	√		
5(5)(e)	Meeting with the external auditors for review of the annual financial statements	√		
5(5)(f)	Review the annual financial statements	√		
5(5)(g)	Review the quarterly and half yearly financial statements	√		
5(5)(h)	Review the adequacy of internal audit function	√		
5(5)(i)	Review the Management's Discussion and Analysis before disclosing in the Annual Report	√		
5(5)(j)	Review statement of significant related party transactions	√		
5(5)(k)	Review Letter of Internal Control weakness issued by statutory auditors	√		
5(5)(l)	Oversee the determination of audit fees and time required for effective audit and evaluate the performance of external auditors	V		
5(5)(m)	Review disclosures/statements/ declarations about uses of funds Raised through IPO/RPO/Rights Issue	-	-	No such IPO/RPO/Right Issue occurred during FY 2018-19.
5(6)(a)	Reporting to the Board of Directors			
5(6)(a)(i)	Reporting on the activities of Audit Committee	√		
5(6)(a)(ii)(a)	Reporting on conflicts of interests	-	-	Audit Committee found no such issue or activity.
5(6)(a)(ii)(b)	Reporting on suspected/presumed fraud or irregularity or material defect in the internal control system	-	-	
5(6)(a)(ii)(c)	Reporting on suspected infringement of laws	-	-	
5(6)(a)(ii)(d)	Reporting on any other matter to disclose immediately	-	-	
5(6)(b)	Reporting to BSEC	-	-	
5(7)	Reporting to the Shareholders and General Investors	√		
6	Nomination and Remuneration Committee (NRC)			
6(1)	Responsibility to the Board of Directors			
6(1)(a)	Shall have a NRC as a sub-committee of the Board	√		
6(1)(b)	Assists the Board in formulation of the NRC policy	√		
6(1)(c)	The Terms of Reference (ToR) of the NRC shall be clearly set forth in writing	√		
6(2)	Constitution of the NRC			

Condition No.	Title		ce Status opropriate imn)	Remarks (if any)
140.		Complied	Not Complied	(ii diriy)
				l
6(2)(a)	At least three members including an Independent Director	√		
6(2)(b)	All Committee members shall be non-executive directors	$\sqrt{}$		
6(2)(c)	Members of the Committee shall be nominated and appointed by the Board	V		
6(2)(d)	The Board reserve the authority to remove and appoint any member of the Committee	$\sqrt{}$		
6(2)(e)	The Board shall fill the vacancy in case of death, resignation, disqualification, or removal of any member	$\checkmark$		No such instance occurred during the period.
6(2)(f)	The Chairperson of the Committee may appoint external expert for advice or suggestion	$\sqrt{}$		
6(2)(g)	The company secretary shall act as the secretary of the Committee	V		
6(2)(h)	Quorum of the NRC meeting shall not constitute without attendance of at least an Independent Director	$\sqrt{}$		
6(2)(i)	No remuneration other than director fees/honorarium for any member	$\sqrt{}$		
6(3)	Chairperson of the NRC			
6(3)(a)	Board shall select 1 (one) member of the NRC to be Chairperson who shall be an ID	V		
6(3)(b)	In the absence of regular Chairperson, the position may elect from the remaining members of the committee	$\sqrt{}$		No such instance found during the period.
6(3)(c)	Chairperson shall attend the AGM	$\sqrt{}$		
6 (4)	Meeting of the NRC			
6(4)(a)	At least one meeting in a financial year	√		
6(4)(b)	Any emergency meeting upon request by any member of the NRC	$\sqrt{}$		No such instance happened during the period.
6(4)(c)	Quorum: Higher of two members or $2/3$ of total members including at least one independent director	$\sqrt{}$		
6(4)(d)	The proceedings of each meeting shall duly be recorded in the minutes and such minutes shall be confirmed in the next meeting of NRC $$	$\checkmark$		
6(5)	Role of the NRC			
6(5)(a)	Shall be independent and responsible or accountable to the Board and to the shareholders	$\sqrt{}$		
6(5)(b)	NRC shall oversee, among others, the following matters and make report with recommendation to the Board:			
6(5)(b)(i)	Formulation of the nomination criteria and recommend a policy to the Board, relating to the remuneration of the directors, top level executive, considering the following:			
6(5)(b)(i)(a)	The level and composition of remuneration shall be reasonable and sufficient to attract, retain and motivate suitable directors	$\checkmark$		
6(5)(b)(i)(b)	Clear relationship among remuneration, performance & benchmarks	√		
6(5)(b)(i)(c)	Balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals	$\checkmark$		
6(5)(b)(ii)	Devising a policy on Board's diversity	$\sqrt{}$		
6(5)(b)(iii)	Identification of qualification of directors and recommendation for their appointment and removal to the Board	V		
6(5)(b)(iv)	Evaluating the performance of independent directors and the Board	$\sqrt{}$		
6(5)(b)(v)	Identifying needs for employees and determine their selection, transfer or replacement and promotion criteria	$\checkmark$		
6(5)(b)(vi)	Developing, recommending and reviewing annually the company's human resources and training policies	V		

Condition No.	Title		ce Status propriate mn)	Remarks (if any)	
140.		Complied	Not Complied	(ii diiy)	
6(5)(c)	Disclose the nomination and remuneration policy and the evaluation criteria and activities of NRC during the year at a glance in its annual report	$\checkmark$			
7	External or Statutory Auditors				
7(1)(i)	Non-engagement in appraisal/valuation/fairness opinions	$\sqrt{}$			
7(1)(ii)	Non-engagement in designing & implementation of Financial Information System	$\sqrt{}$			
7(1)(iii)	Non-engagement in Book Keeping or accounting	$\sqrt{}$		External or statutory	
7(1)(iv)	Non-engagement in Broker-Dealer services	$\sqrt{}$		auditors are not engaged in any kind of internal	
7(1)(v)	Non-engagement in Actuarial services	$\sqrt{}$		issue of the company.	
7(1)(vi)	Non-engagement in Internal Audit services or special audit services	$\sqrt{}$			
7(1)(vii)	Non-engagement in services determined by Audit Committee	√			
7(1)(viii)	Not involved in audit or certification services on compliance of corporate governance	$\sqrt{}$		The auditors performed no other services except statutory audit.	
7(1)(ix)	Not involved in any other service that creates conflict of interest	$\sqrt{}$			
7(2)	No partner or his/her family or employees of the external audit firms hold any share at least during the tenure of their audit assignment	$\sqrt{}$			
7(3)	Representative of external auditors shall remain present in the AGM	V			
8	Maintaining a website by the Company				
8(1)	An official website linked with the website of the stock exchange	V			
8(2)	Website shall keep functional from the date of listing	V			
8(3)	Shall make available the detailed disclosures on website as required under the listing regulations of the concerned stock exchanges	$\sqrt{}$			
9	Reporting and Compliance of Corporate Governance				
9(1)	Compliance certificate on Corporate Governance Code of the Commission shall be disclosed in the Annual Report	$\sqrt{}$			

The professional who will provide the certificate on compliance of this Corporate Governance Code shall be appointed by the shareholders in the AGM

The directors shall state, in accordance with the Annexure-C attached, in the directors' report whether the company has complied with these conditions or not

9(2)

9(3)

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#### **Annexure-5**



# Suraiya Parveen & Associates

(Chartered Secretaries, Financial & Management Consultants)

[Certificate as per condition No.1 (5) (XXVII)]

#### Report to the Shareholders of Beximco Pharmaceuticals Ltd. on compliance on the Corporate Governance Code

We have examined the compliance status to the Corporate Governance Code by Beximco Pharmaceuticals Ltd. for the year ended on 30 June 2019. This Code relates to the Notification No. BSEC/ CMRRCD/ 2006-158/207/Admin/80 dated 3 June, 2018 of the Bangladesh Securities and Exchange Commission.

Such compliance with the Corporate Governance Code is the responsibility of the Company. Our examination was limited to the procedures and implementation thereof as adopted by the Management in ensuring compliance to the conditions of the Corporate Governance Code.

This is a scrutiny and verification and an independent audit on compliance of the conditions of the Corporate Governance Code as well as the provisions of relevant Bangladesh Secretarial Standards (BSS) as adopted by Institute of Chartered Secretaries of Bangladesh (ICSB) in so far as those standards are not inconsistent with any condition of this Corporate Governance Code.

We state that we have obtained all the information and explanations, which we have required, and after due scrutiny and verification thereof, we report that, in our opinion:

- (a) The Company has complied with the conditions of the Corporate Governance Code as stipulated in the above mentioned Corporate Governance Code issued by the Commission;
- (b) The Company has complied with the provisions of the relevant Bangladesh Secretarial Standards (BSS) as adopted by the Institute of Chartered Secretaries of Bangladesh (ICSB) as required by this Code;
- (c) Proper books and records have been kept by the company as required under the Companies Act, 1994, the securities laws and other relevant laws; and
- (d) The Governance of the company is highly satisfactory.

Dhaka, Dated November 21, 2019



Suraiya Parveen & Associates Chartered Secretaries

Suraiya Parveen, FCS Chartered Secretary in Practice

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# Report of the Audit Committee



I am pleased to present the report of the Audit Committee of Beximco Pharmaceuticals Limited in pursuance with the Corporate Governance Guidelines of Bangladesh Securities and Exchange Commission (BSEC), dated June 03, 2018. The principal purpose of the Audit Committee is to assist the Board in effective fulfillment of its oversight responsibilities. The Committee has distinct terms of reference (TOR) developed conforming to the Code of Corporate Governance issued by the BSEC which includes but not confined to overseeing the financial reporting process, monitoring accounting policies and principles, evaluating internal control system, reviewing the statement of significant related party transactions, assessing potential conflict of interests and reviewing the financial statements of subsidiary company. This report is a brief on the activities performed by the Audit Committee throughout the year.

#### **Review of Financial Statements**

The Audit Committee in its meeting held on 23 October 2019 reviewed along with management, the financial statements and the report of the auditors of the company and its subsidiaries for the year ending on June 30, 2019. During the meeting Mr. Mohammad Ali Nawaz, the Chief Financial Officer of the Company presented the annual accounts along with the independent auditors report to the committee. Detailed discussions on the financial statements were held with the representatives of the management of the Company. The CFO briefed the Committee that the consolidated as well as standalone financial statements have been prepared in compliance with IFRS/IAS. He appraised the Committee that the accounting policies applied in preparation of the financial statements are consistent with those of the previous financial years and are within the framework of international accounting standards and practices. The Committee reviewed the significant estimates and judgements made in preparation of the accounts and looked into their prudence and justification. They also evaluated the compliance of the financial statements to the disclosure requirements as per IFRS/IAS and other regulatory authorities including BSEC. They further discussed the financial reporting process and the adequacy of the internal control system of the company in place, to prevent errors and fraudulent activities.

The Committee carefully examined the related party transactions carried out among different associated companies including the subsidiary. The committee was well satisfied that the related party transactions were made on an arm's length basis in the normal course of business and the transactions have been appropriately disclosed in the financial statements as per IAS 24: 'Related Party Disclosures'. The independent auditors' report also did not contain any material audit observation that called for the boards' consideration. The committee being satisfied authorized for onward submission of the annual audited financial statements to the Board for approval.

Additionally, during the year the Committee met three other occasions to review among others, the interim un-audited financial statements issued by the company at quarter ends. In each instance, the committee held detailed discussions with senior management on different aspects of the financial statements to ensure accuracy, consistency and compliance of the reports in all material aspects. The Committee also considered the related party transactions and found that all related party transactions were made on an arm's length basis. In reliance to the reviews and considerations of the Audit Committee, the Board in each case approved the financial statements including the annual audited financial statements for release to the shareholders.

#### **Meetings and Attendance**

The Audit Committee held four meetings to carry out its business under the ToR during the year. The membership of the Audit Committee together with their attendance at the meeting is given below:

Membership	Representation in the Board	Position in the Committee	Attendance in Meeting
Dr. Abdur Rahman Khan	Independent Director	Chairman	4/4
Shah Monjurul Hoque	Independent Director	Member	4/4
Osman Kaiser Chowdhury, FCA	Director	Member	4/4
Mohammad Asad Ullah, FCS	Company Secretary	Secretary	4/4

#### **External Auditor**

The Committee assessed the independence, objectivity and expertise of the independent auditors engaged to carry out the audit for the year 2018-19. Based on the evaluation, the Committee proposed the Board to re-engage existing auditors M/S M J Abedin & Company, Chartered Accountants, for the year 2019-20 which shall be subject to the approval of the shareholders in the Annual General Meeting.

#### **Other Reviews and Activities**

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During 2018-19 the committee also assessed and examined risk management process, monitored internal audit and compliance process and reviewed the reports thereon. The financial reporting process and the related compliance and disclosure issues also came up as matters of periodic review by the committee. The senior management of the Company on invitation attended various meetings of the audit committee to apprise the members on different issues. The committee noted no material deviations or non-compliance or adverse audit findings that warrants for Board or shareholders' attention during the year under review.

Dr. Abdur Rahman Khan

Chairman

**Audit Committee** 

# Report of the Nomination and Remuneration Committee



I am pleased to present the report of the Nomination and Remuneration Committee (NRC) of Beximco Pharmaceuticals Limited in pursuance with the Corporate Governance Guidelines.

NRC is a new Committee constituted on 24 December 2018 as a sub Committee of the Board with specific Terms of Reference (ToR). Since formation, the Committee held one meeting which was attended by all the members of the Committee.

The Committee in its meeting discussed in detail the ToR set out by the Board, the role of the Committee and its modus operandi. The Committee decided to review the code of conduct for the Chairman, Board members and the Managing Director of the Company. It was also agreed to review the existing policies of the Company including policy on remuneration for Directors and top level executives.

Shah Monjurul Hoque

Chairman

Nomination and Remuneration Committee

# Notes on Corporate Governance



Beximco Pharma places the greatest emphasis on maintaining the highest standard of corporate governance. As a trustee of all stakeholders of the Company, the Board is fully aware of its responsibilities to the interest of all concerned. We believe good governance is inevitable for the long-term performance and sustainability of the company as well as to protect and enhance the interests of the shareholders and other stakeholders.

While the Directors' report provides details on Company's compliance to the statutory code of corporate governance, the paragraphs below further explain how corporate governance works at Beximco Pharma.

#### **Composition and Diversity of the Board**

Board of Directors of Beximco Pharma comprise of eight members with two independent directors. All the members of the Board are non-executive excepting the Managing Director who is an ex-officio Director. The Board of Directors is the highest level of authority in the organization structure of of the Company. The primary role of the Board is to ensure effective governance over the performance and affairs of the company. The Board is collectively responsible to the Company's shareholders for the appropriate conduct and success of the business. The Board meets periodically to oversee the Company's affairs, gives approval and strategic direction to important business and policy matters.

Beximco Pharma's Board is well diversified in terms of industry experience, management expertise, age, education, professional background etc., to provide appropriate direction to the Company's management for sustainable development and growth of the Company.

#### **Board Committees**

The Board has set up two important Committees namely, Audit Committee and Remuneration and Nomination Committee (NRC), to assist the Board in certain matters specified in the respective terms of reference of the Committees.

Audit Committee consists of three non-executive directors, two of them are Independent Director. Dr. Abdur Rahman Khan an Independent Director of the Board is the Chairman of

the Committee. Audit Committee's primary role is to oversee financial reporting, risk management and internal control process of the business. The Audit Committee submits periodic reports to the Board.

The Board has constituted a three member Nomination and remuneration Committee (NRC) with Mr. Advocate Shah Monjurul Hoque, an Independent Director as its Chairman. The primary function NRC is to assist the Board in determination of qualification criteria for the directors, fixation of remuneration and compensation for the Directors and top executives of the Company.

#### **Executive Committee**

Next to the Board, is a five-member Executive Committee (EC) for closer monitoring of business performance and to provide operational guidance. A representative of the Board holds the position of Chairman of the Committee. The Executive Committee meets on a quarterly basis. Its scope of work includes among others, periodic review of business performance, approval of the budget and evaluation of capital expenditure proposals. The Executive Committee also approves the operating organization structure and significant policies and procedures. Executive Committee provide significant inputs to enable the Board to make well-informed decisions.

### **Management Committee**

The Management Committee comprises operational heads and representatives from the Board and Executive Committee and is chaired by the Managing Director. The Committee meets on a monthly basis. It is responsible for implementing the decisions of the Board and the Executive Committee and supervision of the day to day affairs of the Company. The management Committee acts as a centre of co-ordination across the functions and resolves different operational issues.

# Appointment, Retirement and Re-election of Directors

As per provisions of Bangladesh Company Act, members of the Board of Directors excepting the Independent and Managing Directors are elected by the shareholders in the Annual General Meeting. They are elected for a period of one year and at least one third of the Directors retire by rotation in every Annual General Meeting (AGM). Retiring Directors are however, eligible for re-election and appointment by the shareholders in the AGM.

The Managing Director is appointed by the Board but such appointment is to be approved by Shareholders in the AGM. The tenure of managing director is five years which can be renewed unrestricted number of times. The Managing Director shall not be subject to retirement by rotation.

Independent Directors are also appointed by the Board and be approved by the shareholders in the AGM. The tenure of office of an independent director is three years, which may be extended for one tenure only. However, a former independent director may be considered for reappointment for another tenure after a time gap of one tenure, i.e., three years from his or her completion of consecutive two terms.

#### **Internal Control**

Beximco Pharma employs a sound system of internal control including financial control which is designed to effectively

achieve its business objectives through the best utilization of resources. A good internal control system enhances the reliability and integrity of financial and operational activities and also confirms compliance with laws, regulations and ethical principles.

Over the years, Beximco Pharma has successfully implemented a robust internal control system which includes a well-designed management structure, clearly defined responsibilities, delegation of authorities, the establishment of accountability at each segment of the business. Appropriate monitoring and reporting systems are in place to establish accountability and monitor performance at every level. The Company uses ERP tools and different tailor-made software to collect, collate, analyse, interpret and report financial and other non-financial information, in some cases real-time basis.

The Company has a separate Internal Audit and Compliance department. They carry out financial and compliance audit across the organizations throughout the year. The department is adequately resourced with experienced personnel.



### Investor Relations



Beximco Pharma has a separate Company Secretarial Department adequately manned with qualified professionals to carry out the regulatory company secretarial functions and to meet the shareholders' and investors' requirements and queries. There is also a dedicated team within accounting and finance function to deal with investor related compliance issues. Our Investor Relations team places high priority towards investor queries and complaints. During the year under review, the company has not received any reportable complaints from its shareholders/investors.

#### **Communication with Shareholders**

The shareholders and investors are kept well informed of the Company's operation and performance through periodic updates of price sensitive information, publications of financial reports, Investors' meeting with the Company's top executives and Annual General Meeting (AGM) of the Company. Any price sensitive information are immediately released through the stock exchanges and company's own website. In applicable cases such information are also published in the print media and online portals.

Company unfailingly holds AGM as required by the Company Act, 1994 to inform the shareholders about the overall affairs of the company and to obtain their consent on agenda placed in the meeting. Extra-ordinary General Meeting (EGM) are also held in cases that require calling of such meeting. The board members and senior management of the company remains present in those meetings to answer queries and address any concerns of the shareholders and investors.

Beximco Pharma is the only company in Bangladesh listed with Alternative Investment Market (AIM) of London Stock Exchange. In compliance to AIM regulation, the Company has engaged SPARK Advisory Partners Limited as Nominated Advisor (NOMAD), SP Angel Corporate Finance LLP as designated Broker and FTI Consulting LLP as Public Relations agent. Analyst of SP Angel publishes report on the Company for the investors.

We are followed by a wide range of institutional investors. The senior management of the company meets large scale GDR investors overseas at least twice a year to update them about the ongoing business of the Company. The fund managers and analysts at home also holds pre-arranged meeting with our top management to know the present future potentials of the Company.

#### **Reporting to the Shareholders**

The company prepares unaudited financial statements for first, second and third quarters and full year Audited Financial Statements and publishes the summary of the financial statements through newspapers and online portals as required by law. Detailed financial statements are released through the Company's website. Additionally, the Company prepares Annual Reports that contains detailed operational and financial information along with other statutory disclosures.

### **Company's Reporting Calendar**



#### **Website Communication**

The Company has a rich website (www.beximcopharma.com) that contains historical as well latest information about the Company and its operation. The website is well organized to meet information requirement of different stakeholders and updated on regular basis. The company's corporate website is linked with Dhaka, Chittagong and AIM of London Stock Exchange.

In addition to accessing information on the company's website, investors and other report users are able to contact the company for their information. The contact details are available on the company's website, in the annual report and in other communications.



The 42<sup>nd</sup> Annual General Meeting of the shareholders of Beximco Pharmaceuticals Limited was held on December 22, 2018 at Beximco Industrial Park, Saravo, Kashimpur, Gazipur. Mr. Osman Kaiser Chowdhury, Director of the Company presided over the meeting. Performance of the company as well as future strategies were briefly discussed in the meeting. All resolutions put before the shareholders were duly passed including the agenda of paying 12.5% cash dividend for the year ended June 30, 2018. At the end of the meeting Mr. Osman Kaiser Chowdhury expressed his appreciation towards shareholders for their interest in the Company and their continued support.



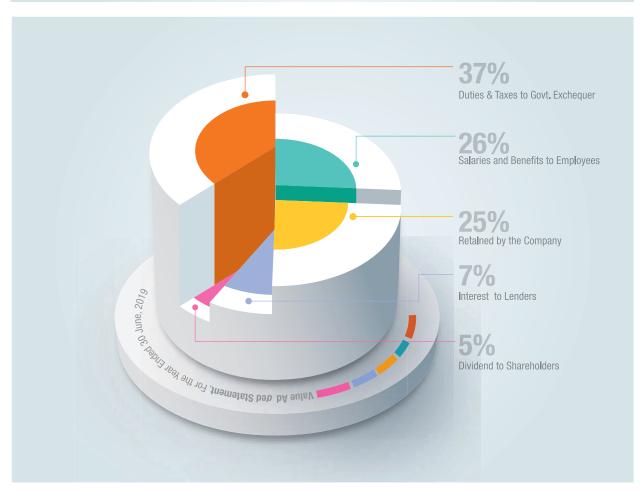
# Value Added Statement



### For the Year Ended 30 June, 2019

#### Taka in thousand

	Tk.	%
Value Added : Sales & Other Income Bought-in-Materials & Services	26,515,562 (12,661,602)	
	13,853,960	100
Appilcations: Retained by the Company Salaries and Benefits to Employees Interest to Lenders Dividend to Shareholders Duties & Taxes to Govt. Exchequer	3,453,232 3,557,598 1,029,763 631,835 5,181,532	25 26 7 5 37
	13,853,960	100



# Financial Statements-Consolidated

Beximco Pharmaceuticals Ltd. and Its Subsidiaries Consolidated Audited Financial Statements For the Year Ended June 30, 2019

# Independent Auditor's Report To the Shareholders of Beximco Pharmaceuticals Limited and its Subsidiaries

#### **Report on the Audit of the Consolidated Financial Statements**

#### **Opinion**

We have audited the consolidated financial statements of Beximco Pharmaceuticals Limited (the "Company"), which comprise the consolidated Statement of Financial Position as at June 30, 2019 and consolidated Statement of Profit or Loss and Other Comprehensive Income, consolidated Statement of Changes in Equity and consolidated Statement of Cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

The Financial statements of the same year of the subsidiaries Beximco Pharma API Limited was audited by us and Nuvista Pharma Limited was audited by A. Qasem & Co. Chartered Accountants, who through their report dated August 11, 2019 and October 14, 2019 respectively expressed an unmodified opinion on those statements.

In our opinion, the accompanying consolidated financial statements of the Company give a true and fair view of the consolidated financial position of the Company as at June 30, 2019, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (*IFRSs*), the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (*ISAs*). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (*IESBA* Code) together with the ethical requirements that are relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these ethical requirements and the *IESBA* Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Risk	Our Response to the Risk				
Valuation of Property, Plant and Equipment (PPE)					

The carrying value of the PPE was Tk. 34,056,667,212 as at June 30, 2019.

Expenditures are capitalized if they create new assets or enhance the existing assets, and expensed if they relate to repair or maintenance of the assets. Classification of the expenditures involves judgment. The useful lives of PPE items are based on management's estimates regarding the period during which the assets or its significant components will be used. The estimates are based on historical experience and market practice and take into consideration the physical condition of the assets.

The valuation of PPE was identified as a key audit matter due to the significance of this balance to the consolidated financial statements and that there is significant measurement uncertainty involved in this valuation.

See Note No. 4 to the consolidated financial statements

Our audit included the following procedure:

- We assessed whether the accounting policies in relation to the capitalization of expenditures are in compliance with IFRS and found them to be consistent.
- We inspected a sample of invoices and L/C documents to determine whether the classification between capital and revenue expenditure was appropriate.
- We evaluated whether the useful lives determined and applied by the management were in line with historical experience and the market practice.

We checked whether the depreciation of PPE items was commenced timely, by comparing the date of the reclassification from capital work in progress to ready for use, with the date of the act of completion of the work.

#### Risk

#### **Our Response to the Risk**

#### **Valuation of Inventory**

The inventory of Tk. 5,924,031,678 as at June 30, 2019 was held at different locations across the country.

Inventories are carried at the lower of cost and net realizable value. As a result, the management apply judgment in determining the appropriate values for slow-moving or obsolete items.

Since the value of Inventory is significant to the consolidated Financial Statements and there is significant measurement uncertainty involved in this valuation, the valuation of inventory was significant to our audit.

See Note No. 9 to the consolidated financial statements

We verified the appropriateness of management's assumptions applied in calculating the value of the inventory by:

- Evaluating the design and implementation of key inventory controls.
- Attending inventory counts on sample basis and reconciling the count results to the inventory listing to test the completeness of data
- Reviewing the requirement of inventory provisioning and action there upon by the management.
- Comparing the net realizable value obtained through a detailed review of sales subsequent to the year-end, to the cost price of a sample of inventories.

#### **Related party transactions**

The Company has related party transactions as described in Note No. 36 of the consolidated financial statements.

We focused on identification of related parties and disclosure of related party transactions in accordance with relevant accounting standards. Our audit procedures amongst others included the following:

- Evaluated the design and tested the operating effectiveness of controls over identification and disclosure of related party transactions.
- Evaluated the transactions among the related parties and tested material accounts balances.
- Evaluated the disclosures in the consolidated financial statements in compliance with *IAS* 24.

#### **Other Information**

Management is responsible for the other information. The other information comprises all of the information in the Annual Report other than the consolidated financial statements and our auditors' report thereon. The Annual Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on such work we perform, we conclude that there is a material misstatement of this other information, we are required to communicate the matter to those charged with governance.

# Responsibilities of Management and Those Charged with Governance for the consolidated Financial Statements and Internal Controls

Management is responsible for the preparation and fair presentation of the consolidated financial statements of the Company in accordance with IFRSs, The Companies Act 1994, The Securities and Exchange Rules 1987 and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going

concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and
  perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our
  opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal controls of the Company.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company
  to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the
  audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on other Legal and Regulatory Requirements**

In accordance with the Companies Act 1994, The Securities and Exchange Rules 1987 and relevant notifications issued by Bangladesh Securities and Exchange Commission, we also report that:

- a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- b) In our opinion, proper books of accounts as required by law have been kept by the company so far as it appeared from our examination of those books;
- c) The company's consolidated Statement of Financial Position (Balance Sheet) and consolidated Statement of Profit or Loss and Other Comprehensive Income (Profit & Loss Account) dealt with by this report are in agreement with the books of accounts and;
- d) The expenditures incurred and payment made were for the purpose of the company's business for the year.

Dhaka October 28, 2019 M. J. Abedin & Co. Chartered Accountants

#### **Consolidated Statement of Financial Position**

As at June 30, 2019

			Amount in Taka
	Notes	June 30, 2019	June 30, 2018
ASSETS			•
Non-Current Assets		35,949,930,818	32,394,686,712
Property, Plant and Equipment- Carrying Value	4	34,056,667,212	30,524,692,707
Intangible Assets	5	1,334,921,698	1,280,695,416
Goodwill	6	546,691,213	546,691,213
Investment In Associates	7	-	30,749,850
Other Investment	8	5,329,379	5,757,808
Other Non-current Assets		6,321,316	6,099,718
Current Assets		13,264,161,542	11,344,199,700
Inventories	9	5,924,031,678	5,058,847,681
Spares & Supplies	10	726,127,262	663,911,096
Accounts Receivable	11	3,334,958,905	2,761,509,393
Loans, Advances and Deposits	12	2,309,503,747	2,094,229,902
Advance Income Tax		35,681,115	32,568,508
Short Term Investment	13	323,364,536	339,397,174
Cash and Cash Equivalents	14	610,494,299	393,735,946
TOTAL ASSETS		49,214,092,360	43,738,886,412
SHAREHOLDERS' EQUITY AND LIABILITIES			
Equity Attributable to the Owners of the Company		29,588,317,284	27,081,962,616
Issued Share Capital	15	4,055,564,450	4,055,564,450
Share Premium		5,269,474,690	5,269,474,690
Excess of Issue Price over Face Value of GDRs		1,689,636,958	1,689,636,958
Capital Reserve on Merger		294,950,950	294,950,950
Revaluation Surplus		1,131,853,004	1,159,277,845
Unrealized Gain/(Loss)		2,504,203	4,356,762
Retained Earnings		17,144,333,029	14,608,700,961
Non-Controlling Interest	16	276,006,553	269,874,176
TOTAL EQUITY		29,864,323,837	27,351,836,792
Non-Current Liabilities		6,603,936,369	7,368,863,860
Long Term Borrowings-Net of Current Maturity	17	2,595,607,792	4,017,425,267
Liability for Gratuity and WPPF & Welfare Funds	18	1,860,904,996	1,324,166,498
Deferred Tax Liability		2,147,423,581	2,027,272,095
Current Liabilities and Provisions		12,745,832,154	9,018,185,760
Short Term Borrowings	19	9,272,501,280	5,600,826,635
Long Term Borrowings-Current Maturity	20	1,616,670,549	1,568,989,745
Creditors and Other Payables	21	1,091,809,722	991,712,907
Accrued Expenses	22	590,317,150	418,476,895
Dividend Payable		7,235,215	4,763,126
Income Tax Payable		167,298,238	433,416,452
TOTAL EQUITY AND LIABILITIES		49,214,092,360	43,738,886,412
The Notes are an integral part of the Financial Statements.			

The Notes are an integral part of the Financial Statements.

Approved and authorised for issue by the Board of Directors on October 28, 2019 and signed for and on behalf of the Board:

Salman F Rahman Vice Chairman Naymul Hassan Managing Director

Mohammad Ali Nawaz Chief Financial Officer

Per our report of even date

M.J. Abedin & Co.

Dhaka October 28, 2019

**Chartered Accountants** 

#### **Consolidated Statement of Profit or Loss and Other Comprehensive Income**

For the Year ended June 30, 2019

			Amount in Taka
	Notes	July 2018 - June 2019	July 2017 - June 2018
Net Revenue	23	22,816,629,795	17,716,716,855
Cost of Goods Sold	24	(12,196,286,770)	(9,430,737,431)
Gross Profit		10,620,343,025	8,285,979,424
Operating Expenses		(5,554,169,458)	(4,259,811,440)
Administrative Expenses	27	(752,944,182)	(618,675,127)
Selling, Marketing and Distribution Expenses	28	(4,801,225,276)	(3,641,136,313)
Profit from Operations		5,066,173,567	4,026,167,984
Other Income	29	139,917,665	43,757,880
Finance Cost  Character for Associates	30 7	(1,029,762,542)	(540,283,443)
Share of Loss of Associates	1	(29,325,720)	
Profit Before Contribution to WPPF & Welfare Funds Contribution to WPPF & Welfare Funds		<b>4,147,002,970</b> (200,937,234)	<b>3,529,642,421</b> (168,308,290)
Contribution to with a wenale runus		(200,937,234)	(100,300,290)
Profit Before Tax	24	3,946,065,736	3,361,334,131
Income Tax Expenses Current Tax	31	<b>(905,662,782)</b> (803,760,846)	<b>(828,679,830)</b> (792,620,241)
Deferred Tax		(101,901,936)	(36,059,589)
Profit After Tax		3,040,402,954	2,532,654,301
Profit/(Loss) Attributable to:			
Owners of the Company		3,033,402,333	2,536,543,948
Non-controlling interest		7,000,621	(3,889,647)
		3,040,402,954	2,532,654,301
Other Comprehensive Income-Unrealized Gain/(Loss)		(1,852,559)	481,697
Total Comprehensive Income for the Period		<b>3,038,550,395</b>	<b>2,533,135,998</b>
		.,,	,,
Total Comprehensive Income Attributable to:			
Owners of the Company		3,031,549,774	2,537,025,645
Non-controlling interest		7,000,621	(3,889,647)
		3,038,550,395	2,533,135,998
Earnings Per Share (EPS)	32	7.48	6.25

The Notes are an integral part of the Financial Statements.

Approved and authorised for issue by the Board of Directors on October 28, 2019 and signed for and on behalf of the Board:

Salman F Rahman Vice Chairman Namu Hassan Managing Director

Mohammad Ali Nawaz Chief Financial Officer

Per our report of even date

M.J. Abedin & Co. Chartered Accountants

Dhaka October 28, 2019

### **Consolidated Statement of Changes in Equity**

For the Year Ended June 30, 2019

As at June 30, 2019										Amount in Taka
	Share Capital	Share Premium	Excess of Issue Price over Face Value of GDRs	Capital Reserve on Merger	Revaluation Surplus	Unrealized Gain/ (Loss)	Retained Earnings	Equity attributable to Owners of the Company	Non-Con- trolling Interests	Total Equity
Balance as on July 01, 2018	4,055,564,450	5,269,474,690	1,689,636,958	294,950,950	1,159,277,845	4,356,762	14,608,700,961	27,081,962,616	269,874,176	27,351,836,792
Total Comprehensive Income:										
Share Capital Beximco Pharma API Ltd.									100	100
Profit/(Loss) for the Period	-	-	-	-	-	-	3,033,402,333	3,033,402,333	7,000,621	3,040,402,954
Other Comprehensive Income/(Loss)	-	-	-	-	-	(1,852,559)	-	(1,852,559)	-	(1,852,559)
Transactions with the Shareholder	rs:									
Cash Dividend							(506,945,556)	(506,945,556)	(868,344)	(507,813,900)
Adjustment for Depreciation on Revalued Assets					(9,175,291)		9,175,291	-		-
Adjustment for Deferred Tax on Revalued Assets	-	-	-	-	(18,249,550)	-	-	(18,249,550)		(18,249,550)
Balance as on June 30, 2019	4,055,564,450	5,269,474,690	1,689,636,958	294,950,950	1,131,853,004	2,504,203	17,144,333,029	29,588,317,284	276,006,553	29,864,323,837

#### As at June 30, 2018

	Share Capital	Share Premium	Excess of Issue Price over Face Value of GDRs	Capital Reserve on Merger	Revaluation Surplus	Unreaized Gain/ (Loss)	Retained Earnings	Equity attributable to Owners of the Company	Non-Con- trolling Interests	Total Equity
Balance as on July 01, 2017	4,055,564,450	5,269,474,690	1,689,636,958	294,950,950	1,190,203,818	3,875,065	12,568,719,969	25,072,425,900	-	25,072,425,900
Acquisition of Subsidiary									273,763,823	273,763,823
Total Comprehensive Income:										
Profit/(Loss) for the Period	-	-	-	-	-	-	2,536,543,948	2,536,543,948	(3,889,647)	2,532,654,301
Other Comprehensive Income / (Loss)	-	-	-	-	-	481,697	-	481,697	-	481,697
Transactions with the Shareholde	ers:									
Cash Dividend	-	-	-	-	-	-	(506,945,556)	(506,945,556)		(506,945,556)
Adjustment for Depreciation on Revalued Assets	-	-	-	-	(10,382,600)	-	10,382,600	-		-
Adjustment for Deferred Tax on Revalued Assets	-	-	-	-	(20,543,373)	-	-	(20,543,373)		(20,543,373)
Balance as on June 30, 2018	4,055,564,450	5,269,474,690	1,689,636,958	294,950,950	1,159,277,845	4,356,762	14,608,700,961	27,081,962,616	269,874,176	27,351,836,792
Net Asset Value (NAV) Per Share (Note-33) 66.78										

The Notes are an integral part of the Financial Statements.

 $Approved \ and \ authorised \ for \ issue \ by \ the \ Board \ of \ Directors \ on \ October \ 28, 2019 \ and \ signed \ \ for \ and \ on \ behalf \ of \ the \ Board:$ 

Salman F Rahman Vice Chairman Nanmul Hassan Nazmul Hassan Managing Director

Mohammad Ali Nawaz Chief Financial Officer

Per our report of even date

Dhaka October 28, 2019 M.J. Abedin & Co. Chartered Accountants

#### **Consolidated Statement of Cash Flows**

For the Year ended June 30, 2019

,			Amount in Taka
1	Notes	July 2018- June 2019	July 2017- June 2018
Cash Flows from Operating Activities :			
Receipts from Customers and Others		22,463,550,299	17,195,399,333
Payments to Suppliers and Employees		(17,434,690,241)	(14,113,012,465)
Cash Generated from Operations		5,028,860,058	3,082,386,868
Interest Paid		(1,032,409,014)	(536,570,775)
Interest Received		36,457,527	54,928,425
Income Tax Paid		(1,072,991,667)	(781,630,595)
Net Cash Generated from Operating Activities	35	2,959,916,904	1,819,113,923
Cash Flows from Investing Activities :			
Acquisition of Property, Plant and Equipment		(4,416,446,385)	(4,951,352,340)
Intangible Assets		(128,619,282)	(106,921,036)
Investment in Subsidiary		-	(2,125,186,000)
Disposal of Property, Plant and Equipment		17,540,625	14,114,722
Dividend Received		1,491,901	1,504,092
Decrease in Short Term Investment		16,032,638	547,179,732
Net Cash Used in Investing Activities		(4,510,000,503)	(6,620,660,830)
Cash Flows from Financing Activities :			
Net Increase /(Decrease) in Long Term Borrowings		(1,412,334,115)	1,859,021,877
Net Increase in Short Term Borrowings		3,684,312,230	3,546,896,539
Share capital		100	-
Dividend Paid		(505,351,881)	(502,757,959)
Net Cash Generated from Financing Activities		1,766,626,334	4,903,160,457
Increase in Cash and Cash Equivalents		216,542,735	101,613,550
Cash and Cash Equivalents at Beginning of Year	14	393,735,946	292,122,396
Effect of exchange rate changes on Cash and Cash Equivalents		215,618	
Cash and Cash Equivalents at End of Year		610,494,299	393,735,946
Net Operating Cash Flow Per Share	34	7.30	4.49
T. N			

The Notes are an integral part of the Financial Statements.

Approved and authorised for issue by the Board of Directors on October 28, 2019 and signed for and on behalf of the Board:

Salman F Rahman Vice Chairman Namul Hassan
Managing Director

Mohammad Ali Nawaz Chief Financial Officer

Per our report of even date

Dhaka October 28, 2019 M.J. Abedin & Co.
Chartered Accountants

#### **Notes to the Financial Statements**

As at and for the year ended June 30, 2019

#### 1. The Reporting Entity

#### 1.1 About the Company

Beximco Pharmaceuticals Limited (BPL/ the Company) was incorporated as a public limited company in Bangladesh in 1976 and commenced its manufacturing operation in 1980. It is a leading manufacturer of pharmaceutical formulations and Active Pharmaceutical Ingredients (APIs). The Company was listed with Dhaka Stock Exchange in 1985 and with Chittagong Stock Exchange on its debut in 1995. In 2005, BPL took over Beximco Infusions Ltd., a listed company engaged in manufacturing and marketing of intravenous fluids and got enlisted with the Alternative Investment Market (AIM) of the London Stock Exchange through issuance of Global Depository Receipts (GDRs). In 2018, BPL acquired 85.22% shares of Nuvista Pharma Limited — a non-listed pharmaceutical company in Bangladesh specializing in hormones and steroid drugs and took over control of its management. Shares of the Company are traded in Dhaka and Chittagong Stock Exchanges of Bangladesh and its GDRs in AIM of the London Stock Exchange.

The registered office of the company is located at House No. 17, Road No. 2, Dhanmondi R/A, Dhaka. The industrial units are located at Tongi and Kaliakoir of Gazipur district – vicinities close to the capital city Dhaka. The manufacturing facilities of the Company are certified by leading global regulatory authorities including United States Food and Drug Administration (USFDA).

#### 1.2 The Subsidiaries

#### **Nuvista Pharma Limited (NPL)**

Nuvista Pharma, formerly Organon (Bangladesh) Ltd., was a subsidiary of Netherlands based Organon International. It was originally incorporated as a private limited company. In 2006 the foreign holding of the company was sold out to Bangladeshi management and was renamed as Nuvista Pharma Limited. The Company through amendments to its memorandum of association in 2011 converted it into a public limited company. In April 2018, Beximco Pharmaceuticals Limited acquired majority shareholdings in Nuvista Pharma Limited (NPL) and through this acquisition BPL has become the immediate and ultimate parent of the company.

#### **Beximco Pharma API Limited**

Beximco Pharma API Limited was formed as a private limited company in December 2017 with a paid up capital of Taka 20 million divided into 2 million shares of Taka 10 each, fully held by BPL. The company intends to set up a facility at API Industrial Park to manufacture Active Pharmaceutical Ingredients (APIs) for domestic and international markets. The company is still in the initial phase of establishment.

#### 1.3 Nature of Business

BPL is engaged in manufacturing and marketing of generic pharmaceuticals formulation products covering a wide range of therapeutic categories. It offers products in different dosage forms including Solid, Liquid, Cream and Ointment, Suppositories, Metered Dose Inhaler, Dry Powder Inhaler, Nasal Spray, Sterile, Lyophilized Injectable, Large Volume Intravenous Fluids. Besides formulation products BPL also manufactures Active Pharmaceutical Ingredients (APIs) and renders contract manufacturing services to other companies. Products of the company are sold in domestic and international markets.

NPL produces various pharmaceutical products including oral contraceptives, hormone, steroid, anti-histamine, anti-fibrinolytic, anti-infective, cardiac, gastrointestinal, musculoskeletal, respiratory, vitamin & mineral supplement and women's health products which are sold in the local market.

Both BPL and NPL provides contract manufacturing services.

#### 2. Basis of Preparation of Financial Statements

#### 2.1 Statement of Compliance

The financial statements have been prepared in compliance with the requirements of the Companies Act 1994, the Securities & Exchange Rules 1987, the Listing Regulations of Dhaka and Chittagong Stock Exchanges and other relevant local laws as applicable and in accordance with the International Financial Reporting Standards (IFRSs).

#### 2.2 Basis of Measurement

The financial statements have been prepared on Historical Cost basis except for certain Property, Plant and Equipment measured at revalued amount (revaluation carried out in 2008). The Tangible and Intangible Assets and Liabilities of the acquired subsidiary has been reported at their fair values at the date of acquisition. Investment in Shares of listed companies have been valued at the year- end quoted prices. Cash flow statement has been prepared on cash basis.

#### 2.3 Reporting Period

Financial year of Beximco Pharmaceutical Limited (BPL) and its subsidiaries Nuvista Pharma Limited (NPL) and Beximco Pharma API Limited begins on July 1 and ends on June 30.

#### **2.4 Comparative Information**

Figures for earlier year have been re-arranged wherever considered necessary to ensure better comparability with the current year.

#### 3. Significant Accounting Policies

#### 3.1 Basis of Consolidation

The financial statements of the subsidiaries-Nuvista Pharma Limited and Beximco Pharma API Limited, have been consolidated with those of Beximco Pharmaceuticals Limited in accordance with *IFRS 10: Consolidated Financial Statements.* 

The Company acquired 85.22% shares of the issued paid up capital of Nuvista Pharma Limited. This ownership interest is adequate enough to establish control over NPL and thus BPL meets the conditions as stated in *IFRS 10: Consolidated Financial Statements* to consider NPL as a subsidiary.

Beximco Pharma API Limited (BPAL) was formed with a paid up capital of Tk.20,000,000 divided into 2,000,000 shares of Tk.10 each, all of which excepting 10 shares are held by Beximco Pharmaceuticals Ltd (BPL). Beximco Pharma API Ltd thus meets the conditions stated in *IFRS 10: Consolidated Financial Statements* to consider it as a subsidiary.

Beximco Pharma API Limited (BPAL) is being consolidated for the first time in this financial statement since its date of incorporation.

#### **3.2 Inter-Company Transactions**

Assets, Liabilities, Equity, Income, Expenses and Cash Flows arising out of transactions between the Company and the subsidiary have been eliminated in full in the Consolidated Financial Statements.

#### 3.3 Non-Controlling Interests (NCIs)

Non-Controlling Interests (NCIs) at the date of acquisition has been measured at fair value of the net assets of the acquired company in proportion to the shares of the entitled holders. Profit or Loss and Other Comprehensive Income subsequent to the acquisition has been allocated to the Owners of the Company and to the NCIs and also disclosed in the financial statements.

#### 3.4 Valuation of Goodwill

Goodwill has been determined in accordance with *IFRS 3: Business Combination*. This represents the excess of the aggregate of Purchase Consideration and the acquisition-date fair value of NCl's share in the net assets over the acquisition-date fair value of the net assets of the subsidiary.

#### 3.5 Investment in Associates

Investment in Associates has been accounted for using the Equity method as per IAS 28: Investment in Associates and Joint Ventures

### **4. Property Plant and Equipment**

As on June 30, 2019

Particulars	Land	Building and Other Constructions	Plant and Machinery	Furniture and Fixtures	Transport and Vehicle	Office Equipment	Total	
Cost Opening July 01, 2018 Additions Transferred in & Capitalized Disposal during the Year	4,067,829,596	7,108,792,076 8,283,847 703,230,227	13,361,895,168 1,512,921,753 905,532,878 (21,845,168)	291,911,813 21,230,703 1,252,298	1,070,601,927 96,447,490 - (22,146,945)	567,093,579 26,888,067 1,096,397 (102,600)	26,468,124,159 1,665,771,860 1,611,111,800 (44,094,713)	
Cost at June 30, 2019	4,067,829,596	7,820,306,150	15,758,504,631	314,394,814	1,144,902,472	594,975,443	29,700,913,106	
Accumulated Depreciation Opening at July 01, 2018 Depreciation Charged Fair Value Depreciation Adjustment for Assets disposed off	- - - -	1,826,616,117 159,884,245 2,363,364	5,667,379,591 537,243,713 9,652,060 (8,555,677)	126,528,325 16,367,039 - -	585,682,478 107,546,037 - (19,354,938)	350,776,245 35,312,845 - (81,519)	8,556,982,756 856,353,879 12,015,424 (27,992,134)	
Accumulated Depreciation at June 30, 2019	-	1,988,863,726	6,205,719,687	142,895,364	673,873,577	386,007,571	9,397,359,925	
Net Book Value June 30, 2019	4,067,829,596	5,831,442,424	9,552,784,944	171,499,450	471,028,895	208,967,872	20,303,553,181	
Capital Work in Progress							13,753,114,031	
							34,056,667,212	
Carrying Value as on June 30, 2019								
Carrying Value as on June 30, 2018							30,524,692,707	

### **5. Intangible Assets**

Particulars	Product development, Licensing and Marketing Rights	ERP Project	Trade Name & Trade Marks	Total
Cost As on July 01, 2018 Addition During the year	1,210,988,617 108,963,430	147,447,850 19,655,852	54,000,000	1,412,436,467 128,619,282
As on June 30, 2019	1,319,952,047	167,103,702	54,000,000	1,541,055,749
Amortization As on July 01, 2018 Amortized During the year	131,741,051 72,233,000		2,160,000	131,741,051 74,393,000
As on June 30, 2019	203,974,051	-	2,160,000	206,134,051
Balance as on June 30, 2019	1,115,977,996	167,103,702	51,840,000	1,334,921,698
Balance as on June 30, 2018	1,079,247,566	147,447,850	54,000,000	1,280,695,416

#### 6. Goodwil

This is carried forward from the previous year and relates to acquisition of Nuvista Pharma Limited (Note 3.4). There has been no indication of impairment of goodwill during the period.

#### 7. Investment in Associates

As at June 30, 2019

 Balance as on June 30, 2018
 30,749,850

 Adjustment during the Year
 (1,424,130)

 29,325,720
 29,325,720

 Less Share of accumulated loss
 (29,325,720)

Polones on an Iring 20, 2010

Balance as on June 30, 2019

a. Beximco Pharmaceuticals Ltd. received 1,500,000 Ordinary Shares of Malaysian Ringgit (RM) 1 each representing 30% of the equity share of BioCare Manufacturing Sdn Bhd ("BioCare"), Malaysia. BPL provided full technical support to set up a manufacturing facility in Seri Iskandar Pharmaceutical Park, Perak, Malaysia and to produce specialized pharmaceutical products. BioCare is considered to be an associate of BPL as per *IAS 28: Investment in Associates and Joint Ventures.* 

b. Accounting year of BioCare ends on December 31 which is different from the date of preparation of this Consolidated Statement of Financial Positions. BioCare has provided unaudited interim financial statements as of June 30, 2019. Total accumulated loss as on that date stands at RM 7,686,821 equivalent to BDT 155,504,389. An amount of Tk 29,325,720 being part of accumulated loss of BioCare has been accounted for in this consolidated financial statement. Beximco Pharma has not recognized an amount of Tk. 17,325,597 being remaining of the 30% share of accumulated loss of the BioCare following *IAS 28: Investment in Associates and Joint Ventures* as the company has no obligation for any liability beyond the value of its investment in associates.

c. The unrealized exchange fluctuation gain accounted for in previous financial statements has been reversed to arrive at cost value of investment.

#### 8. Other Investments

Amount in Taka

#### a. Investment Datails (Taka)

	Balance July 01, 2018	Addition/ Adjustment	Balance June 30, 2019
		Unrealised Gain/(Loss)	
(i) Bangladesh Export Import Co. Ltd.	4,188,358	(428,429)	3,759,929
(ii) Central Depository Bangladesh Ltd. (CDBL)	1,569,450	-	1,569,450
	5,757,808	(428,429)	5,329,379

#### b. Number of Shares:

	Balance July 01, 2018	Addition/ Adjustment	Balance June 30, 2019
		Stock Dividend	
(i) Bangladesh Export Import Co. Ltd.	159,861	7,993	167,854
(ii) Central Depository Bangladesh Ltd. (CDBL)	571,182	-	571,182

c. The shares of Bangladesh Export Import Co. Ltd. are listed in Dhaka and Chittagong Stock Exchanges. The market value of each share of Bangladesh Export Import Co. Ltd. on last working day of the year 2018-2019 was Tk. 22.40 (2017-2018: Tk.26.20). The amount of Tk. 428,429 represents fair value loss.

d. Shares of Central Depository Bangladesh Ltd. are not traded .

9. Inventories		Amount in Taka
	June 30, 2019	June 30, 2018
This consists of as follows:		
Finished Goods	1,255,181,983	864,137,218
Work in Process	455,530,899	262,723,223
Raw Materials	2,710,825,646	2,183,474,721
Packing Materials	1,098,348,379	971,119,763
Laboratory Chemicals	44,838,125	27,979,741
Physician Samples	85,135,960	82,714,044
R&D Materials	12,004,065	324,655
Materials in Transit	262,166,621	666,374,316
	5,924,031,678	5,058,847,681
10. Spares & Supplies	5,924,031,678	5,058,847,681
10. Spares & Supplies This consists of as follows:	5,924,031,678	5,058,847,681
	5,924,031,678	5,058,847,681
	<b>5,924,031,678</b> 579,021,056	<b>5,058,847,681</b> 545,032,936
This consists of as follows :		
This consists of as follows :  Spares & Accessories	579,021,056	545,032,936
This consists of as follows :  Spares & Accessories Stock of Stationery	579,021,056 13,100,977	545,032,936 10,936,969
This consists of as follows :  Spares & Accessories Stock of Stationery Laboratory Consumables	579,021,056 13,100,977 321,244	545,032,936 10,936,969 330,437
This consists of as follows :  Spares & Accessories Stock of Stationery Laboratory Consumables Spares in Transit	579,021,056 13,100,977 321,244 783,091	545,032,936 10,936,969 330,437 614,603

#### 11. Accounts Receivable

This is net off provision for bad debts of Tk. 2,894,595. Accounts receivable includes an amount of Tk. 771,731,426 (equivalent USD 9,214,704 as on June 30, 2019 (June 30, 2018: Tk. 596,463,606, USD 7,190,640) against export sales. Part of the export sales receivables are against Letter of Credit while the rest are unsecured but considered good.

Accounts Receivable also includes Tk. 2,335,457,132 due from I & I Services Ltd., who provides distribution service to the Company and a "Related Party". The maximum amount due from that company during the year was Tk. 2,348,527,632 on May 31, 2019.

No amount was due from the directors, managing agent, managers and other officers of the company and any of them severally or jointly with any other person.

#### 12. Loans, Advances and Deposits

Amount in Taka

	June 30, 2019	June 30, 2018
This is unsecured, considered good and consists of as follows:		
Clearing & Forwarding	159,119,478	162,932,842
VAT	329,321,836	219,639,030
Claims Receivable	6,320,466	19,642,831
Security Deposit & Earnest Money	67,972,220	50,467,768
Lease Deposit	10,821,850	17,600,613
Capital Expenditure/ Project	224,723,000	108,792,585
Expenses	255,058,852	133,241,320
Bank Guarantee Margin	37,773,704	27,004,835
Loan to Employees	155,890,739	120,493,363
Rent Advance	13,420,366	13,309,579
Motor Cycle	199,755,875	180,739,474
Raw & Packing Material	592,000,065	735,793,984
Prepaid Insurance	163,840,275	202,499,308
Overseas Liaison Office	35,318,373	32,698,675
Others	58,166,648	69,373,695
	2,309,503,747	2,094,229,902

a. No amount was due from the directors, managing agent, managers and other officers of the company and any of them severally or jointly with any other person, except as stated above.

#### 13. Short Term Investment

This represents the Company's temporary investment with Bangladesh Export Import Company Limited (Beximco Ltd.), carrying interest 1% above bank interest rate.

#### 14. Cash and Cash Equivalents

	610,494,299	393,735,946
(ii) FDR Account	36,396,437	34,473,477
(i) Current & FC Account	338,805,413	167,102,855
(b) Cash at Bank :		
(a) Cash in Hand (including Imprest Cash)	235,292,449	192,159,614
This consists of as follows:		

b. Prepaid insurance includes the insurance premium paid to German Export Credit Agency Euler Hermes Aktiengesellschaft, Hamburg for guarantee of the loan which is an integral part of the overseas loan financing agreement with ODDO BHF Aktiengesellshaft, Frankfurt, Germany. Expired prepaid insurance has been capitalized.

#### **15. Issued Share Capital** Amount in Taka June 30, 2019 June 30, 2018 A. Authorized: 1,000,000,000 Ordinary Shares of Tk. 10/- each, (500,000,000 shares in June 2018) 10,000,000,000 5,000,000,000 50,000,000 fully convertible 5% Preference Shares of Tk. 100/- each,(41,000,000 shares in June 5,000,000,000 4,100,000,000 2018) 15,000,000,000 9,100,000,000 B. Issued, Subscribed and Paid-up: 51,775,750 shares of Tk. 10/- each fully paid-up in cash 517,757,500 517,757,500 3,165,382,980 316,538,298 Bonus Shares of Tk. 10/- each 3,165,382,980 5,951,250 Shares of Tk. 10/- each issued in Exchange of Shares of Beximco Infusions Ltd. 59,512,500 59,512,500 31,291,147 Shares issued on conversion of Preference Shares 312,911,470 312,911,470

5,951,250 Ordinary Shares of Tk. 10 each were issued to the shareholders of Beximco infusions Ltd. on it's merger with Beximco Pharmaceuticals Ltd. in 2005.

41,000,000 fully convertible 5% preference shares of Tk. 100 each were issued in 2009. 50% of the preference shares were converted into 16,169,191 ordinary shares of Tk. 10 each on February 1, 2010. The rest 50% were converted into 15,121,956 ordinary shares of Tk. 10 each on May 2, 2010.

#### C. Composition of Shareholding of Ordinary Shares:

	June 30,	2019	June 30	, 2018
	No. of shares	% of Share Capital	No. of shares	% of Share Capital
Sponsors:				
A S F Rahman	8,235,353	2.03	8,235,353	2.03
Salman F Rahman	8,254,632	2.04	8,254,632	2.04
Other Director and Associates	37,019,789	9.13	36,999,784	9.12
	53,509,774	13.19	53,489,769	13.19
Public Issue:				
GDRs- AIM of London Stock Exchange	90,943,627	22.42	90,943,627	22.42
Foreign Investors' Shareholdings ( DSE/CSE)	60,060,586	14.81	74,469,959	18.36
Institutions (ICB, ICB Investors Accounts & Others)	136,573,957	33.68	119,603,843	29.49
Individual Shareholders	64,468,501	15.90	67,049,247	16.53
	352,046,671	86.81	352,066,676	86.81
	405,556,445	100.00	405,556,445	100.00

### **16. Non-controlling Interest**

#### Non-controlling Interest as on June 30, 2019:

Non-controlling Interest as on June 30, 2018 (NPL)
Proportionate profit/loss (NPL)
Less Cash Dividend (NPL)
Share Capital Beximco Pharma API Ltd.(API)

269,874,176	276,006,553
	100
-	(868,344)
(3,889,647)	7,000,621
273,763,823	269,874,176

4,055,564,450

4,055,564,450

17. Long Term Borrowings - Net of Current Maturity		Amount in Taka
	June 30, 2019	June 30, 2018
(a) This is arrived at as follows :		
Project Loan - ODDO BHF Aktiengesellshaft, Frankfurt, Germany	1,974,611,879	2,809,556,317
Obligation Under Finance Leases	247,375,215	280,596,178
AB Bank	330,410,281	759,326,232
Dhaka Bank Ltd.	43,210,417	167,946,540
	2,595,607,792	4,017,425,267
(b) Obligation Under Finance Leases		
Gross Finance Lease - minimum lease Liability:		
Within one year	217,547,491	260,426,903
Within two to five years	296,239,401	336,141,714
Total	513,786,892	596,568,617
Less future finance charges on finance lease liability	(100,645,414)	(114,965,180)
Present Value of Finance Lease liability	413,141,478	481,603,437
This consists of as follows:		
Within one year	165,766,263	201,007,259
Within two to five years	247,375,215	280,596,178
	413,141,478	481,603,437
18. Liability for Gratuity and WPPF & Welfare Funds		
Gratuity Payable	1,040,022,968	759,708,531
Workers Profit Participation and Welfare Fund	820,882,028	564,457,967
	1,860,904,996	1,324,166,498
19. Short Term Borrowings		
Janata Bank Ltd Cash Credit-Hypothecation Loan	5,336,101,392	3,897,681,180
AB Bank	2,491,112,625	-
Liability for UPAS Letter of credit	873,810,482	1,064,417,066
Dhaka Bank Ltd	571,476,781	617,381,902
The City Bank Ltd.	-	2,507,475
Mutual Trust Bank Ltd.	-	18,839,012
	9,272,501,280	5,600,826,635
20. Long Term Borrowings-Current Maturity		
This consists of as follows:		
Project Loan - ODDO BHF Aktiengesellshaft, Frankfurt, Germany	860,104,664	852,470,599
Obligation Under Finance Leases	165,766,263	201,007,259
AB Bank	462,991,847	400,341,697
Dhaka Bank Ltd	127,807,775	115,170,190
	1,616,670,549	1,568,989,745

Coods & Services   F73,345,769   621,334,927   Provident Fund   403,722,991   188,151,252   Advance Against Sales   23,396,296   138,614,988   1,091,809,722   991,712,907   138,614,988   1,091,809,722   991,712,907   138,614,988   1,091,809,722   991,712,907   138,644,988   1,091,809,722   991,712,907   138,649,988   1,091,809,722   991,712,907   138,649,988   1,091,809,722   991,712,907   138,649,988   1,091,809,722   991,712,907   138,649,988   1,091,809,722   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   169,932,899   17,716,716,855   17,236,638,335	21. Creditors and Other Payables	June 30, 2019	Amount in Taka June 30, 2018
Advance Against Sales Others O	Goods & Services	573,345,769	621,334,927
Others         90,788,026         138,649,988           1,091,809,722         991,712,907           22. Accrued Expenses           This is unsecured, falling due within one year and consists of as follows:	Provident Fund	403,722,991	188,151,262
1,091,809,722   991,712,907	Advance Against Sales	23,952,936	43,576,730
22. Accrued Expenses         This is unsecured, falling due within one year and consists of as follows :         For Expenses       389,379,916       251,493,606         Workers' Profit Participation and Welfare Funds - current year's expense       200,937,234       166,983,289         590,317,150       418,476,895         23. Net Revenue       July 2018-	Others	90,788,026	138,649,988
This is unsecured, falling due within one year and consists of as follows : For Expenses Workers' Profit Participation and Welfare Funds - current year's expense 200,937,234 166,983,289 590,317,150 418,476,895  23. Net Revenue July 2018- June 2019 June 2018 Domestic Sales 20,300,942,074 16,237,454,376 Export 2,502,632,517 1,476,977,839 Toll Income 13,055,204 22,816,629,795 17,716,716,855  24. Cost of Goods Sold This is made-up as follows : Work-in-Process - Opening /at the date of acquisition Materials Consumed (Note: 25) Total Manufacturing Cost Work-in-Process (Closing) Cost of Goods Manufactured Finished Goods - Opening /at the date of acquisition 864,137,218 Finished Goods Closing) Cost of Goods Manufactured 11,2813,136,343 9,848,455,745 Finished Goods Closing) Finished Goods Closing) Cost of Physician Sample transferred to Sample Stock Finished Goods (Closing) Cost of Sample transferred to Sample Stock Finished Goods (Closing) Cost of Sample transferred to Sample Stock Finished Goods (Closing) Cost of Goods Manufactured 13,677,273,561 10,488,431,734 Cost of Physician Sample transferred to Sample Stock Finished Goods (Closing) Cost of Goods Manufactured This is made-up as follows:  25. Materials Consumed This is made-up as follows: Opening Stock 3,182,574,225 1,920,966,484 Revenues 10,512,083,496 8,483,246,076 Closing Stock 3,182,574,225 1,920,966,484 Closing Stock 3,182,574,225 3,382,574,225		1,091,809,722	991,712,907
Por Expenses   389,379,916   251,493,606   Workers' Profit Participation and Welfare Funds - current year's expense   200,937,234   166,983,289   590,317,150   418,476,895   23. Net Revenue   July 2018- June 2018   June 2019   June 2018   June 2018   June 2019   June 2018   June 2018   June 2018   June 2019   June 2018   June			
Workers' Profit Participation and Welfare Funds - current year's expense         200,937,234         166,983,289           23. Net Revenue         July 2018-June 2019         July 2017-June 2018           Domestic Sales         20,300,942,074         16,237,454,376           Export         2,502,632,517         1,476,977,889           Toll Income         13,055,204         2,281,6629,795         17,716,716,855           24. Cost of Goods Sold           This is made-up as follows:           Work-in-Process - Opening /at the date of acquisition         262,723,223         155,553,707           Materials Consumed (Note: 25)         9,840,645,571         7,236,638,335           Factory Overhead (Note: 26)         3,165,298,448         2,554,986,926           Total Manufacturing Cost         13,268,667,242         9,947,178,968           Work-in-Process (Closing)         (455,530,899)         (262,723,223)           Cost of Goods Manufactured         12,813,136,343         9,884,455,745           Finished Goods - Opening /at the date of acquisition         864,137,218         803,975,989           Finished Goods (Closing)         13,267,273,561         10,488,431,734           Cost of Physician Sample transferred to Sample Stock         (225,804,808)         (193,557,085)           Finished Goo		000 070 010	051 400 000
23. Net Revenue         July 2018- June 2019 June 2018           Domestic Sales         20,300,942,074 16,237,454,376           Export         2,502,632,517 1,476,977,889           Toll Income         13,055,204 2,284,590           24. Cost of Goods Sold         26,723,223 155,553,707           This is made-up as follows :         59,840,645,571 7,236,638,335           Factory Overhead (Note: 26)         3,165,298,448 2,554,986,926           Total Manufacturing Cost         13,268,667,242 9,947,178,968           Work-in-Process (Closing)         (455,530,899) (262,723,223)           Cost of Goods Manufactured         12,813,136,343 9,684,457,455           Finished Goods - Opening /at the date of acquisition         864,137,218 803,975,989           Finished Goods available         13,677,273,561 10,488,431,734           Cost of Physician Sample transferred to Sample Stock         (225,804,808) (193,557,085)           Finished Goods (Closing)         (1,255,181,983) (664,137,218)           25. Materials Consumed         12,196,286,770 9,430,737,431           This is made-up as follows :         9,430,737,431			
Dumestic Sales   20,300,942,074   16,237,454,376     Export   2,502,632,517   1,476,977,889     Toll Income   13,055,204   2,284,590     22,816,629,795   17,716,716,855     24. Cost of Goods Sold     This is made-up as follows :	workers Profit Participation and Weffare Funds - current year's expense		
Domestic Sales   20,300,942,074   16,237,454,376   Export   2,502,632,517   1,476,977,889   Toll Income   13,055,204   2,284,590   22,816,629,795   17,716,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,716,855   17,916,856,85   17,916,856,85   17,916,856		590,317,150	418,476,895
Export	23. Net Revenue		
Toll Income         13,055,204         2,2816,629,795         17,716,716,855           24. Cost of Goods Sold           This is made-up as follows:           Work-in-Process - Opening /at the date of acquisition         262,723,223         155,553,707           Materials Consumed (Note: 25)         9,840,645,571         7,236,638,335           Factory Overhead (Note: 26)         3,165,298,448         2,554,986,926           Total Manufacturing Cost         13,268,667,242         9,947,178,968           Work-in-Process (Closing)         (455,530,899)         (262,723,223)           Cost of Goods Manufactured         12,813,136,343         9,684,455,745           Finished Goods Opening /at the date of acquisition         864,137,218         803,975,989           Finished Goods available         13,677,273,561         10,488,431,734           Cost of Physician Sample transferred to Sample Stock         (225,804,808)         (193,557,085)           Finished Goods (Closing)         (1,255,181,983)         (864,137,218)           This is made-up as follows:         (255,804,808)         (193,557,085)           Opening Stock         3,182,574,225         1,920,966,484           Purchase         10,512,083,496         8,498,246,076           Closing Stock	Domestic Sales	20,300,942,074	16,237,454,376
22,816,629,795       17,716,716,855         24. Cost of Goods Sold         This is made-up as follows:         Work-in-Process - Opening /at the date of acquisition       262,723,223       155,553,707         Materials Consumed (Note: 25)       9,840,645,571       7,236,638,335         Factory Overhead (Note: 26)       3,165,298,448       2,554,986,926         Total Manufacturing Cost       13,268,667,242       9,947,178,968         Work-in-Process (Closing)       (455,530,899)       (262,723,223)         Cost of Goods Manufactured       12,813,136,343       9,684,455,745         Finished Goods - Opening /at the date of acquisition       864,137,218       803,975,989         Finished Goods available       13,677,273,561       10,488,431,734         Cost of Physician Sample transferred to Sample Stock       (225,804,808)       (193,557,085)         Finished Goods (Closing)       (1,255,181,983)       (864,137,218)         Page (25,804,808)       (193,557,085)         Finished Goods (Closing)       (3,854,072,275)       9,430,737,431     This is made-up as follows:  Opening Stock  Opening Stock  10,512,083,496  8,498,246,076  Closing Stock  3,182,574,225  3,182,574,225  3,182,574,225  3,182,574,225  3,182,574,225  3,182,574,225  3,182,574,225  3,182,574,225  3,182,	Export	2,502,632,517	1,476,977,889
24. Cost of Goods Sold         This is made-up as follows :         Work-in-Process - Opening /at the date of acquisition       262,723,223       155,553,707         Materials Consumed (Note: 25)       9,840,645,571       7,236,638,335         Factory Overhead (Note: 26)       3,165,298,448       2,554,986,926         Total Manufacturing Cost       13,268,667,242       9,947,178,968         Work-in-Process (Closing)       (455,530,899)       (262,723,223)         Cost of Goods Manufactured       12,813,136,343       9,684,455,745         Finished Goods - Opening /at the date of acquisition       864,137,218       803,975,989         Finished Goods available       13,677,273,561       10,488,431,734         Cost of Physician Sample transferred to Sample Stock       (225,804,808)       (193,557,085)         Finished Goods (Closing)       (1,255,181,983)       (864,137,218)         9,430,737,431     25. Materials Consumed  This is made-up as follows:  Opening Stock  9,430,737,431  3,182,574,225  1,920,966,484  Purchase  10,512,083,496  8,498,246,076  Closing Stock  10,512,083,496  8,498,246,076  (3,854,012,150)  (3,182,574,225)  (3,182,	Toll Income	13,055,204	2,284,590
This is made-up as follows:  Work-in-Process - Opening /at the date of acquisition  Materials Consumed (Note: 25)  Factory Overhead (Note: 26)  Total Manufacturing Cost  Work-in-Process (Closing)  Cost of Goods Manufactured  Finished Goods - Opening /at the date of acquisition  Finished Goods variable  Cost of Physician Sample transferred to Sample Stock  Finished Goods (Closing)  Cost of Physician Sample transferred to Sample Stock  Total Manufactured  This is made-up as follows:  Opening Stock  Closing Stock		22,816,629,795	17,716,716,855
Materials Consumed (Note: 25)       9,840,645,571       7,236,638,335         Factory Overhead (Note: 26)       3,165,298,448       2,554,986,926         Total Manufacturing Cost       13,268,667,242       9,947,178,968         Work-in-Process (Closing)       (455,530,899)       (262,723,223)         Cost of Goods Manufactured       12,813,136,343       9,684,455,745         Finished Goods - Opening /at the date of acquisition       864,137,218       803,975,989         Finished Goods available       13,677,273,561       10,488,431,734         Cost of Physician Sample transferred to Sample Stock       (225,804,808)       (193,557,085)         Finished Goods (Closing)       (1,255,181,983)       (864,137,218)         25. Materials Consumed         This is made-up as follows:       3,182,574,225       1,920,966,484         Purchase       3,182,574,225       1,920,966,484         Purchase       10,512,083,496       8,498,246,076         Closing Stock       (3,854,012,150)       (3,182,574,225)			
Factory Overhead (Note: 26) Total Manufacturing Cost Work-in-Process (Closing) Cost of Goods Manufactured Finished Goods - Opening /at the date of acquisition Finished Goods available Cost of Physician Sample transferred to Sample Stock Finished Goods (Closing)  25. Materials Consumed This is made-up as follows: Opening Stock Closing Stock  3,165,298,448 2,554,986,926 13,268,667,242 9,947,178,968 (455,530,899) (262,723,223) 9,684,455,745 10,488,451,748 13,677,273,561 10,488,431,734 (225,804,808) (193,557,085) (1,255,181,983) (864,137,218) 9,430,737,431	Work-in-Process - Opening /at the date of acquisition	262,723,223	155,553,707
Total Manufacturing Cost  Work-in-Process (Closing)  Cost of Goods Manufactured  Finished Goods - Opening /at the date of acquisition  Finished Goods available  Cost of Physician Sample transferred to Sample Stock  Finished Goods (Closing)  Total Manufacturing Cost  12,813,136,343  9,684,455,745  803,975,989  10,488,431,734  10,488,431,734  Cost of Physician Sample transferred to Sample Stock  Finished Goods (Closing)  Total Manufacturing Cost  12,813,136,343  9,684,455,745  10,488,431,734  (225,804,808)  (193,557,085)  (864,137,218)  12,196,286,770  9,430,737,431   Total Manufacturing Cost  10,255,181,963  9,430,737,431  Total Manufacturing  10,255,181,963  9,430,737,431  Total Manufacturing  10,255,181,963  10,255,181,983  10,2574,225  1,920,966,484  Purchase  10,512,083,496  8,498,246,076  Closing Stock  (3,854,012,150)  (3,182,574,225)	Materials Consumed (Note: 25)	9,840,645,571	7,236,638,335
Work-in-Process (Closing) (455,530,899) (262,723,223) Cost of Goods Manufactured 12,813,136,343 9,684,455,745 Finished Goods - Opening /at the date of acquisition 864,137,218 803,975,989 Finished Goods available 13,677,273,561 10,488,431,734 Cost of Physician Sample transferred to Sample Stock (225,804,808) (193,557,085) Finished Goods (Closing) (1,255,181,983) (864,137,218) 12,196,286,770 9,430,737,431  25. Materials Consumed This is made-up as follows: Opening Stock 3,182,574,225 1,920,966,484 Purchase 10,512,083,496 8,498,246,076 Closing Stock (3,854,012,150) (3,182,574,225)	Factory Overhead (Note: 26)	3,165,298,448	2,554,986,926
Cost of Goods Manufactured       12,813,136,343       9,684,455,745         Finished Goods - Opening /at the date of acquisition       864,137,218       803,975,989         Finished Goods available       13,677,273,561       10,488,431,734         Cost of Physician Sample transferred to Sample Stock       (225,804,808)       (193,557,085)         Finished Goods (Closing)       (1,255,181,983)       (864,137,218)         12,196,286,770       9,430,737,431             25. Materials Consumed         This is made-up as follows:         Opening Stock       3,182,574,225       1,920,966,484         Purchase       10,512,083,496       8,498,246,076         Closing Stock       (3,854,012,150)       (3,182,574,225)	Total Manufacturing Cost	13,268,667,242	9,947,178,968
Finished Goods - Opening /at the date of acquisition Finished Goods available Cost of Physician Sample transferred to Sample Stock Finished Goods (Closing)  13,677,273,561 10,488,431,734 (225,804,808) (193,557,085) (1,255,181,983) (864,137,218) 12,196,286,770  25. Materials Consumed This is made-up as follows: Opening Stock Opening Stock Purchase Closing Stock (3,854,012,150) (3,182,574,225)	Work-in-Process (Closing)	, , , , , , , , , , , , , , , , , , , ,	
Finished Goods available Cost of Physician Sample transferred to Sample Stock (225,804,808) (193,557,085) Finished Goods (Closing) (1,255,181,983) (864,137,218) (12,196,286,770) (12,196,286,770) (13,182,574,225) (13,182,574,225) (13,182,574,225) (13,182,574,225) (13,182,574,225)	Cost of Goods Manufactured		
Cost of Physician Sample transferred to Sample Stock       (225,804,808)       (193,557,085)         Finished Goods (Closing)       (1,255,181,983)       (864,137,218)         12,196,286,770       9,430,737,431         25. Materials Consumed         This is made-up as follows:         Opening Stock       3,182,574,225       1,920,966,484         Purchase       10,512,083,496       8,498,246,076         Closing Stock       (3,854,012,150)       (3,182,574,225)			
Finished Goods (Closing)  (1,255,181,983) (864,137,218)  12,196,286,770  9,430,737,431   25. Materials Consumed  This is made-up as follows:  Opening Stock  Purchase  10,512,083,496 8,498,246,076 Closing Stock (3,854,012,150) (3,182,574,225)			
12,196,286,770       9,430,737,431         25. Materials Consumed         This is made-up as follows:       0pening Stock       3,182,574,225       1,920,966,484         Purchase       10,512,083,496       8,498,246,076         Closing Stock       (3,854,012,150)       (3,182,574,225)		, , , , , , , , , , , , , , , , , , , ,	
<b>25. Materials Consumed</b> This is made-up as follows:         Opening Stock       3,182,574,225       1,920,966,484         Purchase       10,512,083,496       8,498,246,076         Closing Stock       (3,854,012,150)       (3,182,574,225)	Finished Goods (Closing)		
This is made-up as follows :  Opening Stock  Purchase  Closing Stock  3,182,574,225 1,920,966,484 10,512,083,496 8,498,246,076 (3,854,012,150) (3,182,574,225)		12,196,286,770	9,430,737,431
Purchase       10,512,083,496       8,498,246,076         Closing Stock       (3,854,012,150)       (3,182,574,225)			
Closing Stock (3,854,012,150) (3,182,574,225)	Opening Stock	3,182,574,225	1,920,966,484
	Purchase	10,512,083,496	8,498,246,076
9,840,645,571 7,236,638,335	Closing Stock	(3,854,012,150)	(3,182,574,225)
		9,840,645,571	7,236,638,335

		Amount in Taka
26. Factory Overhead	July 2018- June 2019	July 2017- June 2018
Salary & Allowances	1,188,378,116	904,509,549
Repairs and Maintenance	357,815,843	216,587,905
Insurance Premium	31,563,027	22,801,790
Municipal Tax & Land Revenue	2,340,256	4,508,685
Advertisement	39,992	196,960
Registration & Renewals	12,214,261	13,724,885
Travelling & Conveyance	13,607,099	9,764,755
Entertainment	2,406,063	1,821,636
Research and Development	284,160,790	222,652,875
Printing & Stationery	30,586,880	22,091,508
Telephone, Internet & Postage	9,563,197	9,211,158
Toll Expense	211,045,966	207,961,293
Electricity, Gas & Water	185,846,861	144,124,432
Training & Conference	5,847,370	4,961,417
Plant Certification and Regulatory Approvals	26,970,395	26,780,147
Depreciation	776,720,982	720,995,025
Security Expenses	19,223,665	15,870,697
Other Expenses	6,967,685	6,422,209
	3,165,298,448	2,554,986,926
27. Administrative Expenses		
Salary & Allowances	422,172,373	314,685,553
Rent	21,596,203	13,754,553
Repairs and Maintenance	52,754,516	49,638,421
Registration & Renewals	11,157,571	8,507,108
Travelling & Conveyance	33,292,606	26,470,642
Entertainment	7,452,594	6,829,212
Printing & Stationery	9,623,113	6,021,432
Audit Fee	2,090,000	1,628,750
Local Authority Taxes	1,294,203	913,142
Insurance Premium	420,402	153,958
Bank Charges	14,475	33,534
Telephone, Internet & Postage	8,389,087	6,245,040
Electricity, Gas & Water	15,238,998	13,246,325
Legal & Consultancy	10,931,928	8,659,820
Business Acquisition Cost	2,876,555	12,619,081
Company Secretarial, Regulatory Fee and AGM Expense	27,156,197	32,250,219
Advertisement	72,068	413,705
Training & Conference	12,734,287	10,279,328
Depreciation	29,897,226	28,060,048
Board Meeting Attendance Fee	1,108,950	603,564
Security Expenses	9,011,269	9,619,633
Other Expenses	73,659,561	68,042,059
	752,944,182	618,675,127

### 28. Selling, Marketing and Distribution Expenses

Salary & Allowances         1,746,110,649         1,262,270,771           Rent         86,475,238         78,267,019           Repairs and Maintenance         12,924,576         8,955,993           Travelling & Conveyance         502,016,148         440,145,550           Entertainment         54,522,468         53,419,672           Printing & Stationery         36,718,700         40,877,932           Telephone, Internet & Postage         13,583,013         20,542,289           Electricity, Gas & Water         9,779,736         9,364,322           Electricity, Gas & Water         9,779,736         9,364,322           Insurance Premium         32,048,113         32,264,322           Sample Expense         286,866,387         263,875,222           Sample Expense         286,866,387         263,875,222           Sales & Market Promotion Expenses         511,507,793         428,361,958           Pharmacovigilance         11,394,312         10,893,311           Literature/News Letter         207,829,781         128,243,083           Registration & Renewals         87,161,934         55,008,186           Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Distribution Commission         260,673,378         <		July 2018- June 2019	July 2017- June 2018
Repairs and Maintenance         12,924,576         8,958,99           Travelling & Conveyance         520,316,148         440,145,550           Entertainment         54,522,468         53,419,672           Printing & Stationery         36,718,700         40,877,332           Telephone, Internet & Postage         31,583,301         20,524,228           Electricity, Gas & Water         9,779,736         9,364,325           Market Research & New Products         49,463,151         49,081,984           Training & Conference         105,829,155         100,398,454           Insurance Premium         32,048,113         22,644,325           Sample Expense         286,686,387         226,757,222           Sales & Market Promotion Expenses         511,507,793         428,361,958           Pharmacovigilance         11,394,312         10,893,311           Literature/News Letter         207,829,781         128,243,083           Registration & Renewals         87,161,994         55,008,168           Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Distribution Commission         260,673,378         234,392,430           Delivery Expense         315,448,955         179,142,387           Depreciation & Amortization	Salary & Allowances	1,746,110,649	1,262,270,771
Travelling & Conveyance         520,316,148         440,145,550           Entertainment         54,522,468         53,419,672           Printing & Stationery         36,718,700         40,877,932           Telephone, Internet & Postage         31,583,013         20,542,289           Electricity, Gas & Water         9,779,736         9,364,325           Market Research & New Products         49,463,151         49,081,984           Training & Conference         105,829,155         100,398,454           Insurance Premium         32,048,113         32,264,432           Sample Expense         286,686,387         263,875,222           Sales & Market Promotion Expenses         511,507,793         428,361,958           Pharmacovigilance         11,394,312         10,893,311           Literature/News Letter         207,829,781         128,243,083           Registration & Renewals         87,161,934         55,008,186           Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Delivery Expense         315,948,856         179,142,387           Deprication & Amortization         316,144,095         96,854,086           Security Expenses         13,179,874         15,870,697           Bad Debts         2,894,595	Rent	86,475,238	78,267,019
Entertainment         54,522,468         53,419,672           Printing & Stationery         36,718,700         40,877,932           Telephone, Internet & Postage         31,533,013         20,542,289           Electricity, Gas & Water         9,779,736         9,643,255           Market Research & New Products         49,663,151         49,081,984           Training & Conference         105,829,155         100,398,454           Insurance Premium         32,048,113         32,264,432           Sample Expense         286,886,387         263,875,222           Sales & Market Promotion Expenses         511,507,793         428,361,958           Pharmacovigilance         11,394,312         10,893,311           Literature/News Letter         207,292,781         128,243,083           Registration & Renewals         87,161,934         55,008,186           Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Delivery Expense         315,948,855         179,142,387           Depreciation & Amortization         36,457,257         364,086           Security Expenses         18,179,874         15,870,997           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028<	Repairs and Maintenance	12,924,576	8,958,993
Printing & Stationery         40,877,932           Telephone, Internet & Postage         31,583,013         20,542,289           Electricity, Gas & Water         9,779,736         9,364,325           Market Research & New Products         49,463,151         49,081,984           Training & Conference         105,829,155         100,398,454           Insurance Premium         32,048,113         32,264,432           Sample Expense         286,686,387         263,875,222           Sales & Market Promotion Expenses         511,507,793         428,361,958           Pharmacovigilance         11,394,312         10,893,311           Literature/News Letter         207,829,781         128,243,083           Registration & Renewals         87,161,934         55,000,88           Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Distribution Commission         260,673,378         234,392,430           Delivery Expense         315,948,856         179,142,387           Depreciation & Amortization         136,144,095         96,854,086           Security Expenses         18,179,874         15,870,697           Bad bets         2,845,955         -           Other Expenses         36,457,527         54,928,425 <td>Travelling &amp; Conveyance</td> <td>520,316,148</td> <td>440,145,550</td>	Travelling & Conveyance	520,316,148	440,145,550
Eleptone, Internet & Postage   31,883,013   20,542,288     Electricity, Gas & Water   9,779,736   9,364,325     Market Research & New Products   49,463,151   49,081,984     Irraining & Conference   105,829,155   100,398,454     Insurance Premium   32,048,113   32,264,432     Sample Expense   266,666,387   263,875,222     Sales & Market Promotion Expenses   511,507,793   428,361,958     Pharmacovigilance   11,394,312   10,893,311     Literature/News Letter   207,829,781   128,243,083     Registration & Renewals   87,161,934   55,008,186     Export Insurance, Freight and C&F Expenses   273,539,867   120,383,504     Distribution Commission   260,673,78   234,392,430     Delivery Expense   315,948,856   179,142,387     Depreciation & Amortization   136,144,095   96,854,086     Security Expenses   31,948,456   179,142,387     Detre Expenses   34,934,555   12,500,087     Bad Debts   2,894,595   -	Entertainment	54,522,468	53,419,672
Electricity, Gas & Water	Printing & Stationery	36,718,700	40,877,932
Market Research & New Products         49,463,151         49,081,984           Training & Conference         105,829,155         100,398,454           Insurance Premium         32,048,113         32,264,432           Sample Expense         286,686,387         263,875,222           Sales & Market Promotion Expenses         511,507,793         428,361,958           Pharmacovigilance         11,394,312         10,893,311           Literature/News Letter         207,829,781         128,243,083           Registration & Renewals         87,161,934         55,008,186           Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Distribution Commission         260,673,378         234,392,430           Delivery Expense         315,948,856         179,142,387           Depreciation & Amortization         136,144,095         96,854,086           Security Expenses         18,179,874         15,870,697           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           4,801,225,276         3,641,136,313           29. Other Income         1,491,901         1,504,092           Interest Income         36,457,527         54,928,425           Div	Telephone, Internet & Postage	31,583,013	20,542,289
Training & Conference         105,829,155         100,398,454           Insurance Premium         32,048,113         32,264,432           Sample Expense         286,686,387         263,875,222           Sales & Market Promotion Expenses         511,507,793         428,361,958           Pharmacovigilance         11,394,312         10,893,311           Literature/News Letter         207,829,781         128,243,083           Registration & Renewals         87,161,934         55,008,186           Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Distribution Commission         260,673,378         234,392,430           Delivery Expense         315,948,856         179,142,387           Depreciation & Amortization         136,144,095         96,854,086           Security Expenses         18,179,874         15,870,697           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           30,041,36,313         29.000         36,457,527         54,928,425           Dividend Income         1,491,901         1,504,092           Incertest Income         36,457,527         54,928,425           Dividend Income         1,491,901         1,504,092	Electricity, Gas & Water	9,779,736	9,364,325
Insurance Premium   32,048,113   32,264,432   Sample Expense   286,686,387   263,875,222   Sales & Market Promotion Expenses   511,507,793   428,361,958   Pharmacovigilance   11,394,312   10,893,311   Literature/News Letter   207,829,781   128,243,083   Registration & Renewals   87,161,934   55,008,186   Export Insurance, Freight and C&F Expenses   273,539,867   120,383,504   Distribution Commission   260,673,378   234,392,430   Delivery Expense   315,948,556   179,142,387   Depreciation & Amortization   36,144,095   96,854,086   Security Expenses   18,179,874   15,870,697   Bad Debts   2,894,595   -0   Cher Expenses   34,932,430   24,801,225,276   3,841,136,313   29. Other Income   36,457,527   54,928,425   Dividend Income   1,491,901   1,504,092   Royalty   95,941,689   6,093,723   Technology Transfer Income   18,145,620   Income From sale of Product Dossier   4,959,000   Distribution Commission   2,3646,180   -0   4,266,424   Cash Incentive on Export   23,646,180   -0   4,266,424   Cash Incentive on Export   23,646,180   -0   4,266,424   Cash Incentive on Export   23,646,180   -0   4,266,242   Sale of Miscellaneous Item   952,663   49,772   Profit/(Loss) on Sale of Fixed Assets   1,438,046   (3,526,393)	Market Research & New Products	49,463,151	49,081,984
Sample Expense         286,686,387         263,875,222           Sales & Market Promotion Expenses         511,507,793         428,361,958           Pharmacovigilance         11,394,312         10,893,311           Literature/News Letter         207,829,781         128,243,083           Registration & Renewals         87,161,934         55,008,186           Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Distribution Commission         260,673,378         234,392,430           Delivery Expense         315,948,556         179,142,387           Depreciation & Amortization         136,144,095         96,854,086           Security Expenses         18,179,874         15,870,697           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           29. Other Income         36,457,527         54,928,425           Dividend Income         36,457,527         54,928,425           Dividend Income         1,491,901         1,504,092           Royalty         95,941,689         6,093,728           Technology Transfer Income         -         18,145,620           Income From sale of Product Dossier         -         4,959,000 <t< th=""><td>Training &amp; Conference</td><td>105,829,155</td><td>100,398,454</td></t<>	Training & Conference	105,829,155	100,398,454
Sales & Market Promotion Expenses         511,507,793         428,361,958           Pharmacovigilance         11,394,312         10,893,311           Literature/News Letter         207,829,781         128,243,083           Registration & Renewals         87,161,934         55,008,186           Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Distribution Commission         260,673,378         234,392,430           Delivery Expense         315,948,856         179,142,387           Depreciation & Amortization         136,144,095         96,854,086           Security Expenses         18,179,874         15,870,697           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           4,801,225,276         3,641,136,313           29. Other Income         36,457,527         54,928,425           Dividend Income         36,457,527         54,928,425           Dividend Income         1,491,901         1,504,092           Royalty         95,941,689         6,093,728           Technology Transfer Income         -         4,959,000           Distribution Commission         -         4,959,000           Distribution Commission <t< th=""><td>Insurance Premium</td><td>32,048,113</td><td>32,264,432</td></t<>	Insurance Premium	32,048,113	32,264,432
Pharmacovigilance         11,394,312         10,893,311           Literature/News Letter         207,829,781         128,243,083           Registration & Renewals         87,161,934         55,008,186           Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Distribution Commission         260,673,378         234,392,430           Delivery Expense         315,948,856         179,142,387           Depreciation & Amortization         136,144,095         96,854,086           Security Expenses         18,179,874         15,870,697           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           4,801,225,276         3,641,136,313           29. Other Income         36,457,527         54,928,425           Dividend Income         1,491,901         1,504,092           Royalty         95,941,689         6,093,728           Technology Transfer Income         -         4,959,000           Distribution Commission         -         4,959,000           Distribution Commission         -         4,959,000           Distribution Commission         -         4,266,424           Cash Incentive on Export         23,646,180	Sample Expense	286,686,387	263,875,222
Literature/News Letter         207,829,781         128,243,083           Registration & Renewals         87,161,934         55,008,186           Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Distribution Commission         260,673,378         234,392,430           Delivery Expenses         315,948,856         179,142,387           Depreciation & Amortization         136,144,095         96,854,086           Security Expenses         18,179,874         15,870,697           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           29. Other Income         36,457,527         54,928,425           Dividend Income         1,491,901         1,504,092           Royalty         95,941,689         6,093,728           Technology Transfer Income         -         18,145,620           Income From sale of Product Dossier         -         4,959,000           Distribution Commission         -         4,266,424           Cash Incentive on Export         23,646,180         -           Exchange Rate Fluctuation Gain / (Loss)*         (20,010,341)         (42,662,242)           Sale of Miscellaneous Item         952,663         49,772	Sales & Market Promotion Expenses	511,507,793	428,361,958
Registration & Renewals         87,161,934         55,008,186           Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Distribution Commission         260,673,378         234,392,430           Delivery Expenses         315,948,856         179,142,387           Depreciation & Amortization         136,144,095         96,854,086           Security Expenses         18,179,874         15,870,697           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           29. Other Income         36,457,527         54,928,425           Dividend Income         1,491,901         1,504,092           Royalty         95,941,689         6,093,728           Technology Transfer Income         -         18,145,620           Income From sale of Product Dossier         -         4,959,000           Distribution Commission         -         4,959,000           Distribution Commission         -         4,266,424           Cash Incentive on Export         23,646,180         -           Exchange Rate Fluctuation Gain / (Loss)*         (20,010,341)         (42,662,242)           Sale of Miscellaneous Item         952,663         49,772	Pharmacovigilance	11,394,312	10,893,311
Export Insurance, Freight and C&F Expenses         273,539,867         120,383,504           Distribution Commission         260,673,378         234,392,430           Delivery Expenses         315,948,856         179,142,387           Depreciation & Amortization         136,144,095         96,854,086           Security Expenses         18,179,874         15,870,697           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           4,801,225,276         3,641,136,313           29. Other Income         36,457,527         54,928,425           Dividend Income         1,491,901         1,504,092           Royalty         95,941,689         6,093,728           Technology Transfer Income         -         18,145,620           Income From sale of Product Dossier         -         4,959,000           Distribution Commission         -         4,266,424           Cash Incentive on Export         23,646,180         -           Exchange Rate Fluctuation Gain / (Loss)*         (20,010,341)         (42,662,242)           Sale of Miscellaneous Item         952,663         49,772           Profit/(Loss) on Sale of Fixed Assets         1,438,046         (3,526,939)	Literature/News Letter	207,829,781	128,243,083
Distribution Commission         260,673,378         234,392,430           Delivery Expense         315,948,856         179,142,387           Depreciation & Amortization         136,144,095         96,854,086           Security Expenses         18,179,874         15,870,697           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           4,801,225,276         3,641,136,313           29. Other Income         36,457,527         54,928,425           Dividend Income         1,491,901         1,504,092           Royalty         95,941,689         6,093,728           Technology Transfer Income         -         18,145,620           Income From sale of Product Dossier         -         4,959,000           Distribution Commission         -         4,266,424           Cash Incentive on Export         23,646,180         -           Exchange Rate Fluctuation Gain / (Loss)*         (20,010,341)         (42,662,242)           Sale of Miscellaneous Item         952,663         49,772           Profit/(Loss) on Sale of Fixed Assets         1,438,046         (3,526,939)	Registration & Renewals	87,161,934	55,008,186
Delivery Expense         315,948,856         179,142,387           Depreciation & Amortization         136,144,095         96,854,086           Security Expenses         18,179,874         15,870,697           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           4,801,225,276         3,641,136,313           29. Other Income         36,457,527         54,928,425           Dividend Income         1,491,901         1,504,092           Royalty         95,941,689         6,093,728           Technology Transfer Income         -         18,145,620           Income From sale of Product Dossier         -         4,959,000           Distribution Commission         -         4,266,424           Cash Incentive on Export         23,646,180         -           Exchange Rate Fluctuation Gain / (Loss)*         (20,010,341)         (42,662,242)           Sale of Miscellaneous Item         952,663         49,772           Profit/(Loss) on Sale of Fixed Assets         1,438,046         (3,526,939)	Export Insurance, Freight and C&F Expenses	273,539,867	120,383,504
Depreciation & Amortization         136,144,095         96,854,086           Security Expenses         18,179,874         15,870,697           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           4,801,225,276         3,641,136,313           29. Other Income         36,457,527         54,928,425           Dividend Income         1,491,901         1,504,092           Royalty         95,941,689         6,093,728           Technology Transfer Income         -         18,145,620           Income From sale of Product Dossier         -         4,959,000           Distribution Commission         -         4,266,424           Cash Incentive on Export         23,646,180         -           Exchange Rate Fluctuation Gain / (Loss)*         (20,010,341)         (42,662,242)           Sale of Miscellaneous Item         952,663         49,772           Profit/(Loss) on Sale of Fixed Assets         1,438,046         (3,526,939)	Distribution Commission	260,673,378	234,392,430
Security Expenses         18,179,874         15,870,697           Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           4,801,225,276         3,641,136,313           29. Other Income         36,457,527         54,928,425           Interest Income         1,491,901         1,504,092           Royalty         95,941,689         6,093,728           Technology Transfer Income         -         18,145,620           Income From sale of Product Dossier         -         4,959,000           Distribution Commission         -         4,266,424           Cash Incentive on Export         23,646,180         -           Exchange Rate Fluctuation Gain / (Loss)*         (20,010,341)         (42,662,242)           Sale of Miscellaneous Item         952,663         49,772           Profit/(Loss) on Sale of Fixed Assets         1,438,046         (3,526,939)	Delivery Expense	315,948,856	179,142,387
Bad Debts         2,894,595         -           Other Expenses         3,493,457         12,520,028           4,801,225,276         3,641,136,313           29. Other Income         Interest Income           Interest Income         36,457,527         54,928,425           Dividend Income         1,491,901         1,504,092           Royalty         95,941,689         6,093,728           Technology Transfer Income         -         18,145,620           Income From sale of Product Dossier         -         4,959,000           Distribution Commission         -         4,266,424           Cash Incentive on Export         23,646,180         -           Exchange Rate Fluctuation Gain / (Loss)*         (20,010,341)         (42,662,242)           Sale of Miscellaneous Item         952,663         49,772           Profit/(Loss) on Sale of Fixed Assets         1,438,046         (3,526,939)	Depreciation & Amortization	136,144,095	96,854,086
Other Expenses         3,493,457         12,520,028           4,801,225,276         3,641,136,313           29. Other Income         36,457,527         54,928,425           Interest Income         1,491,901         1,504,092           Royalty         95,941,689         6,093,728           Technology Transfer Income         -         18,145,620           Income From sale of Product Dossier         -         4,959,000           Distribution Commission         -         4,266,424           Cash Incentive on Export         23,646,180         -           Exchange Rate Fluctuation Gain / (Loss)*         (20,010,341)         (42,662,242)           Sale of Miscellaneous Item         952,663         49,772           Profit/(Loss) on Sale of Fixed Assets         1,438,046         (3,526,939)	Security Expenses	18,179,874	15,870,697
4,801,225,276       3,641,136,313         29. Other Income         Interest Income         Dividend Income       1,491,901       1,504,092         Royalty       95,941,689       6,093,728         Technology Transfer Income       -       18,145,620         Income From sale of Product Dossier       -       4,959,000         Distribution Commission       -       4,266,424         Cash Incentive on Export       23,646,180       -         Exchange Rate Fluctuation Gain / (Loss)*       (20,010,341)       (42,662,242)         Sale of Miscellaneous Item       952,663       49,772         Profit/(Loss) on Sale of Fixed Assets       1,438,046       (3,526,939)	Bad Debts	2,894,595	-
29. Other Income         Interest Income       36,457,527       54,928,425         Dividend Income       1,491,901       1,504,092         Royalty       95,941,689       6,093,728         Technology Transfer Income       -       18,145,620         Income From sale of Product Dossier       -       4,959,000         Distribution Commission       -       4,266,424         Cash Incentive on Export       23,646,180       -         Exchange Rate Fluctuation Gain / (Loss)*       (20,010,341)       (42,662,242)         Sale of Miscellaneous Item       952,663       49,772         Profit/(Loss) on Sale of Fixed Assets       1,438,046       (3,526,939)	Other Expenses	3,493,457	12,520,028
Interest Income       36,457,527       54,928,425         Dividend Income       1,491,901       1,504,092         Royalty       95,941,689       6,093,728         Technology Transfer Income       -       18,145,620         Income From sale of Product Dossier       -       4,959,000         Distribution Commission       -       4,266,424         Cash Incentive on Export       23,646,180       -         Exchange Rate Fluctuation Gain / (Loss)*       (20,010,341)       (42,662,242)         Sale of Miscellaneous Item       952,663       49,772         Profit/(Loss) on Sale of Fixed Assets       1,438,046       (3,526,939)		4,801,225,276	3,641,136,313
Dividend Income       1,491,901       1,504,092         Royalty       95,941,689       6,093,728         Technology Transfer Income       -       18,145,620         Income From sale of Product Dossier       -       4,959,000         Distribution Commission       -       4,266,424         Cash Incentive on Export       23,646,180       -         Exchange Rate Fluctuation Gain / (Loss)*       (20,010,341)       (42,662,242)         Sale of Miscellaneous Item       952,663       49,772         Profit/(Loss) on Sale of Fixed Assets       1,438,046       (3,526,939)	29. Other Income		
Royalty       95,941,689       6,093,728         Technology Transfer Income       -       18,145,620         Income From sale of Product Dossier       -       4,959,000         Distribution Commission       -       4,266,424         Cash Incentive on Export       23,646,180       -         Exchange Rate Fluctuation Gain / (Loss)*       (20,010,341)       (42,662,242)         Sale of Miscellaneous Item       952,663       49,772         Profit/(Loss) on Sale of Fixed Assets       1,438,046       (3,526,939)	Interest Income	36,457,527	54,928,425
Technology Transfer Income       -       18,145,620         Income From sale of Product Dossier       -       4,959,000         Distribution Commission       -       4,266,424         Cash Incentive on Export       23,646,180       -         Exchange Rate Fluctuation Gain / (Loss)*       (20,010,341)       (42,662,242)         Sale of Miscellaneous Item       952,663       49,772         Profit/(Loss) on Sale of Fixed Assets       1,438,046       (3,526,939)	Dividend Income	1,491,901	1,504,092
Income From sale of Product Dossier         -         4,959,000           Distribution Commission         -         4,266,424           Cash Incentive on Export         23,646,180         -           Exchange Rate Fluctuation Gain / (Loss)*         (20,010,341)         (42,662,242)           Sale of Miscellaneous Item         952,663         49,772           Profit/(Loss) on Sale of Fixed Assets         1,438,046         (3,526,939)	Royalty	95,941,689	6,093,728
Distribution Commission       -       4,266,424         Cash Incentive on Export       23,646,180       -         Exchange Rate Fluctuation Gain / (Loss)*       (20,010,341)       (42,662,242)         Sale of Miscellaneous Item       952,663       49,772         Profit/(Loss) on Sale of Fixed Assets       1,438,046       (3,526,939)	Technology Transfer Income	-	18,145,620
Cash Incentive on Export       23,646,180       -         Exchange Rate Fluctuation Gain / (Loss)*       (20,010,341)       (42,662,242)         Sale of Miscellaneous Item       952,663       49,772         Profit/(Loss) on Sale of Fixed Assets       1,438,046       (3,526,939)	Income From sale of Product Dossier	-	4,959,000
Exchange Rate Fluctuation Gain / (Loss)*       (20,010,341)       (42,662,242)         Sale of Miscellaneous Item       952,663       49,772         Profit/(Loss) on Sale of Fixed Assets       1,438,046       (3,526,939)	Distribution Commission	-	4,266,424
Sale of Miscellaneous Item       952,663       49,772         Profit/(Loss) on Sale of Fixed Assets       1,438,046       (3,526,939)	Cash Incentive on Export	23,646,180	-
Profit/(Loss) on Sale of Fixed Assets 1,438,046 (3,526,939)	Exchange Rate Fluctuation Gain / (Loss)*	(20,010,341)	(42,662,242)
	Sale of Miscellaneous Item	952,663	49,772
139,917,665 43,757,880	Profit/(Loss) on Sale of Fixed Assets	1,438,046	(3,526,939)
		139,917,665	43,757,880

<sup>\*</sup> Exchange rate fluctuation gains has been netted off with the Exchange rate fluctuation losses. An exchange loss of Tk. 25,559,859 has been accounted for the translation of outstanding foreign currency loan from ODDO BHF Aktiengesellshaft, Frankfurt, Germany translated at the exchange rate prevailing on the financial position date.

30. Finance Cost	July 2018- June 2019	Amount in Taka  July 2017- June 2018
Interest on Working Capital Loan	797,139,744	378,949,336
Interest on Long Term Loan	27,718,969	(10,909,700)
Interest on Lease Finance	60,109,947	73,787,122
Interest on Loan from PF, WPPF & Welfare Fund	128,075,983	85,080,425
Other Bank Charges	16,717,899	13,376,260
	1,029,762,542	540,283,443
31. Income Tax Expenses		
This consists of as follows:		
(a) Current Tax	803,760,846	792,620,241
(b) Deferred Tax Expense	101,901,936	36,059,589
	905,662,782	828,679,830
32. Earnings Per Share (EPS)		
(a) Earnings attributable to the Owners of the Company	3,033,402,333	2,536,543,948
(b) Weighted average number of Shares outstanding during the year	405,556,445	405,556,445
Earnings Per Share (EPS)	7.48	6.25
33. Net Asset Value (NAV) Per Share	June 30, 2019	June 30, 2018
Total Assets	49,214,092,360	43,738,886,412
Less Total Liabilities	(19,349,768,523)	(16,387,049,620)
Less Non-controlling Interest	(276,006,553)	(269,874,176)
Equity Attributable to the Owners of the Company	29,588,317,284	27,081,962,616
Number of Ordinary Shares at Financial Position date	405,556,445	405,556,445
Net Asset Value (NAV) Per Share	72.96	66.78
34. Net Operating Cash Flow Per Share (NOCFPS)	July 2018-	July 2017-
	June 2019	June 2018
Net Cash Generated from Operating Activities	2,959,916,904	1,819,113,923
Number of Ordinary Shares at Financial Position date	405,556,445	405,556,445
Net Operating Cash Flow Per Share (NOCFPS)	7.30	4.49

## 35. Reconciliation of Net Profit with Cash Flows from Operating Activities

	July 2018- June 2019	Amount in Taka  July 2017-  June 2018
Profit after Tax	3,040,402,954	2,532,654,301
Adjustment to reconcile net profit to net cash provided by operating activities :		
(a) Non-cash Expenses :	1,606,962,596	970,984,130
Depreciation	868,369,303	801,715,192
Amortization	74,393,000	44,193,967
Gratuity & WPPF	536,738,498	57,650,531
Technology Transfer Income -BioCare Manufacturing SDN. BHD., Malaysia	-	(18,145,620)
Exchange rate fluctuation loss on Foreign Currency Bank Loan	25,559,859	49,510,471
Deferred Tax	101,901,936	36,059,589
(b) Non-operating Items	26,190,223	2,022,847
Dividend Income	(1,481,833)	(1,504,092)
Profit on sale of Fixed Assets	(1,438,046)	3,526,939
Effect of exchange rate changes on Cash and Cash Equivalents	(215,618)	-
Share of Loss of Associates	29,325,720	-
(c) Changes in working Capital	(1,713,638,869)	(1,686,547,355)
(Increase)/Decrease in Inventories	(865,183,997)	(1,192,022,631)
(Increase)/Decrease in Spares & Supplies	(62,216,166)	(18,678,378)
(Increase)/Decrease in Accounts Receivable	(573,449,512)	(566,040,570)
(Increase)/Decrease in Advance Income Tax	(3,112,607)	-
(Increase)/Decrease in Loans, Advances & Deposits	(215,273,845)	(365,849,712)
(Increase)/Decrease in Other Non-current Assets	(221,598)	-
Increase/(Decrease) in Creditors and Other Payables	100,096,815	403,748,186
Increase/(Decrease) in Accrued Expenses	171,840,255	41,306,104
Increase/(Decrease) in Income Tax Payable	(266,118,214)	10,989,646
et cash Generated from Operating Activities	2,959,916,904	1,819,113,923

Amount in Taka

a) Following transactions were carried out with related parties in the normal course of business on arms length basis:

Name of Related Parties	Nature of Transactions	Value of Transaction	Balance at year end
(i) 1 & I Services Ltd.	Local Delivery Distribution Commission	22,217,416,177 260,673,378	2,335,457,132
(ii) Bangladesh Export Import Co. Ltd	Short Term Investment & Interest there on	16,032,638	323,364,536

- b. Related party transaction between the Company and its subsidiaries have been eliminated in the consolidation.
- c. The Companies are subject to common control from same source.

Salman F Rahman Vice Chairman Naymul Hassan Managing Director

Mohammad Ali Nawaz Chief Financial Officer

Dhaka October 28, 2019

## Financial Statements-Beximco Pharma Stand-alone

Beximco Pharmaceuticals Limited Audited Financial Statements For the Year Ended June 30, 2019

# Independent Auditor's Report To the Shareholders of Beximco Pharmaceuticals Limited

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of Beximco Pharmaceuticals Limited (the "Company"), which comprise the Statement of Financial Position as at 30 June 2019 and Statement of Profit or Loss and Other Comprehensive Income, Statement of Changes in Equity and Statement of Cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies. In our opinion, the accompanying financial statements of the Company give a true and fair view of the financial position of the Company as at 30 June 2019, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (*IFRSs*), the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these ethical requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Risk	Our response to the risk

#### Valuation of Property, Plant and Equipment (PPE)

The carrying value of the PPE was Tk. 32,209,440,044 as at 30 June, 2019.

Expenditures are capitalized if they create new assets or enhance the existing assets, and expensed if they relate to repair or maintenance of the assets. Classification of the expenditures involves judgment. The useful lives of PPE items are based on management's estimates regarding the period during which the assets or its significant components will be used. The estimates are based on historical experience and market practice and take into consideration the physical condition of the assets.

The valuation of PPE was identified as a key audit matter due to the significance of this balance to the financial statements and that there is significant measurement uncertainty involved in this valuation.

See Note No. 4(a) to the financial statements

Our audit included the following procedure:

- We assessed whether the accounting policies in relation to the capitalization of expenditures are in compliance with IFRS and found them to be consistent.
- We inspected a sample of invoices and L/C documents to determine whether the classification between capital and revenue expenditure was appropriate.
- W e evaluated whether the useful lives determined and applied by the management were in line with historical experience and the market practice.

We checked whether the depreciation of PPE items was commenced timely, by comparing the date of the reclassification from capital work in progress to ready for use, with the date of the act of completion of the work.

#### **Our Response to the Risk**

#### **Valuation of Inventory**

The inventory of Tk. 5,573,549,171 as at 30 June, 2019 was held at different locations across the country.

Inventories are carried at the lower of cost and net realizable value. As a result, the management apply judgment in determining the appropriate values for slow-moving or obsolete items.

Since the value of Inventory is significant to the Financial Statements and there is significant measurement uncertainty involved in this valuation, the valuation of inventory was significant to our audit.

See Note No. 9 to the financial statements.

We verified the appropriateness of management's assumptions applied in calculating the value of the inventory by:

- Evaluating the design and implementation of key inventory controls.
- Attending inventory counts on sample basis and reconciling the count results to the inventory listing to test the completeness of data.
- Reviewing the requirement of inventory provisioning and action there upon by the management.
- Comparing the net realizable value obtained through a detailed review of sales subsequent to the year-end, to the cost price of a sample of inventories.

#### **Contingent Liabilities**

The Company is subject to a number of claims and litigations. The amounts of claims are significant and estimates of the amounts of provisions or contingent liabilities are subject to management judgement. These claims and regulatory matters are uncertain in timing of resolutions and amount or consequences.

These claims and litigation matters were a key audit matter due to the amounts involved, potential consequences and the inherent difficulty in assessing the outcome. The assessment of whether or not a liability should be recognized involves judgement from management.

We obtained an understanding, evaluated the design and tested the operational effectiveness of the company's key controls over the legal provision and contingency processes.

We enquired to those charged with governance to obtain their view on the status of the litigations.

We enquired of the company's internal legal counsel for the litigation and inspected internal notes and reports. We also reviewed formal confirmations in this regard from external counsel.

We also validated the completeness and appropriateness of the related disclosures in Note No. 51 of the financial statements.

#### **Related party transactions**

The Company has related party transactions with its subsidiaries and other related parties as described in Note No. 40 of the financial statements.

We focused on identification of related parties and disclosure of related party transactions in accordance with relevant accounting standards.

Our audit procedures amongst others included the following:

- Evaluated the design and tested the operating effectiveness of controls over identification and disclosure of related party transactions.
- Evaluated the transactions among the related parties and tested material accounts balances.
- Evaluated the disclosures in the financial statements in compliance with IAS 24.

#### **Other Information**

Management is responsible for the other information. The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The Annual Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on such work we perform, we conclude that there is a material misstatement of this other information, we are required to communicate the matter to those charged with governance.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements and Internal Controls

Management is responsible for the preparation and fair presentation of the financial statements of the Company in accordance with IFRSs, the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal controls of the Company.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **Report on other Legal and Regulatory Requirements**

In accordance with the Companies Act 1994, The Securities and Exchange Rules 1987 and relevant notifications issued by Bangladesh Securities and Exchange Commission, we also report that:

- a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- b) In our opinion, proper books of accounts as required by law have been kept by the company so far as it appeared from our examination of those books;
- c) The company's Statement of Financial Position (Balance sheet) and Statement of Profit or Loss and Other Comprehensive Income (Profit & Loss Account) dealt with by this report are in agreement with the books of accounts and;
- d) The expenditures incurred and payment made were for the purpose of the company's business for the year.

Dhaka October 28, 2019 M. J. Abedin & Co.
Chartered Accountants

## **Beximco Pharmaceuticals Limited**

## **Statement of Financial Position**

As at June 30, 2019

	Notes	June 30, 2019	June 30, 2018
ASSETS			
Non-Current Assets		34,999,402,741	31,332,493,872
Property, Plant and Equipment- Carrying Value	4 (a)	32,209,440,044	28,645,104,798
Intangible Assets	5	610,121,698	525,695,416
Investment in Subsidiaries	6	2,145,185,900	2,125,186,000
Investment In Associates	7	29,325,720	30,749,850
Other Investment	8	5,329,379	5,757,808
Current Assets		12,793,492,489	10,832,521,567
Inventories	9	5,573,549,171	4,665,449,461
Spares & Supplies	10	715,341,316	654,781,270
Accounts Receivable	11	3,325,890,597	2,736,944,147
Loans, Advances and Deposits	12	2,273,040,821	2,066,840,961
Short Term Investment	13	323,364,536	339,397,174
Cash and Cash Equivalents	14	582,306,048	369,108,554
TOTAL ASSETS		47,792,895,230	42,165,015,439
EQUITY AND LIABILITIES			
Shareholders' Equity		29,600,843,240	27,104,389,931
Issued Share Capital	15	4,055,564,450	4,055,564,450
Share Premium	10	5,269,474,690	5,269,474,690
Excess of Issue Price over Face Value of GDRs	16	1,689,636,958	1,689,636,958
Capital Reserve on Merger		294,950,950	294,950,950
Revaluation Surplus	4(b)	1,131,853,004	1,159,277,845
Unrealized Gain/(Loss)		2,504,203	4,356,762
Retained Earnings		17,156,858,985	14,631,128,276
Non-Current Liabilities		6,296,204,472	6,963,764,382
Long Term Borrowings-Net of Current Maturity	17	2,544,732,500	3,849,478,727
Liability for Gratuity and WPPF & Welfare Funds	18	1,748,900,794	1,224,462,270
Deferred Tax Liability	19	2,002,571,178	1,889,823,385
Current Liabilities and Provisions		11,895,847,518	0 000 001 120
			8,096,861,126
Short Term Borrowings	20	8,701,024,499	4,962,098,246
Long Term Borrowings-Current Maturity	21	1,487,254,413	1,453,819,555
Creditors and Other Payables	22	1,037,089,244	939,538,235
Accrued Expenses	23	496,178,291	303,447,824
Dividend Payable Income Tax Payable	24	7,002,833 167,298,238	4,540,814 433,416,452
-	24		<del></del>
TOTAL EQUITY AND LIABILITIES		47,792,895,230	42,165,015,439

The Notes are an integral part of the Financial Statements.

Approved and authorised for issue by the Board of Directors on October 28, 2019 and signed for and on behalf of the Board:

Salman F Rahman Vice Chairman Nazmul Hassan Managing Director

Nagmul Hassan

Mohammad Ali Nawaz Chief Financial Officer

Per our report of even date

M.J. Abedin & Co.
Chartered Accountants

#### **Beximco Pharmaceuticals Limited**

## **Statement of Profit or Loss and Other Comprehensive Income**

For the Year ended June 30, 2019

Amount in Taka

			7 in our in Tana
	Notes	July 2018 - June 2019	July 2017 - June 2018
Net Sales Revenue	25	21,156,331,039	17,380,728,001
Cost of Goods Sold	26	(11,365,929,686)	(9,255,504,681)
Gross Profit		9,790,401,353	8,125,223,320
Operating Expenses		(4,991,627,668)	(4,143,623,455)
Administrative Expenses	29	(663,362,904)	(595,185,629)
Selling, Marketing and Distribution Expenses	30	(4,328,264,764)	(3,548,437,826)
Profit from Operations		4,798,773,685	3,981,599,865
Other Income	31	245,184,534	64,973,584
Finance Cost	32	(938,074,846)	(512,099,369)
Profit Before Contribution to WPPF & Welfare Funds	0L	4,105,883,373	3,534,474,080
Contribution to WPPF & Welfare Funds	33	(195,518,256)	(168,308,290)
Profit Before Tax		3,910,365,117	3,366,165,790
Income Tax Expenses	34	(886,864,143)	(807,194,527)
Current Tax		(792,365,900)	(790,580,483)
Deferred Tax Income/ (Expense)		(94,498,243)	(16,614,044)
Profit after Tax for the Year		3,023,500,974	2,558,971,263
Other Comprehensive Income - Unrealized Gain/(Loss)	35	(1,852,559)	481,697
Total Comprehensive Income for the Year		3,021,648,415	2,559,452,960
Earnings Per Share (EPS)	36	7.46	6.31

The Notes are an integral part of the Financial Statements.

Approved and authorised for issue by the Board of Directors on October 28, 2019 and signed for and on behalf of the Board:

Salman F Rahman Vice Chairman

Nazmul Hassan Managing Director

Nanmul Hassan

Mohammad Ali Nawaz Chief Financial Officer

Per our report of even date

Dhaka October 28, 2019 M.J. Abedin & Co.
Chartered Accountants

#### **Beximco Pharmaceuticals Limited**

## **Statement of Changes in Equity**

For the Year ended June 30, 2019

Amount in Taka

5,269,474,690	1,689,636,958	294,950,950	1,159,277,845	<b>4,356,762</b> - (1,852,559)	14,631,128,276 3,023,500,974	<b>27,104,389,931</b> 3,023,500,974 (1,852,559)
	-	-			3,023,500,974	
	-	-	-		3,023,500,974	
	-	-	-	(1,852,559)	-	(1,852,559)
	-	-	-	-	(506,945,556)	(506,945,556)
	-	-	(9,175,291)	-	9,175,291	-
	-	-	(18,249,550)	-	-	(18,249,550)
5,269,474,690	1,689,636,958	294,950,950	1,131,853,004	2,504,203	17,156,858,985	29,600,843,240
50				(18,249,550)	(9,175,291) - (18,249,550) -	-     -     -     9,175,291       -     -     -     (18,249,550)     -

## For the Year ended June 30, 2018

	Share Capital	Share Premium	Excess of Issue Price over Face Value of GDRs	Capital Reserve on Merger	Revaluation Surplus	Unrealized Gain/ (Loss)	Retained Earnings	Total
Balance as on July 01, 2017	4,055,564,450	5,269,474,690	1,689,636,958	294,950,950	1,190,203,818	3,875,065	12,568,719,969	25,072,425,900
Total Comprehensive Income for the year: Profit for the Year	-	-	_	-	_	-	2,558,971,263	2,558,971,263
Other Comprehensive Income	-	-	-	-	-	481,697	-	481,697
Transactions with the Shareholders:								
Cash Dividend	-	-	-	-	-	-	(506,945,556)	(506,945,556)
Adjustment for the Depreciation on Revalued Assets	-	-	-	-	(10,382,600)	-	10,382,600	_
Adjustment for Deferred Tax on Revalued Assets	-	-	-	-	(20,543,373)	-	-	(20,543,373)
Balance as on June 30, 2018	4,055,564,450	5,269,474,690	1,689,636,958	294,950,950	1,159,277,845	4,356,762	14,631,128,276	27,104,389,931

The Notes are an integral part of the Financial Statements.

Net Asset Value (NAV) Per Share (Note-37)

Approved and authorised for issue by the Board of Directors on October 28, 2019 and signed for and on behalf of the Board:

Salman F Rahman Vice Chairman Nazmul Hassan Managing Director

Naymul Hassan

Mohammad Ali Nawaz Chief Financial Officer

Per our report of even date

M.J. Abedin & Co.
Chartered Accountants

66.83

Dhaka October 28, 2019

# Beximco Pharmaceuticals Limited Statement of Cash Flows

For the Year ended June 30, 2019			Amount in Taka
	Notes	July 2018 - June 2019	July 2017 - June 2018
Cash Flows from Operating Activities :			
Receipts from Customers and Others		20,798,619,790	16,851,875,991
Payments to Suppliers and Employees		(16,112,060,651)	(13,768,549,304)
Cash Generated from Operations		4,686,559,139	3,083,326,687
Interest Paid		(938,074,846)	(512,099,369)
Interest Received		36,457,527	54,928,425
Income Tax Paid		(1,058,484,114)	(778,088,709)
Net Cash Generated from Operating Activities	39	2,726,457,706	1,848,067,034
Cash Flows from Investing Activities :			
Acquisition of Property, Plant and Equipment		(4,337,220,303)	(4,947,915,606)
Intangible Assets		(128,619,282)	(106,921,036)
Investment in Subsidiary		(19,999,900)	(2,125,186,000)
Disposal of Property, Plant and Equipment		17,267,628	1,354,100
Dividend Received		1,491,901	1,504,092
Decrease in Short Term Investment		16,032,638	547,179,732
Net Cash Used in Investing Activities		(4,451,047,318)	(6,629,984,718)
Cash Flows from Financing Activities :			
Net Increase /(Decrease) in Long Term Borrowings		(1,296,871,228)	1,902,090,586
Net Increase/(Decrease) in Short Term Borrowings		3,738,926,253	3,476,665,586
Dividend Paid		(504,483,537)	(502,757,959)
Net Cash Generated from Financing Activities		1,937,571,488	4,875,998,213
Increase/(Decrease) in Cash and Cash Equivalents		212,981,876	94,080,529
Cash and Cash Equivalents at Beginning of Year		369,108,554	275,028,025
Effect of exchange rate changes on Cash and Cash Equivalents		215,618	-
Cash and Cash Equivalents at End of Year	14	582,306,048	369,108,554
Net Operating Cash Flow Per Share	38	6.72	4.56

The Notes are an integral part of the Financial Statements.

Approved and authorised for issue by the Board of Directors on October 28, 2019 and signed for and on behalf of the Board:

Salman F Rahman Vice Chairman Nazmul Hassan Managing Director

Naymul Hassan

Mohammad Ali Nawaz Chief Financial Officer

Per our report of even date

Dhaka October 28, 2019 M.J. Abedin & Co. Chartered Accountants

# **Beximco Pharmaceuticals Limited Notes to the Financial Statements**

As at and for the year ended June 30, 2019

## 1. Reporting entity

#### 1.1. About the company

Beximco Pharmaceuticals Limited (BPL/ the Company) was incorporated as a public limited company in Bangladesh in 1976 and commenced its manufacturing operation in 1980. It is a leading manufacturer of pharmaceutical formulations and Active Pharmaceutical Ingredients (APIs). The Company was listed with Dhaka Stock Exchange in 1985 and with Chittagong Stock Exchange on its debut in 1995. In 2005, BPL took over Beximco Infusions Ltd., a listed company engaged in manufacturing and marketing of intravenous fluids and got enlisted with the Alternative Investment Market (AIM) of the London Stock Exchange through issuance of Global Depository Receipts (GDRs). In 2018, BPL acquired 85.22% shares of Nuvista Pharma Limited — a non-listed pharmaceutical company in Bangladesh specializing in hormones and steroid drugs and took over control of its management. Shares of the Company are traded in Dhaka and Chittagong Stock Exchanges of Bangladesh and its GDRs in AIM of the London Stock Exchange.

The registered office of the company is located at House No. 17, Road No. 2, Dhanmondi R/A, Dhaka. The industrial units are located at Tongi and Kaliakoir of Gazipur district – vicinities close to the capital city Dhaka. The manufacturing facilities of the Company are certified by leading global regulatory authorities including United States Food and Drug Administration (USFDA).

#### 1.2. Nature of Business

The company is engaged in manufacturing and marketing of generic pharmaceuticals formulation products covering a wide range of therapeutic categories. It offers products in different dosage forms including Solid, Liquid, Cream and Ointment, Suppositories, Metered Dose Inhaler, Dry Powder Inhaler, Nasal Spray, Sterile, Lyophilized Injectable, Large Volume Intravenous Fluids. Besides formulation products BPL also manufactures Active Pharmaceutical Ingredients (APIs) and renders contract manufacturing services to other companies. Products of the company are sold in domestic and international markets.

## 2. Basis of Preparation of Financial Statements

#### 2.1. Basis of Measurement

The financial statements have been prepared on Historical Cost Basis except land, building and plant & machinery being revalued on 31 December 2008, investment in shares of listed company being valued at year end quoted price and the cash flow statement being prepared on cash basis.

#### 2.2. Statement of Compliance

The financial statements have been prepared in compliance with the requirements of the Companies Act, 1994, the Securities & Exchange Rules 1987, the Listing Regulations of Dhaka and Chittagong Stock Exchanges and other relevant local laws as applicable and in accordance with the International Financial Reporting Standards (IFRSs).

#### 2.3. Presentation of Financial Statements

The presentation of the financial statements is in accordance with the guidelines provided by IAS 1: Presentation of Financial Statements.

The financial statements comprises of:

- (a) a Statement of Financial Position as at the end of the year June 30, 2019;
- (b) a Statement of Profit or Loss and Other Comprehensive Income for the year ended June 30, 2019;
- (c) a Statement of Changes in Equity for the year ended June 30, 2019:
- (d) a Statement of Cash Flows for the year ended June 30, 2019; and
- (e) notes, comprising summary of significant accounting policies and explanatory information.

## 2.4. Reporting Period and Comparative Information

The Financial statements cover 12 months period starting from July 1, 2018 to June 30, 2019. The last audited financial statements were prepared for the year ending June 30, 2018. Figures for earlier year have been re-arranged wherever considered necessary to ensure better comparability with the current year.

#### 2.5. Authorization for issue

The financial statements have been authorized for issue by the Board of Directors on October 28, 2019.

#### 2.6. Functional and Presentation Currency

The financial statements are prepared and presented in Bangladesh Currency (Taka), which is the company's functional currency. All financial information presented has been rounded off to the nearest Taka except where indicated otherwise.

## 2.7. Use of Estimates and Judgments

The preparation of financial statements in conformity with the IFRSs including IASs require management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses, and for contingent assets and liabilities that require disclosure, during and at the date of the financial statements.

Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Any revision of accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, the key areas of estimation, uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements include depreciation, inventory valuation accrued expenses, others payable, capitalization of assets and deferred liability for gratuity.

## 3. Significant Accounting Policies

The accounting principles and policies in respect of material items of financial statements set out below have been applied consistently to all periods presented in these financial statements.

#### 3.1. Revenue from Contracts with Customers

In compliance with the requirements of IFRS 15: Revenue from Contracts with Customers, revenue receipts from customers against sales is recognized when products are dispatched to customers, that is, when the significant risk and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods.

Revenue from sale of goods is measured at the fair value of the consideration received or receivable net of returns and allowances, trade discounts, rebates and Value Added Tax (VAT).

## 3.2. Property, Plant and Equipment (PP&E)

## 3.2.1. Recognition and Measurement

This has been stated at cost or revalued amount less accumulated depreciation in compliance with the requirements of IAS 16: Property, Plant and Equipment. The cost of acquisition of an asset comprises its purchase price and any directly attributable cost of bringing the assets to its working condition for its intended use inclusive of inward freight, duties and non-refundable taxes.

#### 3.2.2. Maintenance Activities

The company incurs maintenance costs for all its major items of property, plant and equipment. Repair and maintenance costs are charged as expenses when incurred.

#### 3.2.3. Depreciation

Depreciation is provided to amortize the cost of the assets after commissioning, over the period of their expected useful lives, in accordance with the provisions of IAS 16: Property, Plant and Equipment. Depreciation is provided at the following rates on reducing balance basis:

Building and Other Construction 2% - 10%
Plant and Machinery 5% - 15%
Furniture & Fixtures 10%
Transport & Vehicle 20%
Office Equipment 10% - 15%

#### 3.2.4. Retirements and Disposals

On disposal of fixed assets, the cost and accumulated depreciation are eliminated and gain or loss on such disposal is reflected in the income statement, which is determined with reference to the net book value of the assets and net sales proceeds.

#### 3.3. Intangible Assets

Intangible assets are stated at cost less provisions for amortization and impairments. Licenses, patents, know-how and marketing rights acquired are amortized over their estimated useful lives, using the straight line basis, from the time they are available for use. The cost of acquiring software for internal use are capitalized as intangible fixed assets where the software supports a significant business system and

the expenditure leads to the creation of a durable asset. Also, the research and development expenditures that are definite to yield benefit to the company are capitalized.

#### 3.4. Leases

A new Standard IFRS 16: Leases, has been made effective for the reporting period beginning on or after 1 January 2019. The new standard has introduced a single on-balance sheet lease accounting model for leases and replaces the previously adopted IAS 17: Leases.

The Company has been consistently recording its underlying assets acquired under lease arrangement as Assets and the corresponding obligation as Liabilities in the financial statements. Lease payments made are apportioned between the finance expenses and the reduction of outstanding lease liability which are in compliance with IFRS 16, excepting the classification of the leased assets as "Right-of-use assets" in the Statement of Financial Position.

The Company has not early adopted IFRS 16 in preparing the financial statements and intends to do so when it becomes effective for the Company. This however, has no material impact on the reported financial statements.

#### 3.5. Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### 3.5.1. Financial assets

Financial assets of the company include cash and cash equivalents, accounts receivable and other receivables. The company initially recognizes receivable on the date they are originated. All others financial assets are recognized initially on the date at which the company becomes a party to the contractual provisions of the transaction. The company derecognizes a financial asset when, and only when the contractual rights or probabilities of receiving the cash flows from the asset expire or it transfer the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risk and rewards of ownership of the financial asset are transferred.

## 3.5.1. (a) Accounts Receivable

Accounts receivable are created at original invoice amount less any provisions for doubtful debts. Provisions are made where there is evidence of a risk of non-payment, taking into account aging, previous experience and general economic conditions. When an accounts receivable is determined to be uncollected it is written off, firstly against any provision available and then to the profit and loss account. Subsequent recoveries of amounts previously provided for are credited to the profit and loss account.

#### 3.5.1. (b) Cash and Cash Equivalents

Cash and cash equivalents include cash in hand, in transit and with banks on current and deposit accounts which are held and available for use by the company without any restriction. There is insignificant risk of change in value of the same.

## 3.5.1. (c) Investment in Shares

Investment in shares of listed company is valued at a price quoted in the stock exchange at year end. Investment in other shares is valued at cost.

## 3.5.2. Financial Liability

Financial liabilities are recognized initially on the transaction date at which the company becomes a party to the contractual provisions of the liability. The company derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire. Finance liabilities include payable for expenses, liability for capital expenditure and other current liabilities.

## 3.6. Impairment

#### 3.6.1. Financial Assets

Accounts receivable and other receivables are assessed at each reporting date to determine whether there is any objective evidence of impairment. Financial assets are impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset and that the loss event had a negative effects on the estimated future cash flows of that asset, that can be estimated reliably. Objective evidence that financial assets are impaired can include default or delinquency by a debtor, indications that a debtor or issuer will enter bankruptcy etc.

#### 3.6.2. Non-Financial Assets

An asset is impaired when its carrying amount exceeds its recoverable amount. The company assesses at each reporting date whether there is any indication that an asset may be impaired. If any such indication exists, the company estimates the recoverable amount of the asset. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use. Carrying amount of the assets is reduced to its recoverable amount by recognizing an impairment loss if, and only if, the recoverable amount of the asset is less than its carrying amount. Impairment loss is recognized immediately in profit or loss, unless the asset is carried at revalued amount. Any impairment loss of a revalued asset shall be treated as a revaluation decrease.

#### 3.7. Inventories

Inventories are carried at the lower of cost and net realizable value as prescribed by IAS 2: Inventories. Cost is determined on weighted average cost basis. The cost of inventories comprises of expenditure incurred in the normal course of business in bringing the inventories to their present location and condition. Net realizable value is based on estimated selling price less any further costs expected to be incurred to make the sale.

#### 3.8. Provisions

A provision is recognized in the statement of financial position when the company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provision is ordinarily measured at the best estimate of the expenditure required to settle the present obligation at the date of statement of financial position. Where the effect of time value of money is material, the amount of provision is measured at the present value of the expenditures expected to be required to settle the obligation.

#### 3.9. Income Tax Expense

Income tax expense comprises of current and deferred tax. Income tax expense is recognized in the Statement of Profit or Loss and Other Comprehensive Income and accounted for in accordance with the requirements of IAS 12: Income Taxes.

#### **Current Tax**

Current tax is the expected tax payable on the taxable income for the year, and any adjustment to tax payable in respect of previous years. The company qualifies as a "Publicly Traded Company"; hence the applicable Tax Rate is 25%. However, profit generated from export is subject to a reduced 12.5% tax. Additionally certain other incomes are also liable to a lower rates which can be found in Note: 34

#### **Deferred Tax**

The company has recognized deferred tax using balance sheet method in compliance with the provisions of IAS 12: Income Taxes. The company's policy of recognition of deferred tax assets/ liabilities is based on temporary differences (Taxable or deductible) between the carrying amount (Book value) of assets and liabilities for financial reporting purpose and its tax base, and accordingly, deferred tax income/ expenses has been considered to determine net profit after tax and earnings per shares (EPS). In BPL's case deferred tax arises due to the difference in the carrying amount and the tax base value of the Property, Plant & Equipment and Gratuity provisions.

A deferred tax asset is recognized to the extent that it is probable that future taxable profit will be available, against which temporary differences can be utilized. Deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### 3.10. Other Income

#### Dividend

Cash dividend income on investment in shares is recognized on approval of said dividend in the annual general meeting. Stock dividend income (Bonus Shares) is not considered as revenue.

## **Export Incentives**

Cash Incentives for export are recognized when all conditions as laid done in the relevant incentive scheme including receipt of export remittances are satisfied and the right to claim the incentives are established

#### Rovalty

Royalty income is accounted for on accrual basis on fulfillment of the terms laid in the agreement between the contracting parties giving BPL the right to claim the Royalty.

#### **Toll Income**

Toll income is recognized when services are delivered and there remains no unfulfilled obligation in connection with the service.

#### **Interest Income**

Interest income is recognized on accrual basis.

#### 3.11. Borrowing Cost

Borrowing costs are recognized as expenses in the period in which they are incurred excepting those that qualifies for capitalization under IAS 23: Borrowing Costs.

## 3.12. Employee Benefits

The company maintains both defined contribution plan and defined benefit plan for its eligible permanent employees. The eligibility is determined according to the terms and conditions set forth in the respective deeds.

The company has accounted for and disclosed employee benefits in compliance with the provisions of IAS 19: Employee Benefits. The cost

of employee benefits is charged off as revenue expenditure in the period to which the contributions relate. The company's employee benefits include the following:

#### 3.12.1. Defined Contribution Plan (Provident Fund)

The company has a registered provident fund scheme (Defined Contribution Plan) for employees of the company eligible to be members of the fund in accordance with the rules of the provident fund constituted under an irrevocable trust. Employees contribute 10% of their basic salary to the provident along with the Company that makes an equal contribution.

The company recognizes contribution to defined contribution plan as an expense when an employee has rendered services in exchange for such contribution. The legal and constructive obligation is limited to the amount it agrees to contribute to the fund.

#### 3.12.2. Defined Benefit Plan (Gratuity)

This represents unfunded gratuity scheme for its permanent employees. Though no valuation was done to quantify actuarial liabilities as per the IAS 19: Employee Benefits, such valuation is not likely to yield a result significantly different from the current provision.

#### 3.12.3. Contribution to Workers' Profit Participation and Welfare Funds

This represents 5% of net profit before tax contributed by the company as per provisions of the Bangladesh Labor (amendment) Act 2013 and is payable to workers as defined in the said law.

#### 3.12.4. Short-term employee benefits

Short-term employee benefits include salaries, bonuses, leave encashment, etc. Obligations for such benefits are measured on an undiscounted basis and are expensed as the related service is provided.

#### 3.12.5. Insurance Scheme

Employees of the company are covered under insurance schemes.

#### 3.13. Share Premium

The Share Premium shall be utilized in accordance with the provisions of the Companies Act, 1994 and as per direction of the Securities and Exchange Commission in this respect.

## 3.14. Proposed Dividend

The amount of proposed dividend is not accounted for but disclosed in the notes to the accounts in accordance with the requirements of the International Accounting Standard (IAS) 1: Presentation of Financial Statements. Also the proposed dividend is not considered as liability in accordance with the requirement of International Accounting Standard (IAS) 10: Events After The Reporting Period, because no obligation exists at the time of approval of accounts and recommendation of dividend by the Board of Directors.

## 3.15. Earnings per Share (EPS)

This has been calculated in compliance with the requirements of IAS 33: Earnings Per Share by dividing the basic earnings by the weighted average number of ordinary shares outstanding during the year.

#### **Diluted Earnings per Share**

No diluted EPS is required to be calculated for the year as there was no scope for dilution during the year under review.

#### 3.16. Foreign Currency Transactions

Foreign currency transactions are recorded at the applicable rates of exchange ruling at the transaction date.

The monetary assets and liabilities, if any, denominated in foreign currencies at the financial position date are translated at the applicable rates of exchanges ruling at that date. Exchange differences are charged off as revenue expenditure in compliance with the provisions of IAS 21: The Effects of Changes in Foreign Exchange Rates.

#### 3.17. Statement of Cash Flows

The Statement of Cash Flow has been prepared in accordance with the requirements of IAS 7: Statement of Cash Flows. The cash generated from operating activities has been reported using the Direct Method as prescribed by the Securities and Exchange Rules, 1987 and as the benchmark treatment of IAS 7, whereby major classes of gross cash receipts and gross cash payments from operating activities are disclosed.

#### 3.18. Events after The Reporting Period

Events after the reporting period that provide additional information about the company's position at the date of Statement of Financial Position or those that indicate that the going concern assumption is not appropriate are reflected in the financial statements. Events after reporting period that are not adjusting events are disclosed in the notes when material.

# 4 (a). Property, Plant and Equipment

As on June 30, 2019 Amount in Taka

Particulars	Land	Building and Other Constructions	Plant and Machinery	Furniture and Fixtures	Transport and Vehicle	Office Equipment	Total
Cost							
At July 01, 2018	3,343,741,442	6,794,566,920	12,154,522,473	247,566,170	926,148,671	542,239,692	24,008,785,368
Additions	-	-	1,465,749,248	18,622,458	88,962,490	25,435,247	1,598,769,443
Transferred in & Capitalized	-	703,230,227	905,532,878	1,252,298	-	1,096,395	1,611,111,798
Disposal during the Year	-	-	(21,845,168)	-	(16,485,538)	-	(38,330,706)
Cost at June 30, 2019	3,343,741,442	7,497,797,147	14,503,959,431	267,440,926	998,625,623	568,771,334	27,180,335,903
Accumulated Depreciation							
At July 01, 2018	-	1,780,559,564	5,238,747,927	104,536,829	503,064,602	334,366,427	7,961,275,349
Depreciation Charged	-	153,597,656	473,926,803	14,302,934	84,090,016	31,044,166	756,961,575
Adjustment for Assets disposed off	-	-	(8,555,677)	-	(13,851,547)	-	(22,407,224)
Accumulated Depreciation at June 30, 2019	-	1,934,157,220	5,704,119,053	118,839,763	573,303,071	365,410,593	8,695,829,700
Net Book Value June 30, 2019	3,343,741,442	5,563,639,927	8,799,840,378	148,601,163	425,322,552	203,360,741	18,484,506,203
Capital Work in Progress							13,724,933,841
Carrying Value as on June 30, 2019							32,209,440,044

Assets include leasehold assets of Tk. 1,331,967,914 at cost and Tk. 932,076,886 at carrying value.

## As on June 30, 2018

Particulars	Land	Building and Other Constructions	Plant and Machinery	Furniture and Fixtures	Transport and Vehicle	Office Equipment	Total
Cost							
At July 01, 2017	3,343,741,442	6,791,103,860	12,032,024,319	225,416,905	773,503,897	514,935,182	23,680,725,605
Additions	-	3,463,060	153,477,707	22,149,265	155,989,774	27,304,510	362,384,316
Disposal during the Year	-	-	(30,979,553)	-	(3,345,000)	-	(34,324,553)
Cost at June 30, 2018	3,343,741,442	6,794,566,920	12,154,522,473	247,566,170	926,148,671	542,239,692	24,008,785,368
Accumulated Depreciation							
At July 01, 2017	-	1,620,406,516	4,766,780,484	91,105,709	439,348,695	302,679,677	7,220,321,081
Depreciation Charged	-	160,153,048	501,033,877	13,431,120	66,773,574	31,686,750	773,078,369
Adjustment for Assets disposed off	-	-	(29,066,434)	-	(3,057,667)	-	(32,124,101)
Accumulated Depreciation at June 30, 2018	-	1,780,559,564	5,238,747,927	104,536,829	503,064,602	334,366,427	7,961,275,349
Net Book Value June 30, 2018	3,343,741,442	5,014,007,356	6,915,774,546	143,029,341	423,084,069	207,873,265	16,047,510,019
Capital Work in Progress							12,597,594,779
Carrying Value as on June 30, 2018	Carrying Value as on June 30, 2018 28,645,104,79						

		Amount in Taka
Capital Work in Progress is arrived at as follows:	June 30, 2019	June 30, 2018
Opening Balance	12,597,594,779	8,012,063,489
Addition during the year	2,738,450,860	4,585,531,290
	15,336,045,639	12,597,594,779
Transferred & Capitalized	(1,611,111,798)	-
Building and Other Constructions	(703,230,227)	-
Plant & Machinery	(905,532,878)	-
Furniture & Fixture	(1,252,298)	
Office Equipment	(1,096,395)	
Closing balance at end of year	13,724,933,841	12,597,594,779

## 4 (b). Revaluation Surplus

S.F. Ahmed & Co, Chartered Accountants and Valuers revalued the land, building and plant & machinery of the Company as of December 31, 2008, following "Current Cost Method". Such revaluation resulted into a revaluation surplus aggregating Tk. 1,711,174,747. Current balance is arrived at as follows:

Opening Balance	1,159,277,845	1,190,203,818
Adjustment for depreciation on revalued assets	(9,175,291)	(10,382,600)
Adjustment for Deferred Tax on revalued assets	(18,249,550)	(20,543,373)
	1,131,853,004	1,159,277,845

# **5. Intangible Assets**

Particulars	Product development, Licensing and Marketing Rights	ERP Project	Total
Cost			
As on July 01, 2018	509,988,617	147,447,850	657,436,467
Addition During the year	108,963,430	19,655,852	128,619,282
As on June 30, 2019	618,952,047	167,103,702	786,055,749
Amortization			
As on July 01, 2018	131,741,051	-	131,741,051
Amortized During the year	44,193,000	-	44,193,000
As on June 30, 2019	175,934,051	-	175,934,051
Balance as on June 30, 2019	443,017,996	167,103,702	610,121,698
Balance as on June 30, 2018	378,247,566	147,447,850	525,695,416

## 6. Investment in Subsidiaries

June 30, 2019 June 30, 2018

2,125,186,000
19,999,900

2,145,185,900

Amount In Taka

2,125,186,000

Nuvista Pharma Ltd. Beximco Pharma API Limited

- (a) The Company acquired 10,013,474 shares of Nuvista Pharma Ltd (NPL) representing 85.22% of the Paid Up Capital of NPL. The acquisition was completed on April 2, 2018. The investment in subsidiary represents the Purchase Consideration paid for the aforesaid acquisition and includes an amount of Tk. 31,336,000 paid as share transfer fee to the Registrar of Joint Stock Companies and Firms.
- (b) Beximco Pharma API Limited (API) was formed with a paid up capital of Tk. 20,000,000 divided into 2,000,000 shares of Tk. 10 each, all of which excepting 10 shares are held by Beximco Pharmaceuticals Ltd (BPL). To comply with the regulatory requirement a nominal 10 shares has been issued to an individual.
- (c) Investment in subsidiaries has been accounted for using cost method as per IAS 27.10(a): Separate Financial Statements, in preparing financial statements of the company.

## 7. Investment in Associates

	Balance	Adjustment during	Balance
	July 01, 2018	the Year	June 30, 2019
BioCare Manufacturing SDN.BHD., Malaysia	30,749,850	(1,424,130)	29,325,720

This represents 1,500,000 Ordinary Shares of Malaysian Ringgit (RM) 1 each issued to Beximco Pharmaceuticals Ltd. by BioCare Manufacturing Sdn Bhd ("BioCare"), Malaysia. Beximco Pharmaceuticals Ltd. was issued 30% of the equity share of the Malaysian based company for providing full technical support to set up a manufacturing facility in Seri Iskandar Pharmaceutical Park, Perak, Malaysia and to produce specialized pharmaceutical products. BioCare is considered to be an associate of BPL as per IAS 28: Investment in Associates and Joint Ventures. The Company adopted Cost method for the investment as per IAS 27: Separate Financial Statements and therefore unrealized exchange fluctuation gain accounted for in previous financial statements has been reversed to arrive at cost value.

#### 8. Other Investments

#### (a) Investment Details ( Taka):

	Balance July 01, 2018	Addition/ Adjustment Unrealised Gain/ (Loss)	Balance June 30, 2019
(i) Bangladesh Export Import Co. Ltd. (Note C)	4,188,358	(428,429)	3,759,929
(ii) Central Depository Bangladesh Ltd. (CDBL)	1,569,450	-	1,569,450
	5,757,808	(428,429)	5,329,379

#### (b) Number of Shares:

	Balance July 01, 2018	Addition/ Adjustment Stock Dividend	Balance June 30, 2019
(i) Bangladesh Export Import Co. Ltd.	159,861	7,993	167,854
(ii) Central Depository Bangladesh Ltd. (CDBL)	571,182	-	571,182

- (c) The shares of Bangladesh Export Import Co. Ltd. are listed in Dhaka and Chittagong Stock Exchanges. The market value of each share of Bangladesh Export Import Co. Ltd. on the last working day of the year 2018-2019 was Tk. 22.40 (2017-2018: Tk.26.20). The amount of Tk. 428.429 represents fair value loss.
- (d) Shares of Central Depository Bangladesh Ltd.(CDBL) are not traded.

9. Inventories Amount in Taka

This consists of as follows :	June 30, 2019	June 30, 2018
Finished Goods	1,155,804,007	744,138,733
Work in Process	420,135,832	205,169,517
Raw Materials	2,590,103,665	2,040,109,375
Packing Materials	1,072,840,831	939,299,203
Laboratory Chemicals	27,356,035	4,001,948
Physician Samples	85,135,960	82,714,044
R & D Materials	12,004,065	324,655
Materials in Transit	210,168,776	649,691,986
	5,573,549,171	4,665,449,461
10. Spares & Supplies This consists of as follows :		
Spares & Accessories	569,443,182	537,366,837
Stock of Stationery	13,100,977	10,936,969
Literature & Promotional Materials	132,797,157	106,477,464
	715,341,316	654,781,270

## 11. Accounts Receivable

This is net of provision for bad debts Tk. 2,193,977. Accounts receivable includes an amount of Tk. 771,731,426 (equivalent USD 9,214,704 as on June 30, 2019 (June 30, 2018: Tk. 596,463,606, USD 7,190,640) against export sales. Part of the export sales receivables are against Letter of Credit while the rest are unsecured but considered good.

Accounts Receivable also includes Tk. 2,335,457,132 due from I & I Services Ltd., who provides distribution service to the Company and a "Related Party". The maximum amount due from that company during the year was Tk. 2,348,527,632 on May 31, 2019.

No amount was due from the directors, managing agent, managers and other officers of the company and any of them severally or jointly with any other person.

This is unsecured, considered good and consists of as follows:	June 30, 2019	June 30, 2018
Clearing & Forwarding	159,119,478	162,932,842
VAT	306,316,482	188,082,567
Claims Receivable	6,320,466	19,642,831
Security Deposit & Earnest Money	62,559,041	47,836,614
Lease Deposit	10,821,850	17,600,613
Capital Expenditure/ Project	224,723,000	108,792,585
Expenses	253,580,629	131,833,344
Bank Guarantee Margin	37,773,704	27,004,835
Advance against Salary	152,573,688	116,813,989
Rent Advance	13,420,366	11,608,729
Motor Cycle	199,755,875	180,739,474
Raw & Packing Material	592,000,065	735,793,984
Prepaid Insurance	160,757,931	197,698,816
Overseas Liaison Office	35,318,373	32,698,675
Others	57,999,873	87,761,063
	2,273,040,821	2,066,840,961

- (a) The maximum amount due from the employees during the year was Tk. 162,593,348 on April 30, 2019.
- (b) No amount was due from the directors, managing agent, managers and other officers of the company and any of them severally or jointly with any other person, except as stated above.
- (c) Prepaid Insurance includes the insurance premium paid to German Export Credit Agency Euler Hermes Aktiengesellschaft, Hamburg for guarantee of the project loan which is an integral part of the overseas loan financing agreement with ODDO BHF Aktiengesellshaft, Frankfurt, Germany. Expired portion of the prepaid insurance has been capitalized.

#### 13. Short Term Investment

This represents the Company's temporary investment with Bangladesh Export Import Company Limited (Beximco Ltd.), carrying interest 1% above bank interest rate.

## 14. Cash and Cash Equivalents

	June 30, 2019	June 30, 2018
This consists of as follows:		
(a) Cash in Hand (including Imprest Cash)	235,175,572	191,916,333
(b) Cash at Bank:		
(i) Current & FC Account	310,734,039	142,718,744
(ii) FDR Account	36,396,437	34,473,477
	582,306,048	369,108,554

# **15. Issued Share Capital**

Amount in Taka

#### A. Authorized:

Ordinary Shares of Tk. 10/- each
Fully convertible 5 % Preference Shares of Tk. 100/- each

June 30	), 2019	June 3	30, 2018
No. of Shares	Taka	No. of Shares	Taka
1,000,000,000 50,000,000	10,000,000,000 5,000,000,000	500,000,000 41,000,000	5,000,000,000 4,100,000,000
	15,000,000,000		9,100,000,000

During the year the company amended it's Memorandum and Articles of Association and increased it's Authorized Share Capital as stated above.

## B. Issued, Subscribed and Paid-up:

	June 30, 2019	June 30, 2018
51,775,750 shares of Tk. 10/- each fully paid-up in cash	517,757,500	517,757,500
316,538,298 Bonus Shares of Tk. 10/- each	3,165,382,980	3,165,382,980
5,951,250 Shares of Tk. 10/- each issued in Exchange of Shares of Beximco Infusions Ltd.	59,512,500	59,512,500
31,291,147 Shares issued on conversion of Preference Shares	312,911,470	312,911,470
	4,055,564,450	4,055,564,450

5,951,250 Ordinary Shares of Tk. 10 each were issued to the shareholders of Beximco infusions Ltd. on it's merger with Beximco Pharmaceuticals Ltd. In 2005.

41,000,000 fully convertible 5% preference shares of Tk. 100 each were issued in 2009. 50% of the preference shares were converted into 16,169,191 ordinary shares of Tk. 10 each on February 1, 2010. The rest 50% were converted into 15,121,956 ordinary shares of Tk. 10 each on May 2, 2010.

## C. Composition of Shareholding of Ordinary Shares:

	June 30	June 30, 2019		June 30, 2018	
	No. of shares	% of Share Capital	No. of shares	% of Share Capital	
Sponsors:					
A S F Rahman	8,235,353	2.03	8,235,353	2.03	
Salman F Rahman	8,254,632	2.04	8,254,632	2.04	
Other Director and Associates	37,019,789	9.13	36,999,784	9.12	
	53,509,774	13.19	53,489,769	13.19	
Public Issue:					
GDRs- AIM of London Stock Exchange	90,943,627	22.42	90,943,627	22.42	
Foreign Investors' Shareholdings (DSE/CSE)	60,060,586	14.81	74,469,959	18.36	
Institutions (ICB, ICB Investors Accounts & Others)	136,573,957	33.68	119,603,843	29.49	
Individual Share Holders	64,468,501	15.91	67,049,247	16.54	
	352,046,671	86.81	352,066,676	86.81	
	405,556,445	100	405,556,445	100	

#### D. Distribution Schedule of Ordinary Shares:

Range of Holdings	No. of Shar	reholders	% of Sha	reholders	Number of Shares		% of Share Capital	
In number of shares	June 30, 2019	June 30, 2018	June 30, 2019	June 30, 2018	June 30, 2019	June 30, 2018	June 30, 2019	June 30, 2018
1 to 499	41,958	43,579	74.69%	75.16%	5,876,193	6,030,643	1.45%	1.49%
500 to 5,000	12,144	12,360	21.62%	21.32%	17,827,041	18,111,978	4.40%	4.47%
5,001 to 10,000	980	969	1.74%	1.67%	7,015,971	6,952,640	1.73%	1.71%
10,001 to 20,000	469	478	0.83%	0.82%	6,683,931	6,834,127	1.65%	1.69%
20,001 to 30,000	154	147	0.27%	0.25%	3,819,206	3,629,536	0.94%	0.89%
30,001 to 40,000	77	72	0.14%	0.12%	2,686,413	2,493,725	0.66%	0.61%
40,001 to 50,000	70	60	0.12%	0.10%	3,220,468	2,724,479	0.79%	0.67%
50,001 to 100,000	121	116	0.22%	0.20%	8,692,718	8,267,895	2.14%	2.04%
100,001 to 1,000,000	163	163	0.29%	0.28%	51,410,310	48,891,611	12.68%	12.06%
Over 1,000,000	41	38	0.07%	0.07%	298,324,194	301,619,811	73.56%	74.37%
Total	56,177	57,982	100%	100%	405,556,445	405,556,445	100%	100%

#### E. Market Price of Ordinary Shares:

The shares are listed in the Dhaka and Chittagong Stock Exchanges of Bangladesh and GDRs in the AIM of London Stock Exchange. Price of each Share/ GDRs on the last working day of the year were:

		June 30, 2019	June 30, 2018
Dhaka	Tk.	83.50	93.90
Chittagong	Tk.	84.30	94.70
AIM	GBP	0.389	0.510

#### F. Option on unissued Ordinary Shares:

There is no option on unissued shares as on June 30, 2019.

## 16. Excess of Issue Price over Face Value of GDRs

This represents the issue price of 28,175,750 GDRs at Tk. 2,244,080,670 net off face value of underlying shares against GDRs and GDR issue expenses.

## 17. Long Term Borrowings - Net of Current Maturity

(a) This is arrived at as follows:		Amount in Taka
	June 30, 2019	June 30, 2018
Project Loan - ODDO BHF Aktiengesellshaft, Frankfurt, Germany	1,974,611,879	2,809,556,317
Obligation Under Finance Leases	239,710,340	280,596,178
AB Bank	330,410,281	759,326,232
	2,544,732,500	3,849,478,727

## (b) Project Loan - ODDO BHF Aktiengesellshaft, Frankfurt, Germany

This represents part of the foreign currency loan of US\$ 51.559 million sanctioned by ODDO BHF Aktiengesellshaft, Frankfurt, Germany to partially finance the machinery and equipment to be procured for expansion and diversification project being implemented by the company. The loan has exclusive first charge by way of hypothecation against the machinery and equipment being procured under the finance. It carries interest @ 6 month's USD LIBOR plus 2.25% per annum.

		Amount in Taka
( c ) Obligation Under Finance Leases	June 30, 2019	June 30, 2018
Gross Finance Lease - minimum lease Liability:		
Within one year	214,912,775	260,426,903
Within two to five years	286,763,966	336,141,714
Total	501,676,741	596,568,617
Less future finance charges on finance lease liability	(97,808,499)	(114,965,180)
Present Value of Finance Lease liability	403,868,242	481,603,437
This consists of as follows:		
Within one year	164,157,902	201,007,259
Within two to five years	239,710,340	280,596,178
Present Value of Finance Lease liability	403,868,242	481,603,437

## (d) A B Bank

This loan is payable in quarterly installments and is secured by paripassu hypothecation along with Janata Bank on all fixed and floating assets of the Company excepting the machinery and equipment financed by ODDO BHF Aktiengesellshaft, Frankfurt, Germany.

# 18. Liability for Gratuity and WPPF & Welfare Funds

Liability for gratuity is the amount payable to the permanent employees at the time of separation from the company. The liability for WPPF refers to the undistributed portion of Workers' Profit Participation and Welfare Fund lying with the company. Further detail is available at Note 3.12

## (a) Gratuity Payable

Opening Balance	660,004,303	529,565,300
Provisions during the year	306,176,739	155,686,017
	966,181,042	685,251,317
Paid during the year	(32,743,298)	(25,247,014)
Closing balance at end of the Year	933,437,744	660,004,303
(b) Workers Profit Participation and Welfare Fund	815,463,050	564,457,967
	1,748,900,794	1,224,462,270
19. Deferred Tax Liability		
Opening Balance	1,889,823,385	1,852,665,968
Addition during the Year :		
Deferred Tax on Assets (cost basis)-Note : 34 (b)	94,498,243	16,614,044
Deferred Tax on revalued amount	18,249,550	20,543,373
Closing Balance at end of the Year	2,002,571,178	1,889,823,385

## **20. Short Term Borrowings**

Janata Bank Ltd. - Cash Credit-Hypothecation Loan AB Bank Liability for UPAS Letter of credit

Amount in Taka
June 30, 2018
3,897,681,180
-
1,064,417,066
4,962,098,246

- (a) Short term borrowings from Janata Bank represents revolving credit facilities renewable annually. The borrowing carries 9% interest.
- (b) Loan from AB Bank represents the Time Loan taken by the company to settle UPAS/Deferred LC liabilities related to import of various project materials other than machinery and equipment for different projects under implementation.
- (c) The loan with Janata Bank and AB Bank is secured by paripassu hypothecation of fixed and floating assets of the company excepting the machinery and equipment financed by ODDO BHF Aktiengesellshaft, Frankfurt, Germany.

## 21. Long Term Borrowings-Current Maturity

This consists of as follows and is payable within next twelve months from the Balance Sheet date:

Project Loan - ODDO BHF Aktiengesellshaft, Frankfurt, Germany	860,104,664	852,470,599
Obligation Under Finance Leases	164,157,902	201,007,259
AB Bank	462,991,847	400,341,697
	1,487,254,413	1,453,819,555
22. Creditors and Other Payables		

	1,037,089,244	939,538,235
Others	90,788,026	138,649,988
Advance Against Sales	23,952,936	43,576,730
Provident Fund	403,722,991	188,151,262
Goods & Services	518,625,291	569,160,255

## 23. Accrued Expenses

This is unsecured, falling due within one year and consists of as follows:

For Expenses	300,660,035	136,464,535
Workers' Profit Participation and Welfare Funds (current year)	195,518,256	166,983,289
	496,178,291	303,447,824

# 24. Income Tax Payable

Amount in Taka

June 30, 2019 June 30, 2018

Opening Balance	433,416,452	420,924,678
Provision for the year	809,208,912	790,580,483
Short / (Excess) Provision for previous year	(16,843,012)	-
	1,225,782,352	1,211,505,161
AIT & Treasury deposits during the year	(1,058,484,114)	(778,088,709)
	167,298,238	433,416,452

## 25. Net Sales Revenue

This consists of as follows :	July 2018 -	July 2017 -
	June 2019	June 2018

 Domestic
 18,653,698,522
 15,903,750,112

 Export
 2,502,632,517
 1,476,977,889

 21,156,331,039
 17,380,728,001

## Sales represents:

	Quantity		
Product Category	Unit	July 2018 - June 2019	July 2017 - June 2018
Tablet, Capsule, Suppository & DPI	Million pcs.	5,778.50	4,520.25
Liquid, Cream and Ointment, Suspension, IV Fluid, Amino Acid, Ophthalmic, Nebulizer Solution, Injectable,Inhaler and Insulin	Million pcs.	111.96	97.08
Diet Care Products	Pcs	6,572	21,566
Active Pharmaceutical Ingredients	Kg	163,538	141,374
Liquid Nitrogen	Liter	379,012	437,986

b) Foreign Currency equivalent of Export was US\$ 30,064,573 in 2018-19 as against US\$ 17,953,810 in 2017-18.

## 26. Cost of Goods Sold

This is made-up as follows :		
Work-in-Process (Opening)	205,169,517	110,263,528
Materials Consumed (Note: 27)	9,461,947,813	7,174,927,962
Factory Overhead (Note: 28)	2,749,978,649	2,462,809,815
Total Manufacturing Cost	12,417,095,979	9,748,001,305
Work-in-Process (Closing)	(420,135,832)	(205,169,517)
Cost of Goods Manufactured	11,996,960,147	9,542,831,788
Finished Goods (Opening)	744,138,733	648,654,846
Finished Goods available	12,741,098,880	10,191,486,634
Cost of Physician Sample transferred to Sample Stock	(219,365,187)	(191,843,220)
Finished Goods (Closing)	(1,155,804,007)	(744,138,733)
	11,365,929,686	9,255,504,681

a) Revenue consists of sales of pharmaceutical formulation products of wide range of therapeutic categories in different dosage forms and strengths and Active Pharmaceutical Ingredients (APIs). The quantity sold under different broad categories are as follows:

Amount in Taka

Stock as June 30, 2019	Unit	Quantity	Value (Tk.)
Tablet, Capsule, Suppository & DPI	Million pcs.	601.66	655,507,429
Liquid, Cream and Ointment, Suspension, IV Fluid, Amino Acid, Ophthalmic, Nebulizer Solution, Injectable, Inhaler and Insulin	Million pcs.	9.81	471,081,153
Active Pharmaceutical Ingredients	Kg	9,390	29,215,425
			1,155,804,007

Stock as June 30, 2018	Unit	Quantity	Value (Tk.)
Tablet, Capsule, Suppository & DPI	Million pcs.	419.50	438,495,650
Liquid, Cream and Ointment, Suspension, IV Fluid, Amino Acid, Ophthalmic, Nebulizer Solution, Injectable and Inhaler	Million pcs.	7.20	276,721,452
Active Pharmaceutical Ingredients	Kg	9,592	26,362,126
Diet Care Products	Pcs	4,918	2,559,505
			744,138,733

# 27. Materials Consumed

	July 2018 - June 2019	July 2017 - June 2018
This is made-up as follows :		
Opening Stock	2,983,410,526	1,745,626,100
Purchase	10,168,837,818	8,412,712,388
Closing Stock	(3,690,300,531)	(2,983,410,526)
	9,461,947,813	7,174,927,962
28. Factory Overhead		
Salary & Allowances	1,027,826,755	861,570,554
Repairs and Maintenance	266,430,909	204,042,376
Insurance Premium	29,239,356	22,183,717
Municipal Tax & Land Revenue	1,743,735	2,508,685
Advertisement	39,992	196,960
Registration & Renewals	12,214,261	13,724,885
Travelling & Conveyance	10,510,955	9,364,755
Entertainment	1,892,086	1,799,806
Research and Development	259,057,257	216,131,607
Printing & Stationery	28,098,315	22,062,770
Telephone, Internet & Postage	9,563,197	9,211,158
Toll Expense	217,766,232	211,932,071
Electricity, Gas & Water	145,518,810	135,414,774
Training & Conference	5,847,370	4,961,417
Plant Certification and Regulatory Approvals	26,970,395	26,780,147
Depreciation	685,050,226	699,635,924
Security Expenses	19,223,665	15,870,697
Other Expenses	2,985,133	5,417,512
	2,749,978,649	2,462,809,815

- (a) Salary and allowances include Company's Contribution to provident fund amounting to Tk. 19,649,274.
- (b) Repairs and maintenance includes maintenance of office, premises, vehicles, building, equipment and other infrastructures. Also included therein imported stores and spares that has been consumed during the year.
- (c) Other expenses does not include any item exceeding 1% of total revenue.

## 29. Administrative Expenses

Amount in Taka

	July 2018 - June 2019	July 2017 - June 2018
Salary & Allowances	369,071,303	299,668,418
Rent	10,998,853	11,320,578
Repairs and Maintenance	47,635,169	48,306,306
Registration & Renewals	11,157,571	8,507,108
Travelling & Conveyance	29,680,929	26,412,385
Entertainment	6,875,109	6,605,694
Printing & Stationery	6,145,732	5,965,303
Audit Fee	1,700,000	1,600,000
Telephone, Internet & Postage	6,637,613	6,036,768
Electricity, Gas & Water	13,282,061	12,688,120
Legal & Consultancy	9,670,609	8,104,405
Business Acquisition Cost	2,876,555	12,619,081
Company Secretarial, Regulatory Fee and AGM Expense	27,156,197	32,250,219
Advertisement	72,068	413,705
Training & Conference	11,104,287	9,504,679
Depreciation	26,493,655	27,057,743
Board Meeting Attendance Fee	838,950	468,564
Security Expenses	9,011,269	9,619,633
Other Expenses	72,954,974	68,036,920
	663,362,904	595,185,629

<sup>(</sup>a) Salary and allowances include Company's Contribution to provident fund amounting to Tk. 7,534,461.

<sup>(</sup>b) Repairs and maintenance includes maintenance of office, premises, vehicles, building, equipment and other infrastructures.

<sup>(</sup>c) Remuneration is paid to the Directors for attending Board and Audit Committee Meetings.

<sup>(</sup>d) Other expenses does not include any item exceeding 1% of total revenue.

# **30. Selling, Marketing and Distribution Expenses**

Amount in Taka

	July 2018 - June 2019	July 2017 - June 2018
Salary & Allowances	1,505,566,145	1,212,995,091
Rent	82,061,605	77,134,110
Repairs and Maintenance	9,193,359	8,301,461
Travelling & Conveyance	456,534,374	424,569,958
Entertainment	53,789,575	53,216,266
Printing & Stationery	35,647,182	40,282,407
Telephone, Internet & Postage	21,656,034	17,357,357
Electricity, Gas & Water	9,779,736	9,364,325
Market Research & New Products	49,003,151	48,764,784
Training & Conference	98,146,246	96,624,078
Insurance Premium	30,611,846	30,946,509
Sample Expense	277,485,580	261,921,844
Sales & Market Promotion Expenses	450,959,074	421,085,672
Pharmacovigilance	11,394,312	10,893,311
Literature/News Letter	188,842,902	128,227,175
Registration & Renewals	86,136,878	54,760,086
Export Insurance, Freight and C&F Expenses	273,539,867	120,383,504
Distribution Commission	260,673,378	234,392,430
Delivery Expense	315,948,856	179,142,387
Depreciation & Amortization	89,610,694	90,578,669
Security Expenses	18,179,874	15,870,697
Bad Debts	2,193,977	-
Other Expenses	1,310,119	11,625,705
	4,328,264,764	3,548,437,826

<sup>(</sup>a) Salary and allowances include Company's Contribution to provident fund amounting to Tk. 32,196,434.

<sup>(</sup>b) Distribution commission relates to I & I Services Ltd., a "Related Party" for local sales of formulation products.

<sup>(</sup>c) Repairs and maintenance includes maintenance of office, premises, vehicles, building, equipment and other infrastructures.

<sup>(</sup>d) Sample expense includes VAT on sample and related dispatch expense.

<sup>(</sup>e) Other expenses does not include any item exceeding 1% of total revenue.

31. Other Income		Amount in Taka
	July 2018 - June 2019	July 2017 - June 2018
Interest Income	36,457,527	54,928,425
Dividend Income	1,491,901	1,504,092
Royalty	104,779,694	6,093,728
Technology Transfer Income	-	18,145,620
Income From sale of Product Dossier	-	4,959,000
Distribution Commission	91,886,707	22,851,313
Cash Incentive on Export	23,646,180	-
Exchange Rate Fluctuation Gain / (Loss)	(20,010,341)	(42,662,242)
Income from sale of materials	5,588,720	-
Profit/(Loss) on Sale of Fixed Assets (Note 41)	1,344,146	(846,352)
	245,184,534	64,973,584

- a. Taka 8,838,005 of the Royalty income comes from licensing of four of the BPL products given to Nuvista Pharma Limited while the remaining amount is from overseas business.
- b. The Distribution Commission is received from the subsidiary company Nuvista Pharma Limited for providing delivery of Nuvista's products using the BPL's distribution network across the country as per the agreement entered into between the companies on an arm's length basis.
- c. In December 2018, Government declared 10% incentives on FOB value of export of finished pharmaceutical formulation products subject to fulfillment of certain conditions. The incentive claimable during the reporting period as per the eligibility criteria has been accrued and accounted for. Further details are available in Note 3.10.
- d. Exchange rate fluctuation gains has been netted off with the Exchange rate fluctuation losses. An exchange loss of Tk. 25,559,859 has been accounted for the translation of outstanding foreign currency loan from ODDO BHF Aktiengesellshaft, Frankfurt, Germany at the exchange rate prevailing on the financial position date.

## **32. Finance Cost**

Interest on Working Capital Loan	734,759,832	361,626,873
Interest on Project / Consortium Loan	-	(21,183,793)
Interest on Lease Finance	59,643,281	73,199,604
Interest on Loan from PF, WPPF & Welfare Fund	128,075,983	85,080,425
Other Bank Charges	15,595,750	13,376,260
	938,074,846	512,099,369

## 33. Contribution to WPPF & Welfare Funds

This represents statutory contribution by the company as per Bangladesh Labour Act (amendment) 2013. The amount is computed @ 5% of net profit before tax (but after charging such contribution).

34. Income Tax Expenses		Amount in Taka
	July 2018 - June 2019	July 2017 - June 2018
This consists of as follows:		
(a) Current Tax		
(i) Tax provision for current Year (Note 3.9)	809,208,912	790,580,483
(ii) Short/(Excess) Provision for earlier year	(16,843,012)	-
	792,365,900	790,580,483
(b) Deferred Tax Expense	94,498,243	16,614,044
	886,864,143	807,194,527
Deferred Tax Expense is arrived at as follows:		
Property, Plant & Equipment ( Difference in book value & Tax base)	8,943,722,454	8,219,297,841
Deferred liability (Gratuity)	(933,437,744)	(660,004,303)
Temporary Difference	8,010,284,710	7,559,293,538
Tax Rate	25%	25%
Deferred Tax Liability at end of the year	2,002,571,178	1,889,823,385
Deferred Tax Liability at beginning of the year	1,889,823,385	1,852,665,968
Change in Deferred Tax Liability	112,747,793	37,157,417
Deferred tax on Revaluation Surplus	(18,249,550)	(20,543,373)
Deferred Tax charged to profit or Loss and Other Comprehensive Income	94,498,243	16,614,044

Profit before Tax
Applicable Tax
Effect of lower rate on Export Profit excluding Cash Incentive
Effect of lower rate on cash incentive
Effect of lower rate on dividend income
Effect of permanent disallowances
Tax impact of prior year adjustment
Others

	2018-19		2017-18
%	Tk.	%	Tk.
	3,910,365,117		3,366,165,790
25.00%	977,591,279	25.00%	841,541,448
-2.42%	(94,689,032)	-1.70%	(57,232,893)
-0.09%	(3,546,927)	0.00%	0
-0.00%	(74,595)	-0.00%	(75,205)
1.09%	42,675,980	1.29%	43,504,550
-0.43%	(16,843,012)	0.00%	0
-0.47%	(18,249,550)	-0.61%	(20,543,373)
22.68%	886,864,143	23.98%	807,194,527

- a. Export Profits are subject to 12.5% Tax rate
- b. 10% Tax deductible at source on the incentives is final tax liability on such income as per the Income Tax regulations
- c. Dividend Income is taxable @ 20%

**Income Tax Expense** 

**Reconciliation of Effective tax rate** 

d. Permanent disallowances relates to excess of sample expenses over the allowable ceilings under Income Tax regulations

## 35. Other Comprehensive Income - Unrealized Gain/(Loss)

 Fair Value Gain/(Loss) on Investment in Listed Shares
 (428,429)
 (942,433)

 Exchange Rate Fluctuation Gain or loss/adjustment (Note: 7)
 (1,424,130)
 1,424,130

 (1,852,559)
 481,697

36. Earnings Per Share (EPS)		Amount in Taka
	July 2018- June 2019	July 2017- June 2018
(a) Earnings attributable to the Ordinary Shareholders Tk.	3,023,500,974	2,558,971,263
(b) Weighted average number of Shares outstanding during the year (Note 3.15)	405,556,445	405,556,445
Earnings Per Share (EPS)  Tk.	7.46	6.31
37. Net Asset Value (NAV) Per Share		
	June 30, 2019	June 30, 2018
Total Assets	47,792,895,230	42,165,015,439
Less Total Liabilities	(18,192,051,990)	(15,060,625,508)
Net Assets	29,600,843,240	27,104,389,931
Number of Shares at Financial Position date	405,556,445	405,556,445
Net Asset Value (NAV) Per Share	72.99	66.83
38. Net Operating Cash Flow Per Share (NOCFPS)	July 2018- June 2019	July 2017- June 2018
Net Cash Generated from Operating Activities	2,726,457,706	1,848,067,034
Number of Ordinary Shares at Financial Position date	405,556,445	405,556,445
Net Operating Cash Flow Per Share (NOCFPS)	6.72	4.56
39. Reconciliation of Net Profit with Cash Flows from Operating A		
Profit after Tax	3,023,500,974	2,558,971,263
Adjustment to reconcile net profit to net cash provided by operating activities :		
Non-cash Expenses :	1,445,651,201	972,619,072
Depreciation	756,961,575	773,078,369
Amortization	44,193,000	44,193,967
Gratuity & WPPF	524,438,524	107,367,841
Technology Transfer Income -BioCare Manufacturing SDN. BHD. , Malaysia	-	(18,145,620)
Exchange rate fluctuation loss on Foreign Currency Bank Loan	25,559,859	49,510,471
Deferred tax	94,498,243	16,614,044
Non-operating items:	(3,051,665)	(657,740)
Dividend Income	(1,491,901)	(1,504,092)
Profit on sale of Fixed Assets	(1,344,146)	846,352
Effect of exchange rate changes on Cash and Cash Equivalents	(215,618)	-
Changes in working Capital	(1,739,642,804)	(1,682,865,561)
(Increase)/Decrease in Inventories	(908,099,710)	(1,197,360,400)
(Increase)/Decrease in Inventories (Increase)/Decrease in Spares & Supplies	(60,560,046)	(18,678,378)
(Increase)/Decrease in Spares & Supplies (Increase)/Decrease in Accounts Receivable	(588,946,450)	(569,604,280)
(Increase)/Decrease in Loans, Advances & Deposits	(206,199,860)	(369,161,543)
Increase/(Decrease) in Creditors and Other Payables	97,551,009	401,374,456
Increase/(Decrease) in Accrued Expenses	192,730,467	58,072,810
Increase/(Decrease) in Income Tax Payable	(266,118,214)	12,491,774
Net cash Generated from Operating Activities	2,726,457,706	1,848,067,034

## **40. Related Party Disclosures**

Following transactions were carried out with related parties in the normal course of business on arms length basis:

Name of Related Parties	Nature of Transactions	Value of Transaction	Balance at year end
(a) I & I Services Ltd.	Local Delivery Distribution Commission	22,217,416,177 260,673,378	2,335,457,132
(b) Bangladesh Export Import Co. Ltd	Short Term Investment & Interest there on	16,032,638	323,364,536
(C) Nuvista Pharma Ltd	Toll Expense Cost of Service Transfer/Purchase of Material Transfer/sales of Material and Assets	9,093,735 36,914,574 19,432,198 48,328,432	1,767,727 10,628,065 1,493,892 217,748
	Distribution Commission Income	91,886,707	8,165,323

## 41. Particulars of Disposal of Property, Plant and Equipment

The following assets were disposed off during the year ended June 30, 2019:

Particulars of Assets	Cost	Accumulated Depreciation	Written Down Value	Sales Price	Profit / (Loss)	Mode of Disposal	Name of Parties
Plant & Machinery	21,845,168	8,555,677	13,289,491	11,469,470	(1,820,021)	Negotiation	Various Individuals
Transport & Vehicle	16,485,538	13,851,547	2,633,991	5,798,158	3,164,167	Negotiation	Various Individuals
Tk.	38,330,706	22,407,224	15,923,482	17,267,628	1,344,146		

## **42. Payment / Perquisites to Managers and Directors**

(a) The aggregate amounts paid to/ provided for the Managers and above of the company is disclosed below:

	Amount in Taka
Remuneration	295,078,120
Gratuity	21,193,747
Contribution to Provident Fund	12,661,258
Bonus	32,476,179
Medical	5,971,918
Others	8,085,290
Total	375,466,512

- (b) The above includes salary, allowances, and perquisites amounting Tk. 41,367,100 paid to the Managing Director.
- (c) This also includes Tk. 838,950 paid to Directors including indipendednt Directors for attending Board and Audit Committee meetings.
- (d) Excepting as stated above (c) no board meeting fee was paid to any directors.
- (e) No amount of money was expended by the company for compensating any member of the board for special services rendered.

## 43. Production Capacity and Utilization

Item	Unit	Production Capacity			tual uction	Cap Utiliza	acity ition
		July 18 to June 19	July 17 to June 18	July 18 to June 19	July 17 to June 18	July 18 to June 19	July 17 to June 18
Tablet, Capsule, Suppository & DPI	Million Pcs	5,560.19	4,349.64	6,125.42	4,741.32	110.17%	109.00%
Liquid, Cream and Ointment, Suspension, IV Fluid, Amino Acid, Ophthalmic, Nebulizer Solution, Injectable, Inhaler and Insulin	Million Pcs	98.99	94.49	117.28	97.83	118.48%	103.53%

Production does not include goods manufactured under contract manufacturing arrangement from third party manufacturing sites.

## **44. Capital Expenditure Commitment**

There was no capital expenditure contracted but not incurred or provided for at June 30, 2019.

## **45. Finance Lease Commitment**

At June 30, 2019, the company had annual commitment under finance leases as set out below:

	403,868,242
Leases expiring within 2-5 years (inclusive)	239,710,340
Leases expiring within 1 year	164,157,902

## 46. Claim not Acknowledged as Debt

There was no claim against the company not acknowledged as debt as on June 30,2019.

## **47. Un-availed Credit Facilities**

There is no credit facilities available to the Company under any contract, other than credit available in the ordinary course of business and not availed of as on June 30, 2019.

## 48. Payments Made in Foreign Currency:

	Foreign Currency (Equivalent US\$)	Taka
Import of Machinery, Equipment's & Spares	17,235,944	1,456,665,927
Import of Material	70,060,442	5,894,863,149
Regulatory Fees, Foreign Currency Loan repayment & Other Expenses	17,202,059	1,453,573,983

## 49. Foreign Exchange Earned / Received:

	Foreign Currency (Equivalent US\$)	Taka
(a) Collection from Export Sales	27,826,915	2,318,045,449
(b) Royalty Income	1,148,515	95,941,689

## 50. Commission / Brokerage to selling agent :

No commission was incurred or paid to any sales agent nor any brokerage or discount other than conventional trade discount was incurred or paid against sales.

## 51. Contingent Liability

The company has a contingent liability aggregating Tk.150,788,789 against disputed income tax claims for the year 1999, 2007, 2008 and 2010. The company has filed Income Tax Reference cases with the High Court Division of the supreme court against these claims.

There is also a disputed VAT claim aggregating Tk. 144,113,691 against the company. The Company own the verdict of the Appellate Tribunal in its favor. The concerned authority filed appeal to the honorable High Court against this verdict. Additionally, there are claims of custom duty aggregating Tk. 22,507,358 against the indemnity bond issued by the company in connection with import of certain plant and machinery. The company has filed writ petitions against these claims.

If any liability arises on disposal of the cases, the company shall provide for such liability in the year of final disposal.

The company also has a contingent liability to the extent of Tk. 148,347,357 for third party corporate guarantee favoring Standard Bank Ltd. Dhanmondi Branch for Beximco Engineering Limited.

## 52. Events after The Reporting Period

- (a) The directors recommended 15% cash dividend (i.e. Tk. 1.50 per share) for the year 2018-19. The dividend proposal is subject to shareholders' approval at the forthcoming Annual General Meeting.
- (b) The Company repaid Tk. 1,537,026,214 of the Time Loan of AB Bank Limited as reported in note 20.
- c) Board of Directors of Nuvista Pharma Limited has declared dividend @ 20%, (i.e. Tk. 2.00 per share) for the financial year ended on June 30, 2019. The proposed dividend are subject to approval of the shareholders of NPL in the Annual General meeting scheduled on November 28, 2019.

Excepting above, no circumstances have arisen since the date of Statement of Financial Position which would require adjustment to, or disclosure in, the financial statements or notes thereto.

## 53. Financial Risk Management

The management of company has overall responsibility for the establishment and oversight of the company's risk management framework. Risk management policies, procedures and systems are reviewed regularly to reflect changes in market conditions and the company's activities. The company has exposure to the following risks for its use of financial instruments.

Credit risk

Liquidity risk

Market risk

#### 53.01 Credit Risk

Credit risk is the risk of a financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the company's receivables. Management has a credit policy in place and exposure to credit risk is monitored on an ongoing basis. As at June 30, 2019 substantial part of the receivables are those from its related company and subject to insignificant credit risk. Risk exposures from other financial assets. i.e. Cash at bank and other external receivables are nominal.

## **53.02 Liquidity Risk**

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to managing liquidity (cash and cash equivalents) is to ensure as far as possible, that it will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions without incurring unacceptable losses or risking damage to the company's reputation. Typically, the company ensures that it has sufficient cash and cash equivalent to meet expected operational expenses including financial obligations through preparation of the cash flow forecast with due consideration of time line of payment of the financial obligation and accordingly arrange for sufficient liquidity/fund to make the expected payment within due date. In extreme stressed conditions the company may get support from the related company in the form of short term financing.

#### 53.03 Market Risk

Market risk is the risk that any change in market prices such as foreign exchange rates and interest will affect the company's income or the value of its holdings financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

#### **Currency risk**

The company is exposed to currency risk on export revenues and import of raw material, machineries and equipment. Majority of the company's foreign currency transactions are denominated in USD. Additionally the Company has foreign currency loan which shall be repaid in foreign currency. However, The Company maintains an Export Retention Quota (ERQ) account in USD where 50% of the export earnings are deposited. This partly contributes to minimize the currency risk associated with payments in foreign currency.

#### Interest rate risk

Interest rate risk is the risk that arises due to changes in interest rates on borrowing. An increase in interest rates will result in higher borrowing costs and impact the Company's profitability. The Company continuously monitors and negotiates viable deals to minimize the interest rate risk. Further, the company tries to remain at a lower level of gearing to minimize the impact of financing costs. With its strong ability to generate cash flows from operating activities, the company tries to pay off its debts on due time to minimize the impact of an increase in interest rates. The company has arrangement with banks to transfer the sales proceeds into its overdraft account on a real time basis through RTGS system to minimize borrowing cost.

The foreign currency loan is subject to floating rates of interest. The company has not entered into any type of derivative instrument in order to hedge interest rate risk as at the reporting date.

Salman F Rahman Vice Chairman Nazmul Hassan Managing Director

Nanmul Hassan

Mohammad Ali Nawaz Chief Financial Officer

Dhaka October 28, 2019



# NUVISTA PHARMA LIMITED DIRECTORS' REPORT TO THE SHAREHOLDERS

On behalf of the Board of Directors of Nuvista Pharma Limited, I am pleased to present the Directors' Report and the Audited Financial Statements for the year ended 30 June, 2019 together with the Auditors' Report thereon.

## 1. Operating Performance

I am happy to inform that we completed a good year with impressive achievement. Our sales increased by a significant 26.5% to reach at Tk. 1,669.4 million as against Tk. 1,319.9 million of previous year. After takeover, we redesigned our sales and marketing strategies, restructured the sales team, extended the distribution network and enriched the product portfolio which helped accomplish the sales growth. During the year under review, we added 8 new products which contributed Tk. 77.3 million in sales. All of our key therapeutic segments registered double digit growth.

Along with sales, we attained considerable growth in profit. The Company earned an after-tax net profit of Tk. 89.6 million in 2018-2019 as against a loss of Tk. 94.7 million in 2017-18. The net operating cash flow per share stands at Tk. 19.8 as compared to Tk. 14. 3 of last year. The net assets value per share has also increased to Tk. 46.1 in 2018-2019 from Tk. 38.5 in 2017-2018.

## 2. Board of Directors

The following persons are currently the member of the Board of Directors of the Company:

Mr. Nazmul Hassan: Chairman and Director

Begum Parag: Nominee Director, Government of Bangladesh

Mr. S. M. Rabbur Reza : Managing Director Mr. Mohammad Ali Nawaz : Director

Mr. Shah Monjurul Hoque : Independent Director

## 3. Profit and it's Appropriation

	Year ended 30 June, 2019	Year ended 30 June, 2018
Net Profit/(loss) before tax	108,379,564	(58,521,975)
Provision for tax	(18,798,639)	(36,207,899)
Net Profit/(loss) after tax	89,580,925	(94,729,874)
Unappropriated profit from previous year	133,936,896	229,846,786
Payment of dividend	(868,344)	(1,180,016)
Profit available for appropriation	222,649,477	133,936,896
Recommended for appropriation:		
Proposed dividend	(23,500,320)	(868,344)
Retained Earnings after proposed dividend	199,149,157	133,068,552

Taka

#### 4. Dividend

The Board of Directors recommends 20% cash dividend i.e. Tk. 2.00 per share for the year ended 30 June 2019 to the Shareholders, subject to the approval of the Shareholders in the AGM of the Company.

#### 5. Retirement and Re-Election of Director

The Board appointed Mr. Mohammad Ali Nawaz as Director of the Company in its meeting held on February 8, 2018 and this was subsequently approved by the shareholders in the 44th. AGM held on 25 November, 2018.

As per Article 125 and 126 of the Articles of Association of the Company Mr. Mohammad Ali Nawaz retires by rotation and being eligible, offer himself for re-election and is placed for approval by the shareholders in the AGM.

#### 6. Auditors

The existing Auditors M/s. A. Qasem & Co., Chartered Accountants, who were appointed as Auditors of the Company in the 44th. AGM of the Company have carried out the audit for the year ended 30 June, 2019.

M/s. A. Qasem & Co., Chartered Accountants, the Auditors of the Company retires at this meeting and have expressed their willingness to continue in office for the year ended on 30 June, 2020, subject to the approval of the Shareholders in the 45th. AGM of the Company. The Board recommends for reappointment of M/s. A. Qasem & Co., Chartered Accountants as Auditors of the Company for the year ended on 30 June, 2020.

On behalf of the Board,

Nazmul Hassan MP Chairman

Nanmul Massan

22 October, 2019

# Financial Statements - Nuvista Pharma Limited

Nuvista Pharma Limited Auditor's Report and Financial Statements As at and for the year ended 30 June 2019

# Independent auditor's report To the shareholders of Nuvista Pharma Limited

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of Nuvista Pharma Limited (the Company), which comprise the statement of financial position as at 30 June 2019, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 30 June 2019, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs), the Companies Act 1994 and other applicable laws and regulations.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the audit of the Financial Statements section of our report. We are independent of the Company in accordance with the ethical requirement that are relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform
  audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
  The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as agoing concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## **Report on Other Legal and Regulatory Requirements**

In accordance with the Companies Act 1994, we also report the following:

- (a) we have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- (b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books; and
- (c) the statement of financial position and statement of profit or loss and other comprehensive income dealt with by the report are in agreement with the books of account.

A. Qasem & Co.

Chartered Accountants
Partner: Mohammad Motaleb Hossain

## **Statement of financial position**

As at 30 June 2019

		30 June 2019	30 June 2018
ASSETS	Notes	Taka	Taka
Non-current assets			
Property, plant and equipment	4	1,212,496,913	1,245,065,897
Capital work-in-progress	5	8,180,190	15,956,525
Loan to employees	6	6,321,316	6,099,718
		1,226,998,419	1,267,122,140
Current assets			
Advances, deposits and prepayments	7	33,145,875	42,294,454
Loan to employees	6	3,317,051	3,679,374
Advance income tax net of tax provision	8	35,681,115	32,568,508
Inventories	9	361,268,453	402,528,046
Trade receivables	10	31,341,064	26,879,082
Cash and cash equivalents	11	28,152,726	24,627,392
		492,906,284	532,576,856
Total assets		1,719,904,703	1,799,698,996
EQUITY AND LIABILITIES			
Shareholders' equity			
Share capital	12	117,501,600	117,501,600
Reserves and surplus	13	423,587,141	334,874,560
		541,088,741	452,376,160
Non-current liabilities			
Lease obligation - long term portion	14	7,664,875	-
Long term bank borrowings	15	43,210,417	167,946,540
Deferred liability - gratuity payable	16	106,585,224	99,704,228
Deferred tax liabilities	17	144,852,403	137,448,710
		302,312,919	405,099,478
Current liabilities and provisions			
Lease obligation - current portion	14	1,608,361	-
Short term bank borrowings	18	699,284,556	753,898,579
Trade payables	19	53,587,152	54,488,508
Liabilities for expenses	20	99,996,369	100,860,014
Other liabilities	21	22,026,605	32,976,257
		876,503,043	942,223,358
Total liability		1,178,815,962	1,347,322,836
Total equity and liabilities		1,719,904,703	1,799,698,996

Footnotes:

1. Auditors' Report - page 1

2. The annexed notes 1 to 35 form an integral part of these financial statements.

Naymul Hassan

Chairman

Robbur Repa

— Z Ning

Managing Director

Director

As per our report of same date

A. Qasem & Co.
Chartered Accountants

## Statement of profit or loss and other comprehensive income

For the year ended 30 June 2019

		30 June 2019	30 June 2018
	Notes	Taka	Taka
Revenue	22	1,669,392,491	1,319,875,856
Cost of goods sold	23	(833,024,115)	(666,021,602)
Gross profit		836,368,376	653,854,254
General and administration expenses	24	(88,443,477)	(120,728,065)
Selling and distribution expenses	25	(543,485,224)	(496,322,557)
Profit/(loss) from operations		204,439,675	36,803,632
Non-operating income/(expenses)	26	1,046,563	(2,543,380)
Interest expenses	27	(91,687,696)	(92,782,227)
Profit/(loss) before tax and WPPF		113,798,542	(58,521,975)
Contribution to WPPF		(5,418,978)	-
Profit/(loss) before tax		108,379,564	(58,521,975)
Tax expense			
Current	8	(11,394,946)	(7,919,255)
Deferred	17	(7,403,693)	(28,288,644)
		(18,798,639)	(36,207,899)
Profit/(loss) after tax		89,580,925	(94,729,874)
Other comprehensive income		-	-
Total comprehensive income/(loss) for the year		89,580,925	(94,729,874)
Earnings Per Share (EPS)		7.62	-8.06

## Footnotes:

1. Auditors' Report - page 1

2. The annexed notes 1 to 35 form an integral part of these financial statements.

Nanmul Massan

Chairman

Robbur Rega

Managing Director

Director

As per our report of same date

A. Qasem & Co. Chartered Accountants

## **Statement of changes in equity**

For the year ended 30 June 2019

			Reserves and surplus					
Particulars	Share capital	General reserve	Share premium	Pre- incorporation profit	Revaluation reserve	Retained earnings	Total reserves and surplus	Total
	Taka	Taka	Taka	Taka	Taka	Taka	Taka	Taka
Balance as at 1 July 2017	117,501,600	7,511,991	30,844,170	243,737	162,337,766	229,846,786	430,784,450	548,286,050
Dividend paid						(1,180,016)	(1,180,016)	(1,180,016)
Loss after tax for the year ended 30 June 2018	-	-	-	-	-	(94,729,874)	(94,729,874)	(94,729,874)
Balance as at 30 June 2018	117,501,600	7,511,991	30,844,170	243,737	162,337,766	133,936,896	334,874,560	452,376,160
Number of shares								11,750,160
Net assets value per share								38.50
Balance as at 1 July 2018	117,501,600	7,511,991	30,844,170	243,737	162,337,766	133,936,896	334,874,560	452,376,160
Dividend paid						(868,344)	(868,344)	(868,344)
Profit after tax for the year ended 30 June 2019	-	-	-	-	-	89,580,925	89,580,925	89,580,925
Balance as at 30 June 2019	117,501,600	7,511,991	30,844,170	243,737	162,337,766	222,649,477	423,587,141	541,088,741
Number of shares								11,750,160
Net assets value per share								46.05

Naymul Hassan

Chairman

Robbur Rega

**Managing Director** 

Director

As per our report of same date

**A. Qasem & Co.** Chartered Accountants

## **Statement of cash flows**

For the year ended 30 June 2019

Taka	Taka
A. Cash flows from operating activities	
Cash receipts from customers and others 1,664,930,509	1,704,326,525
Cash paid to suppliers and employees (1,322,665,115)	(1,421,067,187)
Cash generated from operation 342,265,394	283,259,338
Interest paid (94,334,168)	(95,952,969)
Income tax paid (14,507,553)	(18,954,575)
Net cash generated from operating activities 233,423,673	168,351,794
D. Oarle ffer of ferrolls and the cell title	
B. Cash flows from investing activities	(
Purchase of property, plant and equipment (59,226,082)	(55,549,997)
Proceeds from disposal of property, plant and equipment 272,997	13,077,500
Net cash used in investing activities (58,953,085)	(42,472,497)
C. Cash flows from financing activities	
Long term bank borrowings (124,736,123)	(34,264,154)
Short term bank borrowings (54,614,023)	(52,076,010)
Lease finance 9,273,236	(39,863,419)
Dividend paid (868,344)	(1,180,016)
Net cash (used in)/from financing activities (170,945,254)	(127,383,599)
D. Net increase/(decrease) in cash and cash equivalents (A+B+C) 3,525,334	(1,504,302)
E. Opening cash and cash equivalents 24,627,392	26,131,694
F. Closing cash and cash equivalents (D+E) 28,152,726	24,627,392
Net operating cash flow per share	14.33
Number of shares 11,750,160	11,750,160

Naymul Hassan

Robbur Rega Chairman **Managing Director** 

Director

As per our report of same date

A. Qasem & Co. **Chartered Accountants** 

## **Notes to the financial statements**

As at and for the year ended 30 June 2019

## 1. Reporting entity

1.1 Nuvista Pharma Limited ("the company") was originally incorporated as a private limited company in 1973 in Bangladesh as Organon (Bangladesh) Limited under the Companies Act 1913. The company in its extra ordinary general meeting of the shareholders held on 02 November 2006 changed the name of the company from "Organon (Bangladesh) Limited" to "Nuvista Pharma Limited" which was approved by the Registrar of Joint Stock Companies and Firms on 29 November 2006.

The company in its extra ordinary general meeting held on 05 May 2011 made some amendments to the Memorandum and Articles of Association with a view to broadening the objects clause of the company (subsequently approved by the High Court on 12 October 2011), converting it into a Public Limited company, increasing its authorized capital, complying with the Companies Act 1994, and eliminating certain redundant provisions in the Articles of Association of the company consequent upon the transfer of Organon International's shareholding in the Company, which were filed with the Registrar of Joint Stock Companies and Firms, Dhaka.

On 2nd April 2018, Beximco Pharmaceuticals Limited (BPL), a public limited company listed with Dhaka Stock Exchange, Chittagong Stock Exchange and AIM of London Stock Exchange has acquired majority shareholdings in Nuvista Pharma Limited (NPL) and through this acquisition BPL has become the immediate and ultimate parent of the company. Current shareholding comprises 85.22% by BPL, 12.92% by Government of Bangladesh and rest by other local shareholders.

- 1.2 The address of the registered office of the company is Plot no. 107/A, Mascot Plaza (8th floor), Sonargaon Janapath, Sector-7, Uttara C/A, Dhaka-1230, Bangladesh.
- 1.3 The company produces various pharmaceutical products including oral contraceptives, hormone, steroid, anti-histamine, anti-fibrinolytic, anti-infective, cardiac, gastrointestinal, musculoskeletal, respiratory, vitamin & mineral supplement and women's health products which are sold in the local market.

## 2. Basis of preparation

## 2.1 Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs), the Companies Act 1994 and other applicable laws and regulations.

## **Initial application of new standards**

The company has initially applied IFRS 15 (see Note 3.13) and IFRS 9 (see Note 3.10) from 1 July 2018. These two new standards do not have a material effect on the company's financial statements.

Due to the transition methods chosen by the company in applying these standards, comparative information throughout these financial statements has not been restated to reflect the requirements of the new standards.

#### 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except revaluation of certain property, plant and equipment.

#### 2.3 Functional and presentational currency

These financial statements are prepared in Bangladeshi Taka (Taka/Tk.), which is the company's functional currency. All financial information has been presented in Taka and rounded off to the nearest integer.

## 2.4 Use of estimates and judgments

The preparation of financial statements requires management to make judgment, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses.

Estimates and underlying assumptions are reviewed on an on going basis.

## 2.5 Going concern

The company has adequate resources to continue its operation for the foreseeable future. For this reason the directors continue to adopt going concern basis in preparing the financial statements. The current resources and credit facilities of the company are sufficient to meet the present requirements of its existing business.

#### 2.6 Statement of cash flows

Statement of cash flows has been prepared in accordance with as per IAS 7: "Statement of cash flows" under direct method.

## 2.7 Reporting period

These financial statements cover one year from 1 July 2018 to 30 June 2019.

## 3. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

#### 3.1 Shareholders' capital - paid-up capital

Paid-up capital represents the total amount of shareholders capital that has been paid in full by the ordinary shareholders. Holders of ordinary shares are entitled to receive dividends as declared from time to time.

#### 3.2 Lease transactions

All lease transactions have been classified based on the extent to which risks and rewards incident to ownership of leased assets lie with the lessor or lessee. According to this classification, all the lease transactions have been identified as finance lease as per IAS 17: "Leases", based on the substance of the transactions not merely the legal form.

Finance lease has been recognised as assets and liabilities in the Statement of financial position at amount equal at the inception of lease to the lower of fair value of leased property and present value of minimum lease payments. The interest rate implicit in the lease has been used to calculate the present value of minimum lease payments.

## 3.3 Staff gratuity fund

The company operates an unfunded gratuity scheme, provision in respect of which is made annually for all eligible employees. Gratuity payable to all eligible employees at the end of each year is determined on the basis of the existing rules and regulations of the company.

## 3.4 Employees provident fund

The company subscribes to a contributory provident fund for its permanent employees which is administered by a Board of Trustees.

#### 3.5 Property, plant and equipment

#### 3.5.1 Recognition and measurement

Property, plant and equipment (PPE) is recognised as an asset if it is probable that future economic benefits associated with the asset will flow to the entity and the cost of the item can be measured reliably.

Property, plant and equipment are stated at cost or valuation less accumulated depreciation and impairment losses, if any. Cost includes expenditure that is directly attributable to the acquisition of the assets, bringing the assets to the location and condition necessary for it to be capable of operating in the manner intended by management.

## 3.5.2 Subsequent costs

The costs of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the company and its costs can be measured reliably. The costs of the day to day servicing of property, plant and equipment are recognised in the Statement of profit or loss and other comprehensive income as incurred.

## 3.5.3 Depreciation

Depreciation is recognised in the Statement of profit or loss and other comprehensive income on a straight line basis over the estimated useful lives of each item of property, plant and equipment. Depreciation on property, plant and equipment is charged from the month of acquisition. In case of disposals, depreciation is charged up to the immediate previous month of disposal. No depreciation is charged on leasehold land and capital work-in-progress. Depreciation is calculated and charged on all other property, plant and equipment at the following rates on cost or valuation, considering the estimated useful lives of the assets:

Factory building and warehouse 2.5%

Motor cars and vans 20%-25%

Plant, machinery and equipment 5% -15%

Computer and IT equipment 30%

Electric fixtures and fittings 7%

Furniture and fittings 6%

Gain or loss on sale of property, plant and equipment is recognised in the Statement of profit or loss and other comprehensive income as per provision of IAS 16: "Property, plant and equipment".

## 3.6 Impairment

## 3.6.1 Recognition

The carrying value of the company's assets, other than inventories, are reviewed at each Statement of financial position date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of the asset or its cash-generating unit exceeds its recoverable amount. Impairment losses, if any, are recognised in the Statement of profit or loss and other comprehensive income. For the assets that have indefinite useful life, the recoverable amount is estimated at each Statement of financial position date.

No indication of impairment was observed in the year ended 30 June 2019.

#### 3.6.2 Calculation of recoverable amount

The recoverable amount of an asset is the greater of net selling price and value in use. The estimated future cash flows are discounted to their present value using discount rate that reflects the current market assessment of the time value of money and the risk specific to the asset. For an asset that does not generate significantly independent cash inflows, the recoverable amount is determined for the cash generating unit to which the asset belongs.

#### 3.6.3 Reversal of impairment

An impairment loss recognised in prior periods for an asset shall be reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, had no impairment loss been recognised for the asset in prior years.

There was no reversal of impairment in the year ended 30 June 2019.

#### 3.7 Capital work-in-progress

Capital work-in-progress represents the cost incurred for acquisition and/or construction of items of property, plant and equipment that were not ready for use at the year end and these are stated at cost.

#### 3.8 Taxation

Tax on the Statement of profit or loss and other comprehensive income for the year comprises current and deferred tax. Tax is recognised in the Statement of profit or loss and other comprehensive income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

#### 3.8.1 Current tax

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the Statement of financial position date, and any adjustment to tax payable in respect of previous years.

## 3.8.2 Deferred tax

Deferred tax is provided on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of goodwill; the initial recognition of assets or liabilities that affect neither accounting nor taxable profit other than in a business combination, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date. Deferred tax assets and liabilities are offset if there is a legal enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that is no longer probable that the related tax benefit will be realised.

#### 3.9 Inventories

Inventories include raw materials, raw materials in transit, work-in-process, finished goods and spare parts. These are valued at the lower of cost and net realisable value, with appropriate provisions for obsolete and slow-moving items. Cost is determined using the weighted average method and includes all expenses incurred in bringing the inventories to their present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

### 3.10 IFRS 9 Financial Instruments

IFRS 9 sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces IAS 39 Financial Instruments: Recognition and Measurement.

There was no material impact of adopting IFRS 9 on the company's statement of financial position as at 30 June 2019 and its statement of profit or loss and OCI for the year ended 30 June 2019 and the statement of cash flows for the year then ended.

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, FVOCI and FVTPL. The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. IFRS 9 eliminates the previous IAS 39 categories of held to maturity, loans and receivables and available for sale.

IFRS 9 largely retains the existing requirements in IAS 39 for the classification and measurement of financial liabilities.

The adoption of IFRS 9 has not had a significant effect on the company's accounting policies related to financial liabilities.

## 3.11 Foreign currency

#### 3.11.1 Foreign currency transactions

Foreign currency transactions are converted into equivalent Taka at the ruling exchange rates on the respective dates of such transactions and subsequently retranslated using the rate at the date of settlement.

#### 3.11.2 Foreign currency translations

Monetary assets and liabilities denominated in foreign currencies have been converted into Taka at the exchange rate ruling at the year end.

## 3.11.3 Translation gains and losses

Foreign exchange difference arising on translation are recognised in the Statement of profit or loss and other comprehensive income.

#### 3.12 Provisions

A provision is recognised in the Statement of financial position when the company has a legal or constructive obligation as a result of past events, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

## 3.13 IFRS 15 Revenue from Contracts with Customers

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaced IAS 18 Revenue, IAS 11 Construction Contracts and related interpretations. Under IFRS 15, revenue is recognised when a customer obtains control of the goods or services. Determining the timing of the transfer of control—at a point in time or over time—requires judgement.

The company has adopted IFRS 15 using the cumulative effect method (without practical expedients), with the effect of initially applying this standard recognised at the date of initial application (i.e. 1 July 2018). Accordingly, the information presented for 2017-18 has not been restated—i.e. it is presented, as previously reported, under IAS 18 and related interpretations. Additionally, the disclosure requirements in IFRS 15 have not generally been applied to comparative information.

There was no material impact of adopting IFRS 15 on the Company's statement of financial position as at 30 June 2019 and its statement of profit or loss and OCI for the year ended 30 June 2019 and the statement of cash flows for the year then ended.

## 3.14 Interest expenses

Interest expense comprises interest expense on overdraft, import loan, demand loan, finance lease and term loan. All interest expenses are recognised in the Statement of profit or loss and other comprehensive income when it accrues.

#### 3.15 Workers' Profit Participation Fund (WPPF)

The company provides 5% of its net profit before tax after charging such expense as WPPF in accordance with Bangladesh Labour Act 2006.

## 3.16 Standards adopted but not yet effective-IFRS 16: Leases

A new Standard IFRS 16: Leases, has been made effective for the reporting period beginning on or after 1 January 2019. The new standard has introduced a single on-balance sheet lease accounting model for leases and replaces the previously adopted IAS 17: Leases.

The Company has been consistently recording its underlying assets acquired under lease arrangement as Assets and the corresponding obligation as Liabilities in the financial statements. Lease payments made are apportioned between the finance expenses and the reduction of outstanding lease liability which are in compliance with IFRS 16, excepting the classification of the leased assets as "Right-of-use assets" in the Statement of Financial Position.

The Company has not early adopted IFRS 16 in preparing the financial statements and intends to do so when it becomes effective for the Company. This however, has no material impact on the reported financial statements.

## 3.17 Events after the reporting date

Events after the reporting date that provide additional information about the company's position at the reporting date are reflected in the financial statements. Events after the reporting date that are not adjusting events are disclosed in the notes when material.

#### 3.18 General

Previous year's figures have been rearranged/reclassified wherever considered necessary to conform to current year's presentation.

## 4. Property, plant and equipment

Particulars	Leasehold land	Factory building	Factory warehouse	Plant and machinery	Motor vehicles	Computer and IT equipment	Equipment and electric fixtures and fittings	Furniture fittings	Total
	Taka	Taka	Taka	Taka	Taka	Taka	Taka	Taka	Taka
Cost or valuation As at 1 July 2018 Addition/transfer during the year Adjustment/disposal	275,608,713	236,790,594	<b>9,909,831</b> 8,283,847	<b>442,513,098</b> 29,632,908	<b>144,453,256</b> 7,485,000 (5,661,407)	<b>24,853,887</b> 1,452,820 (102,600)	<b>659,294,426</b> 17,539,597	<b>44,345,643</b> 2,608,245	<b>1,837,769,448</b> 67,002,417 (5,764,007)
As at 30 June 2019	275,608,713	236,790,594	18,193,678	472,146,006	146,276,849	26,204,107	676,834,023	46,953,888	1,899,007,858
Accumulated depreciation									
As at 1 July 2018 Charge during the year Adjustment/disposal	-	<b>42,386,558</b> 5,907,364	<b>3,079,154</b> 379,225	<b>148,312,713</b> 23,005,008	<b>82,617,876</b> 23,456,021 (5,503,391)	<b>16,409,818</b> 4,268,679 (81,519)	<b>277,905,936</b> 40,311,902	<b>21,991,496</b> 2,064,105	<b>592,703,551</b> 99,392,304 (5,584,910)
As at 30 June 2019	-	48,293,922	3,458,379	171,317,721	100,570,506	20,596,978	318,217,838	24,055,601	686,510,945
Net book value									
As at 30 June 2019	275,608,713	188,496,672	14,735,299	300,828,285	45,706,343	5,607,129	358,616,185	22,898,287	1,212,496,913
As at 30 June 2018	275,608,713	194,404,036	6,830,677	294,200,385	61,835,380	8,444,069	381,388,490	22,354,147	1,245,065,897

## 4.1 Depreciation charge has been allocated as under

	30 June 2019 Taka	30 June 2018 Taka
Conversion cost included in cost of goods sold (Note 23.3) General and administration expenses (Note 24) Selling and distribution expenses (Note 25)	79,655,332 3,403,571 16,333,401	80,838,538 6,735,673 18,316,805
	99,392,304	105,891,016

## 4.2 Disclosure for revalued assets

The leasehold land is stated at revalued amount on the basis of the reports of external surveyor. The surplus on revaluation over the original cost of the assets was credited to revaluation reserve.

Land was revalued in 1976 for the first time. The company once again revalued its land, plant and machinery, and equipment at the time of divestment of Organon (Bangladesh) Limited in 2006. The Company's land was further revalued in 2010.

# 5. Capital work-in-progress

	As at 1 July 2018	Addition during the year	Transfer to property, plant and equipment	As at 30 June 2019
	Taka	Taka	Taka	Taka
Factory Warehouse	-	8,283,847	8,283,847	-
Plant and machinery	12,877,107	16,755,801	29,632,908	-
Motor vehicles	-	7,485,000	7,485,000	-
Furniture	-	2,608,245	2,608,245	-
Equipment & Electric fixture and fittings	3,079,418	21,740,369	17,539,597	7,280,190
Computer and IT equipment	-	2,352,820	1,452,820	900,000
Balance as at 30 June	15,956,525	59,226,082	67,002,417	8,180,190

## 6. Loan to employees

	30 June 2019	30 June 2018
	Taka	Taka
Car loan	8,920,525	7,596,179
General loan	717,842	2,182,913
	9,638,367	9,779,092
Current portion of loan to employees	(3,317,051)	(3,679,374)
Balance as at 30 June	6,321,316	6,099,718

# 7. Advances, deposits and prepayments

Advance against operating expenses	1,478,223	1,407,976
Rent advance	-	1,700,850
Security deposits	5,413,179	2,631,154
VAT	23,005,354	31,556,463
Prepaid insurance	3,082,344	4,800,492
Others	166,775	197,519
Balance as at 30 June	33,145,875	42,294,454

# 8. Advance income tax, net of tax provision

Balance as at 1 July	32,568,508	21,533,188
AIT and treasury deposits during the year	14,507,553	18,954,575
Provision for the year	(11,394,946)	(7,919,255)
Balance as at 30 June	35,681,115	32,568,508

# 9. Inventories

		30 June 2019	30 June 2018
		Taka	Taka
	Stocks		
	Finished goods	99,377,976	119,998,485
	Semi-finished and Work-in-process	35,395,067	57,553,706
	Raw materials	120,721,981	143,365,346
	Chemicals	17,482,090	23,977,793
	Packing materials  Materials in transit	25,507,548	31,820,560
	Materials-in-transit	51,997,845	16,682,330
		350,482,507	393,398,220
	Stores		
	Spare parts	9,577,874	7,666,099
	Laboratory consumables	321,244	330,437
	Miscellaneous items	103,737	518,687
	Spares-in-transit	783,091	614,603
		10,785,946	9,129,826
	Balance as at 30 June	361,268,453	402,528,046
10.	Trade receivables		
	Ageing of the trade receivables is as follows:		
	Receivables due over six months	4,619,964	6,284,139
	Receivables due below six months	26,721,100	20,594,943
	Balance as at 30 June	31,341,064	26,879,082
	Above receivables are unsecured and considered good.		
	Trade receivables is net off provision for bad debts Tk. 700,618 during 2018-2019.		
11.	Cash and cash equivalents		
	Cash in hand	81,352	243,281
	Cash at banks		
	Eastern Bank Limited	36,869	41,669
	The City Bank Limited	111,519	1,233,878
	Mutual Trust Bank Limited	30,395	644,326
	Dhaka Bank Limited	32,983	194,513
	BRAC Bank Limited	63,766	66,992
	IFIC Bank Limited	20,445,497	16,553,213
	Shimanto Bank Limited	23,850	5 420 400
	Janata Bank Limited National Bank Limited	6,697,164 629,331	5,432,489 217,031
	ויימנוטוומו שמות בווווונכע	,	
	Polones as at 20 June	28,071,374	24,384,111
	Balance as at 30 June	28,152,726	24,627,392

## 12. Share capital

	30 June 2019	30 June 2018
	Taka	Taka
Authorised		
50,000,000 Ordinary shares of Tk. 10 each	500,000,000	500,000,000
Issued, subscribed and paid-up		
11,579,160 Ordinary shares of Tk. 10 each issued for cash	115,791,600	115,791,600
171,000 Ordinary shares of Tk. 10 each issued for consideration other than cash	1,710,000	1,710,000
11,750,160	117,501,600	117,501,600

## **Shareholding position**

	Nominal Value(Taka) Percentage of holdi		tage of holding (%)	
	30 June 2019	30 June 2018	30 June 2019	30 June 2018
Beximco Pharmaceuticals Limited	100,134,740	100,134,740	85.22	85.22
Government of Bangladesh	15,186,000	15,186,000	12.92	12.92
Other shareholders (2019:28; 2018:28)	2,180,860	2,180,860	1.86	1.86
	117,501,600	117,501,600	100	100

- 12.1 In 2012, the company raised its paid-up capital from Tk. 9,791,800 to Tk. 58,750,800 by issuing 4,895,900 rights share to the existing shareholders on the basis of 5R:1 (i.e. five rights share against one existing share held on the record date). However, the subscription against the rights share (632,750 share of Tk. 10 each) held by the Ministry of Industries, Govt. of Bangladesh was received on 20 June 2013.
- 12.2 In 2017, the company further raised its paid-up capital from Tk. 58,750,800 to Tk. 117,501,600 by issuing 5,875,080 rights share to the existing shareholders on the basis of 1R:1 (i.e. one rights share against one existing share held on the record date).

## 13. Reserves and surplus

General reserve	7,511,991	7,511,991
Share premium (Note 13.1)	30,844,170	30,844,170
Pre-incorporation profit	243,737	243,737
Revaluation reserve (Note 13.2)	162,337,766	162,337,766
Retained earnings	222,649,477	133,936,896
Balance as at 30 June	423,587,141	334,874,560

## 13.1 Share premium

This represents the amount received on 48,959 ordinary shares @ Tk. 630 each issued in 1997.

## 13.2 Revaluation reserve

This represents revaluation surplus on revaluation of land made during 2006 and 2010.

## 14 Lease obligation

Obligation under finance lease has been recognised as liability in the statement of financial position at amount equal at the inception of lease to the lower of fair value of leased property and present value of minimum lease payments. The interest rate implicit in the lease has been used to calculate the present value of minimum lease payments. The total of minimum lease payments at the statement of financial position date and their present value, for each of the following periods are as follows:

	Minimum lease obligations	Present value	
	Taka	30 June 2019	30 June 2018
		Taka	Taka
Not later than one year	2,634,716	1,608,361	-
Later than one year and not later than five years	9,475,435	7,664,875	-
	12,110,151	9,273,236	-

## 15. Long term bank borrowings

Balance as at 30 June	43,210,417	167,946,540
Less: Current portion (Note 18)	(127,807,775)	(115,170,190)
Total long term bank borrowings	171,018,192	283,116,730
Dhaka Bank Limited (Note 15.1)	171,018,192	283,116,730
3 3 3		

#### 15.1 Dhaka Bank Limited

All loan liabilities outstanding with Mutual Trust Bank Limited and The City Bank Limited and lease finance liabilities with United Finance Limited were taken over by Dhaka Bank Limited with effect from 29 March 2018. Loan liabilities outstanding with Brac Bank Limited was also taken over by Dhaka Bank Limited with effect from 10 May 2015.

This also represents amount outstanding against the term loans taken from Dhaka Bank Limited on various dates for setting up the new Oral Solids facility and equipments at the factory.

#### 15.2 Collateral

All loans are secured by a registered mortgage on specific factory land and buildings of the company.

#### 15.3 Security

All loans are also secured with respect to the following:

- a) Registered (1st charge) hypothecation on present and future plant and machinery, equipment, furniture and fixture of the company.
- b) Registered (1st charge) hypothecation over all stock, book debts and receivables of the company.
- c) Shares held by Beximco Pharmaceuticals Ltd. are kept under lien with Dhaka Bank Ltd.
- d) Corporate guarantee issued by Beximco Pharmaceuticals Limited.

16.	Deferred liability - gratuity payable	30 June 2019	30 June 2018
		Taka	Taka
	Balance as at 1 July	99,704,228	148,114,957
	Add : Provision made during the year	21,818,144	13,093,910
		121,522,372	161,208,867
	Less: Payments made during the year	(14,937,148)	(61,504,639)
	Balance as at 30 June	106,585,224	99,704,228

## 17. Deferred tax liabilities

Deferred tax liabilities arrived at as follows:

	Carrying amount on statement of financial position date	Tax base	Taxable/ (deductible) temporary difference
	Taka	Taka	Taka
Year: 2018-2019			
Property, plant and equipment	936,888,200	498,289,941	438,598,259
Provision for gratuity (net of payment)	(106,585,224)		(106,585,224)
Temporary difference			332,013,035
Applicable tax rate for items recognised in statement of comprehe	ensive income		35%
Applicable tax rate for items recognised in equity			15%
Deferred tax Liabilities(a):			(116,204,562)
Deferred tax liabilities on revaluation surplus			(28,647,841)
Net deferred tax liabilities			(144,852,403)

		Carrying amount on statement of financial	Tax base	Taxable/ (deductible)
		position date		temporary
				difference
		Taka	Taka	Taka
	Year: 2017-2018			
	Property, plant and equipment	969,457,185	558,893,333	410,563,852
	Provision for gratuity (net of payment)	(99,704,228)		(99,704,228)
	Temporary difference			310,859,624
	Applicable tax rate for items recognised in statement of compreher	nsive income		35%
	Applicable tax rate for items recognised in equity			15%
	Deferred tax Liabilities (b):			(108,800,869)
	Deferred tax Liabilities on revaluation surplus			(28,647,841)
	Net deferred tax liabilities			(137,448,710)
				=======================================
	Deferred tax recognised in the statement of profit or loss and other co	omprehensive income in 2	018- 19 (a-b)	(7,403,693)
	Deferred tax recognised in the statement of profit or loss and other co	mprehensive income in 2	017-18	(28,288,644)
10	Chart town hards howeverings			
18.	Short term bank borrowings		00 1 0010	00 1 0010
			30 June 2019	30 June 2018
	Doub overduette		<u>Taka</u>	<u>Taka</u>
	Bank overdrafts  Charles Bank Limited (Limit Tt. 199,000,000)		00 077 000	101 151 040
	Dhaka Bank Limited (Limit Tk. 180,000,000)		86,077,696	161,151,048
	Charle town hould be no		86,077,696	161,151,048
	Short term bank loans			0.507.475
	The City Bank Limited		-	2,507,475
	Mutual Trust Bank Limited		405 000 005	18,839,012
	Dhaka Bank Limited		485,399,085	456,230,854
	Current portion of long term long (Note 45)		485,399,085	477,577,341
	Current portion of long term loan (Note 15)		127,807,775	115,170,190
			699,284,556	753,898,579

Collateral and security given against short-term finance are a part of overall financing arrangement with Dhaka Bank Limited as indicated in note 15. The interest rate is 11.5% -12.5% per annum and is payable on quarterly rests.

			30 June 2019	30 June 2018
19.	Trade payables		Taka	Taka
	Trade payables		53,587,152	54,488,508
			53,587,152	54,488,508
00	This represents amount due against purchase of raw, ch	nemical and packing materials.		
<b>20</b> .	Liabilities for expenses			
	Promotional expenses, literature, etc.		61,186,648	63,918,269
	Leave encashment		4,614,229	3,348,532
	Audit fees		482,500	638,750
	Legal and professional fees		100,000	324,570
	Utilities		4,161,182	4,820,000
	Local travelling		6,342,383	6,000,000
	Accrued interest		2,396,834	5,043,306
	Accrued expenses		20,712,593	16,766,587
			99,996,369	100,860,014
04	Others Park PP.			
21.	Other liabilities			
	Salary and allowances		858,729	945,243
	Provident fund dues		2,109,941	2,056,929
	Workers' profit participation fund		5,418,978	-
	Tax deducted at source		2,420	1,513,724
	VAT deducted at source		809,848	746,136
	Tax on salaries		1,025,940	1,247,964
	Final settlement of staff		3,028,774	2,279,150
	Corporate social responsibility project		374,270	1,305,270
	Commission payable to ADL		-	4,074,641
	Commission payable to BPL		8,165,323	18,584,888
	Unpaid dividend		232,382	222,312
			22,026,605	32,976,257
00	Parameter			
<b>22</b> .	Revenue			
	Net sales revenue		1,647,243,552	1,300,442,853
	Toll income		22,148,939	19,433,003
			1,669,392,491	1,319,875,856
	Quantitative details of sales			
		Unit	Quantity	Quantity
	Locally manufactured products	Tabs	248,639,734	187,208,876
		Caps	26,627,792	25,989,669

23.	Cost of goods sold	Amps & Suspensions	12,636,917	10,149,157
23.	Cost of goods sold		30 June 2019	30 June 2018
			Taka	Taka
			Tunu	iana
	Opening stock of finished goods		119,998,485	68,228,503
	Cost of production (Note 23.1)		818,843,227	724,888,476
	Cost of goods available for sale		938,841,712	793,116,979
	Cost of physician sample		(6,439,621)	(7,096,892)
	Closing stock of finished goods		(99,377,976)	(119,998,485)
			833,024,115	666,021,602
23.1	Cost of production			
	Opening stock of semi-finished and WIP		57,553,706	88,832,381
	Materials consumed (Note 23.2)		384,286,478	314,317,244
	Conversion cost (Note 23.3)		412,398,110	379,292,557
			854,238,294	782,442,182
	Closing stock of semi-finished and WIP		(35,395,067)	(57,553,706)
			818,843,227	724,888,476
23.2	Materials Consumed			
	Opening stock		199,163,699	146,325,774
	Purchase		348,834,398	367,155,169
	Closing stock		(163,711,619)	(199,163,699)
			384,286,478	314,317,244
	Item wise quantity and value of finished goods stock are as follows:	ows:		
	Stock as July 1, 2018	Unit	Quantity	Value (Tk.)
	Tabs	pcs.	45,743,691	68,178,896
	Caps	pcs.	9,778,283	21,313,752
	Amps & Suspensions	pcs.	1,430,023	30,505,837
				119,998,485
	Stock as June 30, 2019	Unit	Quantity	Value (Tk.)
	Tabs	pcs.	36,149,741	57,990,530
	Caps	pcs.	6,497,142	16,240,513
	Amps & Suspensions	pcs.	1,473,298	25,146,933

# 23.3 Conversion cost

O CONTROL COST		
	30 June 2019	30 June 2018
	Taka	Taka
Salaries and allowances	149,373,933	134,687,674
Contribution to provident fund	1,849,408	1,958,417
Power and fuel	40,328,051	36,669,889
Factory supplies	23,074,599	16,552,550
Software and hardware support expenses	1,372,706	1,215,860
Canteen expenses	7,582,176	6,808,872
Insurance	2,323,671	2,999,015
Repair and maintenance	26,067,334	18,354,691
Security services	2,115,683	2,655,011
Toll manufacturing charges	2,373,469	16,507,781
Stores materials consumed	39,384,600	29,361,448
Product development cost	25,103,533	18,115,904
Long service award	-	216,130
Overseas travelling expenses	3,096,144	3,163,453
Factory staff uniform	1,745,844	1,549,716
Printing and stationery	1,115,859	950,276
Entertainment	513,977	338,593
Vehicle repair, maintenance and running cost	2,858,401	2,468,713
Local authority taxes	596,521	2,220,120
Other expenses	1,866,869	1,659,906
Depreciation (Note 4.1)	79,655,332	80,838,538
	412,398,110	379,292,557

# 24. General and administration expenses

Salaries and allowances	49,263,810	73,890,013
Directors' fees (Note 29)	270,000	390,000
Contribution to provident fund	977,634	2,377,913
Office rent	10,597,350	9,735,900
Overseas travelling expenses	2,574,754	2,411,044
Local travelling expenses	1,036,923	977,100
Entertainment	577,485	391,656
Vehicle repair, maintenance and running cost	3,059,651	2,868,339
Postage, telephone and internet	1,751,474	1,583,087
Printing and stationery	643,358	590,564
Advertisement	-	234,000
Repairs and maintenance	966,473	898,909
Office supplies	1,093,223	1,814,488
Software and hardware support expenses	2,834,023	2,794,163
Utilities	1,956,937	1,830,471

Canteen expenses	2,748,550	2,514,497
	30 June 2019	30 June 2018
	Taka	Taka
Local authority taxes	1,294,203	1,476,192
Medical expenses	111,076	1,494,167
Insurance premium	420,402	718,178
Statutory audit fees	350,000	325,000
Legal and professional expenses	177,993	1,281,370
Meeting and seminars	1,630,000	1,550,160
Bank charges	-	863,299
General expenses	704,587	981,882
Depreciation (Note 4.1)	3,403,571	6,735,673
	88,443,477	120,728,065

# 25. Selling and distribution expenses

Salaries and allowances	234,702,614	207,039,026
Contribution to provident fund	4,469,662	3,702,016
Overseas travelling expenses	6,957,103	6,612,503
Local travelling expenses	56,824,671	52,279,018
Entertainment	732,893	493,441
Samples	9,200,807	8,096,951
Promotional expenses	55,209,322	50,331,929
Royalty expenses	8,838,005	-
Literature, pad and handouts	18,986,879	16,817,775
Distribution commission	91,886,707	92,122,035
Conference and workshop	5,261,453	4,662,843
Advertisement	2,109,274	1,794,133
Vehicle repair, maintenance and running cost	3,731,217	3,559,309
Postage, telephone and internet	9,926,979	9,490,821
Printing and stationery	1,071,518	963,632
Books and periodicals	1,008,359	1,245,934
Medical expenses	1,372,228	1,395,300
Training expenses	2,421,456	2,295,924
Prescription survey	460,000	917,253
Registration and renewals	1,025,056	613,695
Insurance premium	1,436,267	4,557,169
Office rent	4,413,633	4,560,136
Meeting and seminars	3,230,123	2,874,359
Bad debts	700,618	-
General expenses	1,174,979	1,580,550
Depreciation (Note 4.1)	16,333,401	18,316,805

		543,485,224	496,322,557
26. Non-operating income/(expenses)			
		30 June <u>2019</u>	30 June <u>2018</u>
		Taka	Taka
Gain/(loss) on disposal of property, plant and equipment		93,900	(2,656,845)
Rental Income		649,800	
Sale of miscellaneous items		302,863	113,465
		1,046,563	(2,543,380)
27. Interest expenses			
Interest on			
Long term loan		27,718,969	32,695,455
Short term finance		62,379,912	55,468,898
Finance lease		466,666	4,617,874
Bank charges		1,122,149	
		91,687,696	92,782,227
28. Capacity utilisation			
	Installed capacity	Actual production	Actual Utilisation
	Unit	Unit	
	40.000.400	10.000.400	E40/
Amps & Suspensions	19,822,400	10,062,496	51%
Tablet	1,322,390,400	248,984,203	19%
Capsule	56,044,880	22,576,447	40%
29. Remuneration and fees to directors			
		30 June <u>2019</u>	30 June <u>2018</u>
		Taka	Taka
Remuneration (included in salaries and allowances)		-	35,628,152
Fees (Note 24)		270,000	390,000
		270,000	36,018,152
30. Auditors' remuneration			
Statutory audit fees		350,000	325,000
Special audit fees		-	243,750
P.F. audit fees		35,000	35,000
WPPF audit fees		35,000	35,000
		420,000	638,750

## 31. Related party disclosures

Following transactions were carried out with related parties in the normal course of business on arms length basis:

Name of related party	Relationship	Nature of transactions	Value of transaction	Balance at year end
		Toll income	9,093,735	1,767,727
		Cost of services	36,914,574	10,628,065
Beximco Pharmaceuticals Limited	Immediate and ulti- mate parent	Transfer/ sales of Materials	19,432,198	1,493,892
Limitou	mate parent	Transfer/ purchases of Materials and assets	48,328,432	217,748
		Distribution commission	91,886,707	8,165,323

## 32. Payments made in foreign currency

30 June 20		2019	30 June 2018	
Particulars	Foreign currency (Equivalent USD)	Taka	Taka	
Import of raw, chemicals and packing materials	3,021,018	256,786,558	223,457,810	
Import of machinery and spare parts	389,544	33,111,263	13,619,571	
		289,897,821	237,077,381	

## 33. Contingent liabilities

- **33.1** There is a contingent liability of Tk. 75,195,722 in respect of disputed tax claim. This matter has been referred to the High Court for a ruling and is still pending.
- **33.2** There is additional contingent liabilities in respect of outstanding letters of credit of Tk. 23,451,928 (June 2018: Tk. 20,778,877).

## 34. Number of employees engaged

The number of employees engaged for the whole period or part thereof who received a total remuneration of Tk. 36,000 and above were 1,007 (June 2018: 954).

## 35. Events after reporting date

The Board in its meeting dated 22 October 2019 recommended that cash dividend of 20% i.e. Tk. 2.00 per share, totalling Tk. 23,500,320 be paid for the year 2018-2019. The dividend proposal is subject to shareholders' approval at the forthcoming annual general meeting.

Chairman Ranaging Director Director

# Financial Statements-Beximco Pharma API Limited

Beximco Pharma API Limited Audited Financial Statements For the Year Ended June 30, 2019

### **Independent Auditors' Report**

## To the Shareholders of Beximco Pharma API Limited

## **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of Beximco Pharma API Limited, which comprise the statement of financial position as at 30 June 2019, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at June 30 2019, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs), the Companies Act 1994 and other applicable laws and regulations.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the audit of the Financial Statements section of our report.

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with, International Financial Reporting Standards (IFRSs), the Companies Act 1994, other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decision of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional Skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform
  audit procedures responsive to those risks, and obtain audit evidences that is sufficient and appropriate to provide a basis for audit
  opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit
  evidences obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt

on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidences obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the
  financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the business activities of the company to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

## **Report on Other Legal and Regulatory Requirements**

In accordance with the Companies Act 1994 and other applicable laws and regulations, we also report that:

- (a) We have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books; and
- (c) The statement of financial (Balance Sheet) and Statement of Profit or Loss and Other Comprehensive Income (Profit and Loss Account) dealt with by the report are in agreement with the books.

Dhaka

Date: August 11, 2019

# Beximco Pharma API Limited Statement of Financial Position

As at June 30, 2019

			Amount in Taka
ASSETS	Notes	June 30, 2019	June 30, 2018
Non augment accets		20,000,000	
Non-current assets		20,000,000	-
Advance against purchase of Land		20,000,000	_
Current assets		35,525	20,049,365
Cash and cash equivalents	4	35,525	20,049,365
Total assets		20,035,525	20,049,365
EQUITY AND LIABILITIES			
Shareholders' equity		18,862,199	18,909,192
Issued Share Capital		20,000,000	20,000,000
Retained Earnings	5	(1,137,801)	(1,090,808)
Current liabilities		1,173,326	1,140,173
Accounts Payable		1,133,326	1,120,173
Audit Fees Payable		40,000	20,000
TOTAL EQUITY AND LIABILITIES		20,035,525	20,049,365
		·	

The notes are an integral part of the financial statements.

Robbur Repa S.M. Rabbur Reza Managing Director

Mohammad Ali Nawaz Director

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Per our report of even date

Dhaka

Date: August 11, 2019

## **Beximco Pharma API Limited**

# **Statement of Profit or Loss and Other Comprehensive Income**

For the year ended June 30, 2019

			Amount in Taka
	Notes	2018-2019	2017-2018
Revenue		-	-
Cost of Revenue		-	-
Gross Operating Profi t/(Loss)		-	-
Administrative Expenses	6	(46,993)	(1,090,808)
Profit/(Loss) from Operations		(46,993)	(1,090,808)
Income Tax Expense		-	-
Net Profit/(Loss) after Tax		(46,993)	(1,090,808)
Other Comprehensive Income		-	-
Total Comprehensive Income/(Loss) for the year		(46,993)	(1,090,808)

The notes are an integral part of the financial statements.

The notes are an integral part of the financial statements.

Robur Repa S.M. Rabbur Reza Managing Director

Mohammad Ali Nawaz Director

- A N. W

Per our report of even date

Dhaka

Date: August 11, 2019

## **Beximco Pharma API Limited**

## **Statement of Changes in Equity**

For the year ended June 30, 2019

Particulars		Amount in Taka	
Particulars	Share Capital	Retained Earnings	Total
Balance as on July 01,2018	20,000,000	(1,090,808)	18,909,192
Net Loss for the year	-	(46,993)	(46,993)
Balance as on June 30, 2019	20,000,000	(1,137,801)	18,862,199

Number of Shares2,000,000Net Assets value per shares9.43

## For the Period ended June 30,2018

Particulars		Amount in Taka	ka		
Failiculais	Share Capital	<b>Retained Earnings</b>	Total		
Paid-up Share Capital	20,000,000	-	20,000,000		
Net Loss for the period	-	(1,090,808)	(1,090,808)		
Balance as on June 30, 2018	20,000,000	(1,090,808)	18,909,192		

Number of Shares 2,000,000 Net Assets value per shares 9.45

The notes are an integral part of the financial statements.

S.M. Rabbur Reza Managing Director

Robbur Rega

Mohammad Ali Nawaz Director

Per our report of even date

Dhaka

Date: August 11, 2019

# Beximco Pharma API Limited Statement of Cash Flows

For the year ended June 30, 2019

		Amount in Taka
	2018-2019	2017-2018
Cash Flows from Operating Activities:		
Payments for expenses & others	(13,840)	49,365
Net Cash Used in Operating Activities	(13,840)	49,365
Cash Flows from Investing Activities:		
Advance against purchase of Land	(20,000,000)	-
Net Cash Used in Investing Activities	(20,000,000)	-
Cash Flows from Financing Activities:		
Cash proceeds from issuing shares	_	20,000,000
•		
Net Cash Generated from Financing Activities	-	20,000,000
Increase in Cash and Cash Equivalents	(20,013,840)	20,049,365
Cash and Cash Equivalents at the beginning of the Year	20,049,365	-
Cash and Cash Equivalents at the end of the Year	35,525	20,049,365

The notes are an integral part of the financial statements.

Robur Repa S.M. Rabbur Reza Managing Director

Mohammad Ali Nawaz Director

- 12 No.

Per our report of even date

Dhaka

Date: August 11, 2019

# Beximco Pharma API Limited Notes to the Financial Statements

As at and for the year ended June 30, 2019

## 1. Reporting Entity

### 1.01 Statutory Background of the Company

Beximco Pharma API Limited was incorporated in Bangladesh on December 12, 2017 as a Private Limited Company under the Companies Act, 1994. The Company is a fully-owned subsidiary of Beximco Pharmaceuticals Limited (BPL).

#### 1.02 Nature of Business Activities

The company intends to set up a facility at API Industrial Park to manufacture Active Pharmaceutical Ingredients (APIs) for domestic and International markets. However, the Company is still in the initial phase of establishment and has carried out no operational activities.

## 2. Basis of Preparation

#### 2.01 Basis of Measurement

The financial statements have been prepared under historical cost convention which does not take into consideration the effect of inflation.

## 2.02 Statement of Compliance

The financial statements have been prepared in compliance with the requirements of the Companies Act, 1994 and International Financial Reporting Standards (IFRSs), and other relevant and applicable local laws and regulations.

## 2.03 Presentation of Financial Statements

The financial statements comprise of:

- a) a Statement of Financial Position as at June 30, 2019;
- b) a Statement of Profit or Loss and other Comprehensive Income for the year ended June 30, 2019;
- c) a Statement of Changes in Shareholders' Equity for the year ended June 30, 2019;
- d) a Statement of Cash Flows for the year ended June 30, 2019 and
- e) Notes, comprising summary of significant accounting policies and explanatory information.

## 2.04 Reporting Period

Financial Statements of the company cover the period of 12 months from July 01, 2018 to June 30, 2019.

## 3. Functional and Presentation Currency

The financial statements are prepared and presented in Bangladesh Currency (Taka), which is the company's functional currency. All financial information presented has been rounded off to the nearest Taka.

A Ocela and Ocela Equivalents	June 30, 2019	Amount in Taka  June 30, 2018
4. Cash and Cash Equivalents  This represents Cash at Pank with Current Assault		
This represents Cash at Bank with Current Account (IFIC Bank Limited, Dhanmondi Branch)	35,525	20,049,365
(ii to bank Limitou, bhainnoidí bhailoir)	35,525	20,049,365
5. Issued Share Capital		
A. Authorized:		
100,000,000 Ordinary Shares of taka 10 each	1,000,000,000	1,000,000,000
	1,000,000,000	1,000,000,000
B. Issued and Paid-up:		
2,000,000 Ordinary Shares of taka 10 each paid in cash	20,000,000	20,000,000
	20,000,000	20,000,000
C. Composition of Shareholding of Ordinary Shares		
	No. of Shares	% of Shares Capital
Beximco Pharmaceuticals Limited S.M. Rabbur Reza	1,999,990 10	99.9995 0.0005
	2,000,000	100
	2018-2019	2017-2018
	2010-2019	2017-2010
6. Administrative Expenses		
Legal Expenses	13,153	1,070,173
Audit Fees	20,000	20,000
Bank Charges	13,840	635
	46,993	1,090,808
Robbur Repa		- A New
ACHOOLIT MY		-2 -W

Per our report of even date

**Mohammad Ali Nawaz** 

Director

M.J. Abedin & Co. Chartered Accountants

Dhaka

Date: August 11, 2019

S.M. Rabbur Reza

**Managing Director** 

# Notice of Annual General Meeting

## BEXIMCO PHARMACEUTICALS LIMITED

17, Dhanmondi R/A, Road No. 2, Dhaka-1205

## NOTICE OF THE FORTY-THIRD ANNUAL GENERAL MEETING

Notice is hereby given that the 43<sup>rd</sup> Annual General Meeting of the Shareholders of Beximco Pharmaceuticals Limited will be held on Saturday, the 21<sup>st</sup> December, 2019 at 10.30 a.m. at Beximco Industrial Park, Sarabo, Kashimpur, Gazipur to transact the following business:

#### **AGENDA**

- 1. To receive, consider and adopt the Audited Financial Statements of the Company for the year ended on 30<sup>th</sup> June, 2019 together with reports of the Auditors and the Directors thereon.
- 2. To declare 15% Cash Dividend.
- 3. To elect Directors.
- 4. To confirm the re-appointment of Managing Director.
- 5. To appoint Auditors for the year 2019-20 and to fix their remuneration.
- 6. To appoint Corporate Governance Compliance Auditor for the year 2019-20 and to fix remuneration.

By order of the Board,

(MOHAMMAD ASAD ULLAH, FCS)
Executive Director & Company Secretary

Dated: November 18, 2019

#### NOTES:

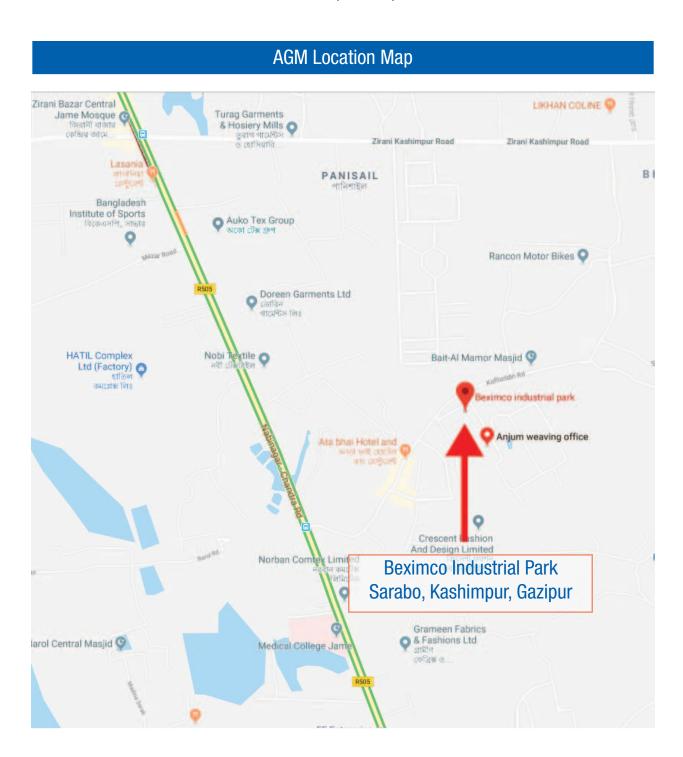
- (1) The Shareholders whose names will appear in the Share Register of the Company or in the Depository Register on the record date i.e.25 November, 2019, will be entitled to attend at the Annual General Meeting and to receive the dividend.
- (2) A Member entitled to attend and vote at the General Meeting may appoint a Proxy to attend and vote in his/her stead. The Proxy Form, duly stamped, must be deposited at the Registered Office of the Company, not later than 48 hours before the time fixed for the meeting.
- (3) Admission to the meeting room will be strictly on production of the attendance slip sent with the Notice as well as verification of signature of Member(s) and/or Proxy-holder(s).
- (4) No gift or benefit in cash or kind shall be paid to the holders of equity securities in terms of Clause (c) of the Notification No. SEC/SRMI/2000-953/1950 dated 24 October 2000 for attending the AGM of the Company.

# Annual General Meeting Information

Date: Saturday, the 21st December, 2019

Time: 10.30 a.m.

Venue: Beximco Industrial Park, Sarabo, Kashimpur, Gazipur



# NOTES



Signature(s) of Shareholder/Proxy

## BEXIMCO PHARMACEUTICALS LIMITED 17, DHANMONDI R/A, ROAD NO. 2, DHAKA-1205, BANGLADESH

I/We	of		
being a member of Beximo	co Pharmaceuticals Limited hereby appoi	nt Mr./Ms./Miss	
and vote for me on my behalf at the Beximco Industrial Park, Sarabo, Ka As witness my hand this	he 43 <sup>rd</sup> Annual General Meeting of the Co ashimpur, Gazipur and at any adjournmer day of December, 20	019.	Revenue Stamp Tk. 20.00
(Signature of Proxy)			Signature of Shareholder(s)
Dated:	Reg	gister Folio / BOID No.:	
(Signature of Witness)		Date	ed:
		ay appoint a Proxy to attend and vote in his ter than 48 hours before the time fixed for	
			Authorised Signatory
,	BEXIMCO PHARMAC BEXIMCO PHARMAC SHAREHOLDERS' A	EUTICALS LIMITED	>
I hereby record my attendance at th Kashimpur, Gazipur.	he 43 <sup>rd</sup> Annual General Meeting being held	d on 21st December, 2019 at 10.30 a.m. at	Beximco Industrial Park, Sarabo,
Name of Member/Proxy			
BO ID/Register Folio No	holding of	ordinary Shares of Re	eximon Pharmaceuticals Limited

N.B. Please present this slip at the reception desk. Children and non-members will not allowed at the AGM.

www.beximcopharma.com





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